

86068

DATE: June 28, 2021

TO: Board of Acquisition and Contract

FROM: Marguerite Beirne
Chief Information Officer
Department of Information Technology

RE: AUTHORITY TO ENTER INTO AN AGREEMENT (IT - 1686) WITH INTERGRAPH CORPORATION D/B/A HEXAGON SAFETY & INFRASTRUCTURE, FOR THE INSTALLATION, IMPLEMENTATION AND PROJECT MANAGEMENT OF A NEW WEB-BASED ONCALL DISPATCH SYSTEM SOFTWARE, FOR A TERM OF TWO (2) YEARS, COMMENCING UPON THE EARLIER DATE OF (I) OCTOBER 1, 2021, OR (II) THE DATE OF THE PROJECT KICK-OFF MEETING, FOR A TOTAL AGGREGATE AMOUNT NOT-TO-EXCEED \$856,203.24, PURSUANT TO AN APPROVED BUDGET.

BACKGROUND:

- The County of Westchester (the "County"), acting by and through its Department of Information and Technology ("Department" or "DoIT"), has regularly entered into contracts with Intergraph Corporation, d/b/a Hexagon Safety & Infrastructure ("Intergraph"), pursuant to which Intergraph has provided the County with support services for its Computer Assisted Dispatch system ("CAD") and Records Management Systems ("RMS") Interface through a single resident system administrator ("RSA"). The most recent of these contracts ("2020 Agreement") is set to expire on October 31, 2023.
- The CAD and the RMS currently manage and track critical information regarding fire, police, and medical emergency events for the Department of Emergency Services and the Department of Public Safety.

ACTION REQUIRED:

The County now seeks authority from your Honorable Board to enter into a separate agreement (the "Agreement") with Intergraph, pursuant to which Intergraph will install, implement and project manage a new web-based OnCall Dispatch System ("OnCall Dispatch System"). The Agreement will be for a term of two (2) years, commencing upon earlier date of (i) October 1, 2021, or (ii) the date of the Project Kick-Off Meeting, for a total aggregate amount not-to-exceed \$856,203.24, payable pursuant to an approved budget. There will be no maintenance costs associated with this Agreement as such maintenance costs will be covered under the 2020 Agreement.

The OnCall Dispatch System represents a major software upgrade to the existing CAD system, since it will have a web-based architecture, which will eliminate the need for additional and costly hardware and will provide for additional capabilities and functionalities, such as a mapping feature/functionality, which can be integrated with multiple map providers including the largest provider of mapping software to local governments (ESRI). The OnCall Dispatch System will also enhance call-takers and dispatchers performance and productivity through optimized interfaces and workflows and will have the ability to increase the frequency of releases, providing new automatic enhancements/updates constantly. These updates will help ensure that the OnCall Dispatch System is up-to-date and more secure and less vulnerable to cyber security threats. The OnCall Dispatch also has a simpler user interface and is easier to administer and configure, which will benefit DoIT staff and the user community. Pursuant to the OnCall Dispatch System, Intergraph will provide the Commercial Off the Shelf ("COTS") software, which will permit several COTS interfaces with ANI/ALI, CAD Link Interface, Notifications and Fire Link Interface. The County's current software will soon be obsolete and unsupported on the County's existing hardware and the Agreement will permit the County to have the new and upgraded software installed and operational before the existing agreement which supports the CAD system expires.

Since the OnCall Dispatch System is owned by Intergraph, due to the proprietary nature of the software, Intergraph is the only entity that can provide these services. Accordingly, I recommend that your Honorable Board deem the proposed Agreement to be a sole source procurement pursuant to Section 9 of the Westchester County Procurement Policy and Procedures.

The proposed Agreement will serve a public purpose by providing the County with the services it needs to provide efficient dispatch of essential fire, police and medical services that help ensure the safety of the public.

The goal and objective of the proposed Agreement is to provide the County with a new web-based application that will facilitate the dispatch of these essential services.

The goal and objective of the proposed Agreement is in the best interest of the County in terms of public safety, as the OnCall Dispatch System is critical to the efficient dispatch of services that help ensure the safety of the public.

The goal and objective of the proposed Agreement will be tracked and monitored by the staff of the Department.

The attached resolution is submitted for your consideration.

MB/SF/cmc/nn

RESOLUTION

UPON A COMMUNICATION FROM THE CHIEF INFORMATION OFFICER, DEPARTMENT OF INFORMATION TECHNOLOGY, BE IT HEREBY

RESOLVED, that the County of Westchester (the "County") is hereby authorized to enter into an agreement (IT-1686) (the "Agreement") with Intergraph Corporation, d/b/a Hexagon Safety & Infrastructure (the "Intergraph"), pursuant to which Intergraph will provide the County with services regarding the installation, implementation and project management of a new web-based OnCall Dispatch System, for a term of two (2) years, commencing upon the earlier date of (i) October 1, 2021, or (ii) the date of the Project Kick-Off Meeting, for a total aggregate amount not-to-exceed \$856,203.24; and be it further

RESOLVED, that this Agreement is deemed to be a sole source agreement pursuant to Section 9 of the Westchester County Procurement Policy and Procedures; and be it further

RESOLVED, that this Agreement is subject to County appropriations; and be it further

RESOLVED, that this Agreement is also subject to further financial analysis of the impact of any New York State Budget (the "State Budget") proposed and adopted during the term of this Agreement. The County shall retain the right, upon the occurrence of any release by the Governor of a proposed State Budget and/or the adoption of a State Budget or any amendments thereto, and for a reasonable period of time after such release(s) or adoption(s), to conduct an analysis of the impacts of any such State Budget on County finances. After such analysis, the County shall retain the right to either terminate this Agreement or to renegotiate the amounts and rates approved herein. If the County subsequently offers to pay a reduced amount to Intergraph, then Intergraph shall have the right to terminate this Agreement upon reasonable prior written notice; and be it further

RESOLVED, that the County Executive or her duly authorized designee is hereby authorized to execute and deliver any and all documents and to take all action necessary and appropriate to effectuate the purposes hereof.

Agreement # IT-1686

Account to be Charged/Credited:

Year	Fund	Dept	Major Program, Program & Phase Or Unit	Object/ Sub-Object	Trust Account	Dollars
2021	316	16	BIT48-01S	6190	BA 149- 2020	\$856,203.24

Budget Funding Year(s): 2021 Start Date: 10/01/2021 or Project Kick-Off End Date: Two Years

Funding Source

Tax Dollars: \$856,203.24

State Aid: _____

\$856,203.24

Federal Aid: _____

(must match resolution)

Other: _____

APPROVED BOARD OF ACQUISITION & CONTRACT 2/17/2021 - V. RODRIGUEZ, SECRETARY