



Benjamin Boykin II  
Chairman,  
Westchester County  
Board of Legislators

## ID # 86152

**DATE:** June 30, 2021

**TO:** Honorable Members of the Board of Acquisition & Contract

**FROM:** Honorable Benjamin Boykin II  
Chairman, Westchester County Board of Legislators

**SUBJECT:** Authority to enter into an agreement with St. Joseph's Hospital Yonkers d/b/a Saint Joseph's Medical Center in order for it to provide patient outreach to high-risk groups through its electronic health record population health module and to provide dedicated private space in its Family Health Center to conduct telehealth visits for high-risk groups, for a term commencing January 1, 2021 and continuing through December 31, 2021, in an amount not to exceed \$90,000.00, pursuant to an approved budget.

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The attached Resolution, if approved by your Honorable Board, would authorize the County of Westchester ("County") to enter into an agreement (the "Agreement") with St. Joseph's Hospital Yonkers d/b/a Saint Joseph's Medical Center ("Saint Joseph's Medical Center") in order for it to provide patient outreach for targeted high-risk groups through its electronic health record population health module and to provide dedicated private space in the Family Health Center to conduct telehealth visits for high-risk groups, for a term commencing January 1, 2021 and continuing through December 31, 2021. In consideration for the services rendered, Saint Joseph's Medical Center shall be paid an amount not to exceed \$90,000.00, pursuant to an approved budget, half due and payable upon contract execution and the other half due and payable on October 1, 2021.

The proposed Agreement will enable Saint Joseph's Medical Center to integrate virtual telehealth, expand patient outreach for targeted high-risk groups through its electronic health record population health module and provide dedicated private space in its Family Health Center to conduct telehealth visits. The expansion of telemedicine at both primary care locations would give Saint Joseph's Medical Center's physicians the ability to provide the same high quality healthcare at a distance and eliminate the barriers, while improving access to medical services.

In particular, the proposed Agreement shall enable Saint Joseph's Medical Center to: 1) purchase and integrate the NextGen Population Health Analytics program with its existing electronic health record, which would provide Saint Joseph's Medical Center's providers with full access to the Pop Health Analytics module identifying patient risks, gaps in care and missed opportunities in real time, that will facilitate patient care management; 2) purchase four (4) dedicated computers to support telehealth in both locations; and 3) design three (3) private dedicated provider spaces to conduct telehealth visits.

The proposed Agreement will serve a public purpose by seeking to improve the health of County residents by expanding patient outreach for high-risk groups through Saint Joseph's Medical Center's electronic health record population health module and by providing dedicated private space in the Saint Joseph's Medical Center to conduct telehealth visits for high-risk groups. The proposed Agreement and its progress shall be monitored by the Board of Legislators, which will be responsible for monitoring Saint Joseph's Medical Center's performance by means of a performance measurement report which will provide the number of patients served as set forth in the Scope of Work.

The proposed Agreement is exempt from the requirements of the Westchester County Procurement Policy pursuant to Section 3(a) viii thereof, regarding contracts for medical or health-related services.

Attached for your consideration is a proposed Resolution.

Attachment

**RESOLUTION**

Upon a communication from the Chairman of the Westchester County Board of Legislators, it is hereby:

**RESOLVED**, that the County of Westchester (the "County") is authorized to enter into an agreement ("Agreement") with St. Joseph's Hospital Yonkers d/b/a Saint Joseph's Medical Center ("Saint Joseph's Medical Center"), in order for it to provide patient outreach for high-risk groups through its electronic health record population health module and to provide dedicated private space to conduct telehealth visits for high-risk groups, for a term commencing January 1, 2021 and continuing through December 31, 2021; and be it further

**RESOLVED**, that in consideration for the services rendered, Saint Joseph's Medical Center shall be paid an amount not to exceed \$90,000.00, half payable upon contract execution and the other half payable on October 1, 2021; and be it further

**RESOLVED**, that the Agreement is subject to County appropriations; and be it further

**RESOLVED**, that the Agreement is also subject to further financial analysis of the impact of any New York State Budget (the "State Budget") proposed and adopted during the term of the Agreement. The County shall retain the right, upon the occurrence of any release by the Governor of a proposed State Budget and/or the adoption of a State Budget or any amendments thereto, and for a reasonable period of time after such release(s) or adoption(s), to conduct an analysis of the impacts of any such State Budget on County finances. After such analysis, the County shall retain the right to either terminate the Agreement or to renegotiate the amounts and rates approved herein. If the County subsequently offers to pay a reduced amount to the Contractor, then the Contractor shall have the right to terminate the Agreement upon reasonable prior written notice; and be it further

**RESOLVED**, that the Chairman of the County Board of Legislators, or his duly authorized designee, is hereby authorized to execute any documents and take any actions reasonably necessary and appropriate to effectuate the purposes of this Resolution.

Account to be Charged/Credited:

<b>Fund</b>	<b>Dept.</b>	<b>Major Program, Program &amp; Phase Or Unit</b>	<b>Object/ Sub-Object</b>	<b>Sub-Unit</b>	<b>Amount in Dollars</b>
101	52	2508	5100	0010	\$90,000.00

Budget Funding Year(s) 2021 Start Date: January 1, 2021 End Date: December 31, 2021  
(must match resolution)

Funding Source	Tax Dollars <u>\$90,000.00</u>
	State Aid _____
<b>\$ <u>90,000.00</u></b>	Federal Aid _____
(must match resolution)	Other _____