

86649

DATE July 27, 2021

TO: Honorable Board of Acquisition and Contract

FROM: George Latimer.
County Executive

SUBJECT: Resolution to exempt from the Westchester County Procurement Policy and Procedures pursuant to Section 3(a)xxi thereof, the procurement of an agreement with Aero-Ba Soul, Inc. to provide technical assistance to minority and women-owned businesses in Westchester County in order to guide them through the New York State certification process, for a term from July 1, 2021 through December 31, 2021, in an amount not-to-exceed \$20,000.00.

Authority is hereby requested from your Honorable Board to exempt from the application of the Westchester County Procurement Policy and Procedures (the "Procurement Policy") the procurement of an agreement with Aero-Ba Soul, Inc. to provide technical assistance to minority and women-owned businesses in Westchester County in order to guide them through the New York State certification process, for a term from July 1, 2021 through December 31, 2021 in an amount not-to-exceed \$20,000.00, payable pursuant to an approved budget.

Ordinarily, under Section 5 of the Procurement Policy, the County is required to solicit written or oral quotations from no fewer than three persons customarily providing such services. However, Aero-Ba-Soul is uniquely qualified to provide this service due to their experience in navigating the Minority & Women-Owned Business certification and the government procurement processes. Their familiarity with these processes will help to increase the number of certified businesses in Westchester County.

Pursuant to Section 3(a)xxi, the Procurement Policy is not applicable to any procurement for which this Honorable Board determines, by resolution passed prior to commencing such procurement, that compliance with the policy would not be in the best interests of the County. For the reasons set forth above, it is proposed that the best interests of the County would be served by exempting the procurement of an agreement with Aero-Ba Soul, Inc. from compliance with the Procurement Policy.

Accordingly, a resolution to exempt this procurement is hereby submitted for your Honorable Board's consideration.

GL/CZ/jrc

RESOLUTION

Upon a communication from the County Executive, be it hereby:

RESOLVED, that pursuant to Section 3(a)(xxi) of the Westchester County Procurement Policy and Procedures, it is hereby determined that application of the procedural requirements contained therein, including the necessity of soliciting quotations, is neither cost effective nor expedient, and accordingly not in the best interests of the County of Westchester in connection with the procurement of an agreement with Aero-Ba Soul, Inc. to provide technical assistance to minority and women-owned businesses in Westchester County in order to guide them through the New York State certification process, for a term from July 1, 2021 through December 31, 2021, in an amount not-to-exceed \$20,000.00, payable pursuant to an approved budget.

APPROVED BOARD OF ACQUISITION & CONTRACT - 08/12/2021 - RAYMOND SCUKY, SECRETARY