

93783

DATE: June 7, 2022

TO: Board of Acquisition and Contract

FROM: Mae Carpenter, Commissioner
Department of Senior Programs and Services

RE: Authority for the County of Westchester to enter into agreements with each of the agencies set forth in the attached Schedule "A", for the purpose of providing homemaker and housekeeper services with the option to provide consumer directed in-home services to frail, homebound seniors under the Expanded In-Home Services for the Elderly Program, for a term commencing retroactive to April 1, 2022 and continuing through March 31, 2023 for an aggregate amount not to exceed \$1,777,225.

The County of Westchester (the "County"), acting by and through its Department of Senior Programs and Services (the "Department"), seeks the authority of your Honorable Board to enter into agreements (the "Agreements") with the agencies (the "Contractors") listed in the attached Schedule "A" for the purpose of providing homemaker and housekeeper services, with the option to provide consumer directed in-home services, to frail, homebound seniors under the Expanded In-Home Services for the Elderly Program ("EISEP") (the "Programs"), for a term commencing retroactive to April 1, 2022 and continuing through March 31, 2023. In consideration for services to be rendered, the Contractors shall be paid at negotiated agreed-upon hourly rates, not to exceed the aggregate sum of \$1,777,225 for all Contractors.

The EISEP program benefits caregivers and care receivers by easing the burden on caregivers through the provision of consumer directed in-home services, and homemaker and housekeeper services.

The proposed Agreements will serve a public purpose by providing services that enable seniors to remain at home, as most senior would prefer, thereby preventing premature institutionalization, which would come at greater expense and in a less desired environment.

The goals and objectives of the proposed Agreements are to help seniors remain in their homes and communities through the provision of quality home care services that will also serve to provide relief to their caregiver(s).

The goals and objectives of the proposed Agreements are in the best interests of the County in terms of health because the services to be provided with the grant funds will offer improved health and quality of life for the frail elderly and their caregivers by easing their burden through the provision of consumer directed in-home services, and homemaker and housekeeper

services. The proposed Agreements are also in the best interests of the County in terms of fiscal responsibility because they effectively allow seniors to remain at home, thus preventing costly institutionalization.

The goals and objectives of the proposed Agreements will be tracked and monitored by case managers through bi-monthly calls to seniors and their caregivers as to the quality of the services they are receiving and their satisfaction with the services. In addition, the Department's staff monitors and reviews case managers' client case records and records of service at the agencies providing these services, using forms approved by the New York State Office for the Aging ("NYSOFA"). Review of the program is done annually by a County monitor, as well as a monitor from NYSOFA.

The Agreements with the Agencies are exempt from the Westchester County Procurement Policy pursuant to Sections 3(a) viii and 3(a) xix thereof.

Accordingly, I recommend adoption of the proposed resolution.

MC/SJ

APPROVED BOARD OF ACQUISITION & CONTRACT - 06/30/2022 - RAYMOND SOULKY, CLERK

RESOLUTION

UPON COMMUNICATION FROM THE COMMISSIONER OF THE WESTCHESTER COUNTY DEPARTMENT OF SENIOR PROGRAMS AND SERVICES, be it:

RESOLVED, that the County of Westchester (the "County") acting by and through its Department of Senior Programs and Services (the "Department"), is hereby authorized to enter into agreements (the "Agreements") with the agencies (the "Contractors") listed in the attached Schedule "A" to provide homemaker and housekeeper services, with the option to provide consumer directed in-home services, to frail, homebound elderly Westchester County residents under the Expanded In-Home Services for the Elderly Program) (the "Programs") for a term commencing retroactive to April 1, 2022 and continuing through March 31, 2023; and be it further

RESOLVED, that in consideration for services rendered, the Contractors shall be paid at negotiated agreed-upon hourly rates, not-to-exceed the total aggregate amount of \$1,777,225 for all Contractors; and be it further

RESOLVED, that the Agreements are subject to County Appropriations; and be it further

RESOLVED, that the Agreements are also subject to further financial analysis of the impact of any New York State Budget (the "State Budget") proposed and adopted during the term of these Agreements. The County shall retain the right, upon the occurrence of any release by the Governor of a proposed State Budget and/or the adoption of a State Budget or any amendments thereto, and for a reasonable period of time after such release(s) or adoption(s), to conduct an analysis of the impacts of any such State Budget on County finances. After such analysis, the County shall retain the right to either terminate one or more of the Agreements or to renegotiate the amounts and rates approved herein. If the County subsequently offers to pay a reduced amount to one or more of the Agencies, then such Agencies shall have the right to terminate their respective Agreement upon reasonable prior written notice; and be it further

RESOLVED, that the County Executive or his duly authorized designee be, and hereby is, authorized to take such actions and execute such documents as may be necessary and appropriate to effectuate the purposes hereof.

Agreements: \$1,777,225

Account to be
Charged

Fund	Dept	Major Program, Program & Phase Or Unit	Object/ Sub- Object	Trust Account	Dollars
263	85	048X	4380	T048	\$1,332,917
101	24	1000	4957	N/A	\$444,308

Budget Funding Year(s) 2022 - 2023 Start Date: 4/1/2022 End Date: 3/31/2023
(must match resolution)

Funding Source

State Aid: \$1,332,917

\$1,777,225
(must match resolution)

County Tax: \$444,308
Dollars

APPROVED BOARD OF ACQUISITION & CONTRACT - 06/30/2022 - RAYMOND SULKY, SECRETARY

SCHEDULE "A"

CONSUMER DIRECTED IN-HOME SERVICES, AND HOMEMAKER & HOUSEKEEPER SERVICES Program Period: April 1, 2022 through March 31, 2023

Aggregate not-to-exceed amount of \$1,777,225 for ALL Contractors
To be reimbursed based on agreed-upon Negotiated Rates according to actual services provided

AGENCIES/CONTRACTORS:
Able Health Care Service, Inc.
Always Compassionate Home Care, Inc.
Any-Time Home Care, Inc.
Community Care Companions Inc.
Community Health Aide Services Inc.
Family Services of Westchester, Inc.
Family Service Society of Yonkers
Independent Home Care, Inc.
Manach LLC, d/b/a LACH Home Care Services
Mrs. G's Services LLC
Richard L. Aronson, Inc. d/b/a A&A Staffing Health Care Services
Supportive Home Care, LLC d/b/a Care365

APPROVED BOARD OF ACQUISITION CONTRACT - 06/30/2022 - RAYMOND SCULKY, SECRETARY