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Date: August 3, 2021

To: The Honorable Board of Acquisition and Contract

From: George Latimer
County Executive

Re: Resolution to exempt from the Westchester County Procurement Policy and Procedures pursuant to Section 3(a)(xxi) thereof, the procurement of an agreement with Design Technologies LLC to deliver a bioscience accelerator program including entrepreneurship education and business networking for Westchester County-based pre-seed and seed stage entrepreneurs, for a term from August 1, 2021 through July 31, 2022, for an amount not to exceed \$425,000.00 payable pursuant to an approved budget and subject to appropriation.

Authority of your Honorable Board is requested to exempt from the Westchester County Procurement Policy and Procedures (“Procurement Policy”), the procurement of an agreement with Design Technologies LLC (“Design Technologies”) to deliver a bioscience accelerator program including entrepreneurship education and business networking for Westchester County-based pre-seed and seed stage entrepreneurs, for a term from August 1, 2021 through July 31, 2022, for an amount not to exceed \$425,000.00 payable pursuant to an approved budget and subject to appropriation.

These services are necessary to support and grow the bioscience industry of Westchester County, which is one of the fastest growing economic sectors nationwide. Westchester County is a hub for bioscience industries, and this bioscience accelerator program will allow the County to foster further development in this industry.

Ordinarily, under Section 6 of the Procurement Policy, the County is required to issue a Request for Proposals. However, Design Technologies is uniquely qualified due to Design Technologies’ proprietary curriculum, trained coaches, business network and data-driven services. An agreement with Design Technologies will enable the County to deliver a custom, proven start up biosciences venture curriculum and accelerator networking program to help ventures to raise funds, create jobs, locate appropriate real estate, and source talent for growing bio sciences ventures in turn supporting County residents and businesses. Based upon the foregoing compliance with the procedural requirements of the Procurement Policy would not be in the best interest of the County.

Pursuant to Section 3(a)xxi, the Procurement Policy is not applicable to any procurement for which your Honorable Board determines, by Resolution passed prior to commencing such procurement, that compliance with the policy would not be in the best interest of the County. It is proposed that the County's interest would be served by exempting the procurement of this agreement from the County Procurement Policy. A Resolution to exempt the procurement of this agreement is submitted for your consideration.

As I believe this agreement to be in the best interests of the County, I most respectfully recommend and urge the adoption of the annexed Resolution.

GL/BG/mg

APPROVED BOARD OF ACQUISITION & CONTRACT - 08/12/2021 - RAYMOND SCULKY, SECRETARY

RESOLUTION

Upon a communication from the County Executive, be it hereby:

RESOLVED, that pursuant to Section 3(a)xxi of the Westchester County Procurement Policy and Procedures, it is hereby determined that application of the procedural requirements contained therein, including the necessity of soliciting proposals, is neither cost effective nor expedient, and accordingly, not in the best interest of the County of Westchester (“County”) in connection with the procurement of an agreement with Design Technologies LLC to deliver a bioscience accelerator program including entrepreneurship education and business networking for Westchester County-based pre-seed and seed stage entrepreneurs, with the County giving preference to and targeting entrepreneurs working on COVID-19 preparedness and recovery projects, for a term from August 1, 2021 through July 31, 2022, for an amount not to exceed \$425,000.00 payable pursuant to an approved budget and subject to appropriation.

APPROVED BOARD OF ACQUISITION & CONTRACTS 08/12/2021 RAYMOND CUKKY, SECRETARY