



ON BASE: 95126

August 1, 2022

To: Board of Acquisition and Contract

From: Dr. Belinda S. Miles
President

Re: Resolution to exempt from the operation of the Westchester County Procurement Policy, pursuant to Section 3(a)xxi thereof, an extension of an Agreement with UMR, Inc. for third party administrator services and preferred provider organization network services in connection with the College's Employee Benefit Plans.

Authority is hereby requested to exempt from operation of the Westchester County Procurement Policy, pursuant to Section 3(a)xxi thereof, an extension of an Agreement with UMR, Inc. ("UMR") for third party administrator services and preferred provider organization network services in connection with the College's Employee Benefit Plans.

By way of background, Westchester Community College (the "College"), after careful analysis, switched its medical coverage for current employees and those retirees that elected to NYSHIP effective January 1, 2021. UMR continued to provide medical insurance for those retirees that did not elect to switch to NYSHIP. UMR also continued to provide dental and prescription coverage for all employees and retirees and provided vision coverage for active employees, along with various services, including, but not limited to retiree premium billing, COBRA, and Flexible Spending Accounts.

The County of Westchester, acting by and through the College, had an agreement with UMR for the provision of third party administrator ("TPA") services and preferred provider organization ("PPO") network services in connection with the College's Employee Benefit Plans, as noted above, for the period commencing January 1, 2021 and terminating on December 31, 2021.

The College has utilized UMR and POMCO, which was acquired by UMR in 2018, for over twenty (20) years. A resolution has been simultaneously submitted to your Honorable Board requesting authority to: (i) extend the term of the agreement for

an additional term of three years to a new termination date of December 31, 2024 with some adjustment in fees.

The healthcare marketplace has been experiencing tremendous volatility over the last few years due to many factors, including effects of the Affordable Care Act and numerous consolidations of healthcare providers. Going forward, at least in the short-term, it is expected that this volatility will continue. The College went out for proposals in 2021 for the provision of medical, dental and prescription coverage for retirees, and the dental and vision coverage for active employees along with various services, including, but not limited to retiree premium billing, COBRA, Flexible Spending Accounts effective January 1, 2022. UMR was the only responder.

Given the past performance of UMR and its familiarity with the College it is proposed that it would be in the best interest of the College to extend the agreement with UMR with some adjustments in rates and with the provision that the College could terminate the agreement upon 60 days' notice. The new termination date of the agreement shall be December 31, 2024.

Pursuant to Section 3(a)xxi, the Westchester County Procurement Policy and Procedures are not applicable to any procurement for which this Honorable Board determines, by resolution passed prior to commencing such procurement, that compliance with the policy would not be in the best interests of the County. Accordingly, a resolution to exempt the procurement with UMR is hereby submitted for your consideration.

BSM/sg
Attachment

APPROVED BOARD OF ACQUISITION & CONTRACT ADMINISTRATION
2022 - RAYMOND SCULKA (SECRET)

RESOLUTION

Upon a communication from the President of Westchester Community College, be it hereby

RESOLVED, that pursuant to Section 3(a)(xxi) of the Westchester County Procurement Policy and Procedures, it is hereby determined that application of the procedural requirements contained therein, including the necessity of soliciting proposals, is neither cost effective nor expedient, and accordingly, not in the best interests of the County in connection with the procurement of an agreement extension with UMR, Inc. for third party administrator (“TPA”) services and preferred provider organization (“PPO”) network services in connection with Westchester Community College’s Employee Benefit Plans.

APPROVED BOARD OF ACQUISITION & CONTRACT - 08/11/2022 - RAYMOND SPOKES SECRETARY