

90414

DATE: January 25, 2022

TO: Honorable Board of Acquisition and Contract

FROM: George Latimer
County Executive

RE: Authority of your Honorable Board is requested to exempt from the Westchester County Procurement Policy an agreement with Entrepreneur Ready, Inc. to provide an online training program for entrepreneurs, for a term from January 1, 2022 through December 31, 2022, for an amount not-to-exceed \$1,700,000.00, payable pursuant to an approved budget.

This program will provide people with the tools, skills, and money to launch a business or develop a new stream of income. The goals and objectives of this agreement are to provide entrepreneurial skills training to assist those who are still unable or unwilling to return to their old jobs or workplaces, as the COVID-19 pandemic lingers, and to enable all our citizens (women, minorities, first-time business owners, and small business owners) to gain the skills to create sustainable financial independence.

Pursuant to Section 3(a)xxi, the Westchester County Procurement Policy is not applicable to any procurement for which your Honorable Board determines, by Resolution passed prior to commencing such procurement, that compliance with the policy would not be in the best interest of the County. It is proposed that the County's interest would be served by exempting the procurement of this agreement from the County Procurement Policy. A Resolution to exempt the procurement of this agreement is submitted for your consideration.

As I believe this agreement to be in the best interests of the County, I most respectfully recommend and urge the adoption of the annexed Resolution.

GL/BG/DLV/dv

RESOLUTION

Upon a communication from the County Executive, be it hereby:

RESOLVED, that pursuant to Section 3(a)xxi of the Westchester County Procurement Policy, it is hereby determined that application of the procedural requirements contained therein, including the necessity of soliciting proposals, is neither cost effective nor expedient, and accordingly, not in the best interest of the County of Westchester in connection with the procurement of an agreement with Entrepreneur Ready, Inc. to provide an online training program for entrepreneurs, for a term from January 1, 2022 through December 31, 2022, for an amount not-to-exceed \$1,700,000.00 payable pursuant to an approved budget and subject to appropriation.

APPROVED BOARD OF ACQUISITION & CONTRACT - 01/27/2022 - RYMOND SCUKKY, SECRETARY