

Department of Parks, Recreation
& Conservation

ID 80055

October 14, 2020

TO: Board of Acquisition and Contract

FROM: Kathleen M. O'Connor
Commissioner, Department of Parks, Recreation and Conservation

RE: **Authority to amend the resolution of August 13, 2020 with Metro Golf Corp., 315 Mamaroneck Road, Scarsdale, New York for the operation of the golf professional concession at Saxon Woods Golf Course, Scarsdale, New York, in order to include a fee/player rental in excess of 25,000 per player rentals.**

On August 13, 2020, the Board of Acquisition and Contract approved a resolution with Metro Golf Corp. ("Metro"), 315 Mamaroneck Road, Scarsdale, New York for the operation of the golf professional concession at Saxon Woods Golf Course, Scarsdale, New York for the period of January 1, 2021 through December 31, 2025 with the sole option of the County to extend the license from January 1, 2026 through December 31, 2030. The license agreement has not yet been executed.

While the fee specified the Fee/Player Rental for 18-hole per player rentals up to 25,000, no Fee/Player Rental was specified or 18-hole golf rounds in excess of 25,000 per player rentals.

Authority is now requested to amend the August 13, 2020 resolution to add the following:

The County will pay Metro a portion of all motorized golf cart rental fees for golf rentals in excess of 25,000 motorized golf rentals as follows:

<u>Year</u>	<u>Fee/Player Rental 18-hole</u>
2021	\$6.00
2022	\$6.00
2023	\$6.00
2024	\$6.00
2025	\$7.00.

If, at its sole option, the County decides to extend the agreement from January 1, 2026 through December 31, 2030, the County will pay Metro a portion of all motorized golf rentals in excess of 25,000 motorized golf rentals as follows:

<u>Year</u>	<u>Fee/Player Rental 18-hole</u>
2026	\$7.00
2027	\$7.00
2028	\$8.00
2029	\$8.00
2030	\$8.00.

All other terms and conditions of the resolution shall remain the same.

The goal of this agreement is to provide revenue for the County and provide important services for golfers. The objectives of this agreement will be monitored through revenue reports and site visits from Department of Parks, Recreation and Conservation staff.

This agreement is exempt from the Westchester County procurement policy pursuant to Section 3(b), thereof.

A resolution is attached for your favorable consideration.

RESOLUTION

Upon a communication from the Commissioner of Parks, Recreation and Conservation, be it hereby

RESOLVED, the resolution of August 13, 2020 with Metro Golf Corp. (“Metro”), 315 Mamaroneck Road, Scarsdale, New York 10583 for the operation of the golf professional concession at Saxon Woods Golf Course, Scarsdale, New York be amended to include the following:

The County will pay Metro a portion of all motorized golf cart rental fees for golf rentals in excess of 25,000 motorized golf rentals as follows:

<u>Year</u>	<u>Fee/Player Rental 18-hole</u>
2021	\$6.00
2022	\$6.00
2023	\$6.00
2024	\$6.00
2025	\$7.00; and be it further

RESOLVED, that if, at its sole option, the County decides to extend the agreement from January 1, 2026 through December 31, 2030, the County will pay Metro a portion of all motorized golf rentals in excess of 25,000 motorized golf rentals as follows:

<u>Year</u>	<u>Fee/Player Rental 18-hole</u>
2026	\$7.00
2027	\$7.00
2028	\$8.00
2029	\$8.00
2030	\$8.00; and be it further

RESOLVED, that all other terms and conditions of the resolution shall remain the same; and be it further

RESOLVED, that the County Executive or his authorized designee is hereby authorized to execute all instruments necessary to implement this Resolution.

Agreement #

Account to be
Charged/Credited

Fund	Dept	Major Program, Program & Phase Or Unit	Object/ Sub- Object	Trust Account	Dollars

Budget Funding Year(s) _____ Start Date _____ End Date _____
(must match resolution)

Funding Source Tax Dollars _____
State Aid _____
\$ _____ Federal Aid _____
(must match resolution) Other Revenue _____