

94689

DATE July 13, 2022

TO: Board of Acquisition and Contract

FROM: Norma V. Drummond
Commissioner of Planning

SUBJECT: Resolution authorizing an agreement between the County of Westchester and Nanov Display Inc. to provide and install a Real-Time Digital Signs and Content Management System for select Bee-Line bus stop locations.

The attached resolution, if approved by your Honorable Board, would authorize the County of Westchester (the "County") to enter into an agreement with Nanov Display Inc. ("Nanov"), for the design, fabrication, installation, and integration of a real-time sign system at select bus stops of the Bee-Line Bus System ("Bee-Line") in Westchester County. In consideration for services rendered, the County will pay Nanov an amount not exceed \$498,000.00, payable pursuant to an approved budget. It should be noted that 80% of the funding for this project will be disbursed from a Federal Transit Administration Grant. The term of the agreement will commence on September 1, 2022 and continue through August 31, 2023.

The goal of the project is to install a fully operational real-time digital sign system, including all necessary hardware and software, at select Bee-Line Bus stop locations. Work will include, but not be limited to, performing site surveys, hardware design and procurement, providing a content management system, installing and integrating all hardware and software systems, and providing technical support and training. The signs will provide Bee-line passengers with real-time information on bus arrival times.

The objective of this agreement is to provide better service to Bee-Line passengers, and to attract new transit users. Real time arrival information assists passengers with trip planning and reduces the perception of wait time, creating a better customer experience. The project will be monitored by Department staff and payment will be approved only after quantitative and qualitative milestones have been met.

In accordance with Section 6 of the County's Procurement Policy and Procedures, an RFP soliciting the services described above was posted on the County's website on December 6, 2021, with responses due by January 12, 2022. In an effort to solicit as

many proposals as possible, the Department advertised in the “Journal News”, the “New York State Contract Reporter”, and “El Aguila”. The Department received three proposals in response to the RFP from the following vendors: Alpine Systems, Inc., Changing Environments, Inc. DBA Soofa, and Nanov Display, Inc. The proposal from Alpine System did not include all the required documentation and was removed from consideration. The proposals were reviewed and scored on a number of criteria, such as the project methodology and approach, the cost of the proposal, and the ability to provide the required work, qualifications and experience of the consultant and its staff in performing similar work. Nanov’s proposal received the highest score.

I recommend approval of this agreement.

NVD/cp/sc/
Attachment

APPROVED BOARD OF ACQUISITION & CONTRACT - 08/11/2022 - RAYMOND SCULKY, SECRETARY

RESOLUTION

UPON A COMMUNICATION FROM THE COMMISSIONER OF PLANNING, BE IT HEREBY

RESOLVED, that the County of Westchester (“County”) is authorized to enter into an agreement with Nanov Display Inc., for the design, fabrication, installation, and integration of a real-time sign system at select bus stops of the Bee-Line Bus System in Westchester County, for the period from September 1, 2022 through August 31, 2023 for an amount not-to-exceed \$498,000.00, payable pursuant to an approved budget, with 80% of the funds to be paid from a Federal Transit Administration Grant; and be it further

RESOLVED, that the County Executive or his duly authorized designee is authorized to execute any documents and take any actions necessary to effectuate purposes hereof.

Account to be
Charged/Credited

		Major Program, Program & Phase	Object/ Sub Object	Trust Account	
Fund	Dept.	Or Unit			Dollars
263	19	X036	4380	G036	\$398,400.00
263	19	X036	4380	G036	\$ 99,600.00

Budget Funding Year(s)
(must match resolution)

FY 2022 Start Date: September 1, 2022 End Date: August 31, 2023

Funding Source

Tax Dollars \$ 99,600.00

State Aid _____

\$498,000.00
(must match resolution)

Federal Aid \$398,400.00

Other _____