



Westchester Community College

State University of New York

ON BASE: 86590

June 27, 2021

To: Board of Acquisition and Contract

From: Dr. Belinda S. Miles
President

Re: Resolution to exempt from the operation of the Westchester County Procurement Policy and Procedures an extension of an Agreement with UMR, Inc. for third party administrator (“TPA”) services and preferred provider organization (“PPO”) network services in connection with the College’s Employee Benefit Plans.

The County of Westchester, acting by and through Westchester Community College (the “College”), currently has an agreement with UMR, Inc. for the provision of third party administrator (“TPA”) services and preferred provider organization (“PPO”) network services in connection with the College’s Employee Benefit Plans, for a term of two (2) years, commencing July 1, 2018 and terminating December 31, 2020.

The College, after careful analysis switched its current employees and those retirees that elected to do so, to NYSHIP effective January 1, 2021.

The College has utilized UMR, Inc. and POMCO, which was acquired by UMR in 2018, for over twenty (20) years. A resolution has been simultaneously submitted to your Honorable Board requesting authority to: (i) extend the term of the agreement one (1) additional year to a new termination date of December 31, 2021; and to (ii) amend the agreement to delete medical coverage for current employees and those retirees that elected to be covered under NYSHIP. All other terms and conditions shall remain the same.

The healthcare marketplace has been experiencing tremendous volatility over the last few years due to many factors, including effects of the Affordable Care Act and numerous

consolidations of healthcare providers. Going forward, at least in the short-term, it is expected that this volatility will continue. The College has gone out for proposals to provide medical, dental and prescription coverage for retirees, and the dental and vision coverage for active employees along with various services, including, but not limited to retiree premium billing, COBRA, Flexible Spending Accounts effective January 1, 2022.

UMR has agreed to keep its administrative fee schedule for 2021 at the same level as during 2019-2020. Given the past performance of UMR and its familiarity with the College it is proposed that it would be in the best interest of the College to extend the agreement with UMR with the proposed amendments and with the provision that the College could terminate the agreement upon 60 days' notice. The new termination date of the agreement shall be December 31, 2021.

Pursuant to Section 3(a)xxi, the Westchester County Procurement Policy and Procedures are not applicable to any procurement for which this Honorable Board determines, by resolution passed prior to commencing such procurement, that compliance with the policy would not be in the best interests of the County. Accordingly, a resolution to exempt the procurement with UMR is hereby submitted for your consideration.

BSM/sg
Attachment

APPROVED BOARD OF ACQUISITION & CONTRACT - 08/12/2021 RAYMOND SCURRO, SECRETARY

RESOLUTION

Upon a communication from the President of Westchester Community College,
be it hereby

RESOLVED, that pursuant to Section 3(a)(xxi) of the Westchester County Procurement Policy and Procedures, it is hereby determined that application of the procedural requirements contained therein, including the necessity of soliciting proposals, is neither cost effective nor expedient, and accordingly, not in the best interests of the County of Westchester in connection with the procurement of an agreement extension with UMR, Inc. for third party administrator (“TPA”) services and preferred provider organization (“PPO”) network services in connection with Westchester Community College’s Employee Benefit Plans.

APPROVED BOARD OF ACQUISITION & CONTRACT - 08/12/2021 - RAYMOND SOLIX, SECRETARY