

George Latimer  
County Executive

82228

Date: January 22, 2021

To: The Honorable Board of Acquisition and Contract

From: George Latimer  
County Executive

Re: Resolution to exempt from the Westchester County Procurement Policy pursuant to Section 3(a)(xxi) thereof, the procurement of an agreement with The WorkPlace, Inc. to provide an online training seminar for unemployed workers impacted by the COVID-19 pandemic, for a term from January 1, 2021 through December 31, 2021, for an amount not-to-exceed \$206,250.00, payable pursuant to an approved budget.

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Authority of your Honorable Board is requested to exempt from the Westchester County Procurement Policy and Procedures ("Procurement Policy") the procurement of an agreement with The WorkPlace, Inc. to provide an online training seminar for unemployed workers impacted by the COVID-19 pandemic, for a term from January 1, 2021 through December 31, 2021, for an amount not-to-exceed \$206,250.00, payable pursuant to an approved budget.

The current unemployment rate in Westchester County is three (3) times higher than it was a year ago due to the economic effects of COVID-19. The County has been awarded federal funding for the purpose of helping individuals find employment and must use the money by a point in time and in order to help the citizens of Westchester who became unemployed as a result of the pandemic's impact on businesses. The County will be engaging this vendor to establish a program to assist as many unemployed persons as soon as possible to regain jobs and improve the local economy in the process. The WorkPlace, Inc. will work with participants to provide job readiness training and match them with employers that have open positions in their desired industry. Because The WorkPlace, Inc. has extensive experience training job seekers and matching them with employers in this region, it is uniquely qualified to promptly complete this program.

Pursuant to Section 3(a)(xxi), the Procurement Policy is not applicable to any procurement for which your Honorable Board determines, by Resolution passed prior to commencing such procurement, that compliance with the policy would not be in the best interest of the County. It is proposed that the County's interest would be served by exempting the procurement of this

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agreement from the County Procurement Policy. A Resolution to exempt the procurement of this agreement is submitted for your consideration.

As I believe this agreement to be in the best interests of the County, I most respectfully recommend and urge the adoption of the annexed Resolution.

GL/BG/DLV/dv

APPROVED BOARD OF ACQUISITION & CONTRACT - 01/28/2021 LISA MELIAJ, SECRETARY

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**RESOLUTION**

Upon a communication from the County Executive, be it hereby:

**RESOLVED**, that pursuant to Section 3(a)xxi of the Westchester County Procurement Policy and Procedures, it is hereby determined that application of the procedural requirements contained therein, including the necessity of soliciting proposals, is neither cost effective nor expedient, and accordingly, not in the best interest of the County of Westchester in connection with the procurement of an agreement with The WorkPlace, Inc. to provide an online training seminar for unemployed workers impacted by the COVID-19 pandemic, for a term from January 1, 2021 through December 31, 2021, for an amount not-to-exceed \$206,250.00, payable pursuant to an approved budget.

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APPROVED BOARD OF ACQUISITION CONTRACT - 01/28/2021 - LISA MRIJAJ, SECRETARY