



# Westchester Community College

State University of New York

**On Base: 87696**

To: Board of Acquisition & Contract

From: Belinda S. Miles  
President

Re: Authority to enter into an agreement with Huron Consulting Services, LLC to assist Westchester Community College to implement a new financial planning aid system to improve efficiency and provide students with an easier process for receiving federal aid, state aid, and scholarships.

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Authority is requested from your Honorable Board to authorize the County of Westchester, acting by and through Westchester Community College ("WCC"), to enter into an agreement with Huron Consulting Services, LLC ("Huron") for the provision of professional consulting services to assist WCC in implementing a new financial planning aid system to improve efficiency and provide students with an easier process for receiving federal aid, state aid and scholarships. The agreement shall commence on or about October 1, 2021 and shall expire one year later. WCC shall pay to Huron an amount not to exceed Five Hundred and Twenty-Two Thousand (\$522,000) Dollars.

On or about June 10, 2021, the College issued a Request for Proposals ("RFP"), which was advertised on the County website, for the provision of consulting services to assist WCC to implement a new financial planning aid system utilizing Oracle PeopleSoft, Campus Solutions and Oracle CX - ELOQUA. WCC also forwarded a copy of the RFP to at least three entities believed to have the capability to provide such services. Proposals were due July 15, 2021 and WCC received three (3) proposals. Huron proposed a fee of \$ 522,000.00, the second proposer, ACL Digital proposed a fee of \$ 592,520 and the third proposer, High Street IT Solutions, LLC, proposed a fee of \$771,660. Huron's proposal was not only the lowest in cost but was ranked the highest overall and fully met the requirements contained in the RFP.

The public purpose of this agreement is to ensure that the students attending WCC are able to effectively and efficiently have access to federal aid, state aid and scholarships so they can continue to afford to attend WCC while at the same time enabling WCC to attract new students.

The agreement will be monitored by Westchester Community College personnel.

I believe that this will assist the College to attract the highest possible caliber of students and will further expand our ability to serve students of all economic backgrounds. I, therefore, recommend that you act favorably on the annexed proposed resolution

APPROVED BOARD OF ACQUISITION & CONTRACT - 10/07/2021 - RAYMOND SCULKY, SECRETARY

BSM:sg  
Attachment

## RESOLUTION

Upon a communication from the President of Westchester Community College, be it hereby

**RESOLVED**, the County of Westchester, acting by and through Westchester Community College (“WCC”), is authorized to enter into an agreement with Huron Consulting Services, LLC (“Huron”) for the provision of professional consulting services to assist WCC in implementing a new financial planning aid system to improve efficiency and provide students with an easier process for receiving federal aid, state aid and scholarships; and be it further

**RESOLVED**, that the agreement shall commence on or about October 1, 2021 and shall expire a year later; and be it further

**RESOLVED**, that the College shall pay to Huron an amount not to exceed Five Hundred Twenty-Two Thousand (\$522,000) Dollars in accordance with an approved budget; and be it further

**RESOLVED**, that the County Executive or his authorized designee is hereby authorized to execute all instruments and take all actions reasonably necessary to implement this Resolution.

Account to be Charged/credited	Fund	Dept	Major Program, Program & Phase Or Unit	Object/ Sub Object	Trust Account	Dollars
WCC 21/22	703	9997		4408-01	T-547	522,000

Budget Funding Year(s) 2021/2022 Start Date 10/1/2021 End Date 9/30/2022  
 (must match resolution)

Funding Source

\$ 522,000

(must match resolution)

Tax Dollars: \_\_\_\_\_

State Aid: \_\_\_\_\_

Federal Aid: \_\_\_\_\_

Other: \$522,000(WCC Foundation)