



ON BASE: 95127

August 1, 2022

To: Board of Acquisition and Contract

From: Dr. Belinda S. Miles
President

Re: Authority to amend an agreement with UMR, Inc. for third party administrator services and preferred provider organization network services in connection with the Westchester Community College's Employee Benefit Plans for the medical, dental and prescription coverage for retirees, and the dental and vision coverage for active employees along with various services, including, but not limited to retiree premium billing, COBRA, Flexible Spending Accounts, in order to extend the term of the agreement for the period January 1, 2022 through December 31, 2024.

Authority is requested for the County of Westchester (the "County"), acting by and through Westchester Community College (the "College") to amend an agreement with UMR, Inc. ("UMR") for third party administrator services and preferred provider organization network services in connection with the College's Employee Benefit Plans for the medical, dental and prescription coverage for retirees, and the dental and vision coverage for active employees along with various services, including, but not limited to retiree premium billing, COBRA, Flexible Spending Accounts, in order to extend the term of the agreement for the period January 1, 2022 through December 31, 2024.

The College, after careful analysis, switched its medical coverage for current employees and those retirees that elected to NYSHIP effective January 1, 2021. UMR continued to provide medical insurance for those retirees that did not elect to switch to NYSHIP. UMR also continued to provide dental and prescription coverage for all employees and retirees and provided vision coverage for active employees, along with various services, including, but not limited to retiree premium billing, COBRA, and Flexible Spending Accounts.

The County, acting by and through the College, had an agreement with UMR for the provision of third party administrator ("TPA") services and preferred provider

organization (“PPO”) network services in connection with the College’s Employee Benefit Plans, for the period commencing January 1, 2021 and terminating on December 31, 2021.

The College has utilized UMR, Inc. and POMCO, which was acquired by UMR in 2018, for over twenty (20) years. The College is requesting that your Honorable Board grant authority to extend the term of the agreement for an additional term of three years to a new termination date of December 31, 2024 with some adjustment in fees.

The healthcare marketplace has been experiencing tremendous volatility over the last few years due to many factors, including effects of the Affordable Care Act and numerous consolidations of healthcare providers. Going forward, at least in the short-term, it is expected that this volatility will continue. The College went out for proposals to provide the aforementioned services effective January 1, 2022 and UMR was the only responder.

In accordance with the agreement, the College will retain the option to terminate the agreement upon 60 days’ notice. Given the past performance of UMR and its familiarity with the College it is in the best interest of the College to extend the agreement with UMR as amended for this additional term.

The public purpose of the proposed extension of this Agreement is that it enables the College to ensure the provision of high quality and cost-effective health care for its employees and retirees and their respective families. Accordingly, I recommend to your Honorable Board that the County of Westchester, acting by and through Westchester Community College be authorized to extend the term of the agreement, with the amended rates, for an additional three years to a new termination date of December 31, 2024.

A resolution exempting this procurement from the operation of the Westchester County Procurement Policy is also before your Honorable Board and must be adopted prior to adoption of this resolution.

BSM/sg
Attachment

RESOLUTION

Upon a communication from the President of Westchester Community College, be it hereby

RESOLVED, that the County of Westchester, acting by and through Westchester Community College (the "College"), is hereby authorized to amend an agreement with UMR, Inc. for the provision of medical, dental and prescription coverage for retirees, and the dental and vision coverage for active employees along with various services, including, but not limited to retiree premium billing, COBRA, Flexible Spending Accounts, in accordance with the amended rates, in order to extend the term of the agreement for three additional years to a new termination date of December 31, 2024; and be it further

RESOLVED, that this Agreement is subject to County appropriations; and be it further

RESOLVED, that this agreement is also subject to further financial analysis of the impact of any New York State Budget (the "State Budget") proposed and adopted during the term of this Agreement. The County shall retain the right upon the occurrence of any release by the Governor of a proposed State Budget and/or the adoption of a State Budget or any amendments thereto, and for a reasonable period of time after such release(s) or adoption(s), to conduct an analysis of the impacts of any State Budget on County finances. After such analysis, the County shall retain the right to either terminate this Agreement or to renegotiate the amounts and rates approved herein. If the County subsequently offers to pay a reduced amount to the Contractor, then the Contractor shall have the right to terminate this Agreement upon reasonable prior written notice; and be it further

RESOLVED, that the County Executive or his authorized designee is hereby authorized and empowered to execute any and all instruments and to take all actions reasonably necessary to implement this Resolution.

Account to be Charged /credited	Fund	Dept	Major Program, Program & Phase Or Unit	Sub Unit	Object/ Sub Object	Trust Account	Dollars

Budget Funding Year(s) 2021/22-2024/25 Start Date 01/1/2022 End Date 12/31/2024
 (must match resolution)

Funding Source Tax Dollars: _____
 State Aid: _____
 \$ _____ Federal Aid: _____
 (must match resolution) Other: _____