



Westchester Community College

State University of New York

ON BASE: 86592

July 28, 2021

To: Board of Acquisition and Contract

From: Dr. Belinda S. Miles
President

Re: Authority to amend an agreement with UMR, Inc. for third party administrator (“TPA”) services and preferred provider organization (“PPO”) network services in connection with the College’s Employee Benefit Plans for the medical, dental and prescription coverage for retirees, and the dental and vision coverage for active employees along with various services, including, but not limited to retiree premium billing, COBRA, Flexible Spending Accounts in order to extend the agreement for the period January 1, 2021 through December 31, 2021.

The County of Westchester, acting by and through Westchester Community College (the “College”), currently has an agreement with UMR, Inc. for the provision of third party administrator (“TPA”) services and preferred provider organization (“PPO”) network services in connection with the College’s Employee Benefit Plans, for a term of two (2) years, commencing July 1, 2018 and terminating December 31, 2020.

The College, after careful analysis, switched its medical coverage for current employees and those retirees that elected to NYSHIP effective January 1, 2021.

The College has utilized UMR, Inc. and POMCO, which was acquired by UMR in 2018, for over twenty (20) years. The College is requesting that your Honorable Board grant authority to: (i) extend the term of the agreement one (1) additional year to a new termination date of December 31, 2021; and to (ii) amend the agreement to delete medical coverage for current employees and those retirees that elected to be covered under NYSHIP. All other terms and conditions shall remain the same.

The healthcare marketplace has been experiencing tremendous volatility over the last few years due to many factors, including effects of the Affordable Care Act and numerous consolidations of healthcare providers. Going forward, at least in the short-term, it is expected that this volatility will continue. The College has gone out for proposals to provide the aforementioned services effective January 1, 2022.

UMR has agreed to keep its administrative fee schedule for 2021 at the same level as during 2019-2020. The new termination date of the agreement shall be December 31, 2021. In accordance with the agreement, the College will retain the option to terminate the agreement upon 60 days' notice. Given the past performance of UMR and its familiarity with the College it is in the best interest of the College to extend the agreement with UMR as amended for this additional year.

The public purpose of the proposed extension of this Agreement is that it enables the College to ensure the provision of high quality and cost-effective health care for its employees and retirees and their respective families. Accordingly, I recommend to your Honorable Board that the County of Westchester, acting by and through Westchester Community College be authorized to: (i) extend the term of the agreement one (1) additional year to a new termination date of December 31, 2021; and to (ii) amend the agreement to delete medical coverage for current employees and those retirees that elected to be covered under NYSHIP. All other terms to remain the same.

A resolution exempting this procurement from the operation of the Westchester County Procurement Policy and Procedures is also before your Honorable Board and must be adopted prior to adoption of this resolution.

BSM/sg
Attachment

APPROVED BOARD OF ACQUISITIONS CONTRACT 04/22/2021 RAYMOND S. DUKAKIS SECRETARY

RESOLUTION

Upon a communication from the President of Westchester Community College, be it hereby

RESOLVED, that the County of Westchester acting by and through Westchester Community College (the “College”) is hereby authorized to: (i) extend the term of the agreement one (1) additional year to a new termination date of December 31, 2021; and to (ii) amend the agreement to delete medical coverage for current employees and those retirees that elected to be covered under NYSHIP. All other terms to remain the same; and be it further

RESOLVED, that this Agreement is subject to County appropriations; and be it further

RESOLVED, that this agreement is also subject to further financial analysis of the impact of any New York State Budget (the “State Budget”) proposed and adopted during the term of this Agreement. The County shall retain the right upon the occurrence of any release by the Governor of a proposed State Budget and/or the adoption of a State Budget or any amendments thereto, and for a reasonable period of time after such release(s) or adoption(s), to conduct an analysis of the impacts of any State Budget on County finances. After such analysis, the County shall retain the right to either terminate this Agreement or to renegotiate the amounts and rates approved herein. If the County subsequently offers to pay a reduced amount to the Contractor, then the Contractor shall have the right to terminate this Agreement upon reasonable prior written notice; and be it further

RESOLVED, that the County Executive or his authorized designee is hereby authorized and empowered to execute any and all instruments and to take all actions reasonably necessary to implement this Resolution.

Account to be Charged/credited	Fund	Dept	Major Program, Program & Phase Or Unit	Sub Unit	Object/ Sub Object	Trust Account	Dollars

Budget Funding Year(s) 2020/21-2021/22 Start Date 01/1/2021 End Date 12/31/2021

(must match resolution)

Funding Source Tax Dollars: _____

State Aid: _____

\$ _____ Federal Aid: _____

(must match resolution)

Other: _____