

78272

Date: August 18, 2020

To: The Honorable Board of Acquisition and Contract

From: George Latimer  
County Executive

Re: Authority to enter into an agreement with Design Technologies LLC to deliver a bioscience accelerator program including entrepreneurship education and business networking for Westchester County-based pre-seed and seed stage entrepreneurs, with the County giving preference to and targeting entrepreneurs working on COVID-19 preparedness and recovery projects, for a term from August 1 2020 through July 31, 2021, for an amount not-to-exceed \$445,000.00 payable pursuant to an approved budget and subject to appropriation.

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Authority of your Honorable Board is requested for the County of Westchester ("County") to enter into an agreement with Design Technologies LLC to deliver a bioscience accelerator program including entrepreneurship education and business networking for Westchester County-based pre-seed and seed stage entrepreneurs, with the County giving preference to and targeting entrepreneurs working on COVID-19 preparedness and recovery projects, for a term from August 1 2020 through July 31, 2021, for an amount not-to-exceed \$445,000.00 payable pursuant to an approved budget and subject to appropriation.

A separate Resolution is being submitted to your Honorable Board this date to grant an exemption from the Westchester County Procurement Policy pursuant to Section 3(a)(xxi) thereof.

The goals and objectives of this agreement are to create a bioscience accelerator program, including entrepreneurship education and business networking for Westchester based pre-seed and seed stage entrepreneurs. Design Technologies will conduct the marketing and outreach, specifically targeting companies working on COVID-19 preparedness and recovery projects, giving priority to these companies in the application screening process, education, and networking programs for the accelerator.

Accordingly, your favorable action on the annexed Resolution is most respectfully urged and recommended.

GL/BG/DLV/dv

APPROVED BOARD OF ACQUISITION & CONTRACT - 08/27/2020 - LISA MRIJAJ, SECRETARY

**RESOLUTION**

Upon a communication from the County Executive, be it hereby

**RESOLVED**, that the County of Westchester (“County”) is hereby authorized to enter into an agreement with Design Technologies LLC to deliver a bioscience accelerator program including entrepreneurship education and business networking for Westchester County-based pre-seed and seed stage entrepreneurs, with the County giving preference to and targeting entrepreneurs working on COVID-19 preparedness and recovery projects, for a term from August 1 2020 through July 31, 2021, for an amount not-to-exceed \$445,000.00 payable pursuant to an approved budget and subject to appropriation; and be it further

**RESOLVED**, that this agreement is also subject to further financial analysis of the impact of any New York State Budget (the “State Budget”) proposed and adopted during the term of this agreement. The County shall retain the right, upon the occurrence of any release by the Governor of a proposed State Budget and/or the adoption of a State Budget or any amendments thereto, and for a reasonable period of time after such release(s) or adoption(s), to conduct an analysis of the impacts of any such State Budget on County finances. After such analysis, the County shall retain the right to either terminate this agreement or to renegotiate the amounts and rates approved herein. If the County subsequently offers to pay a reduced amount to the Contractor, then the Contractor shall have the right to terminate this agreement upon reasonable prior written notice; and be it further

**RESOLVED**, that the County Executive or his duly appointed designee be, and hereby is, authorized to take such action and execute such documents as may be necessary and proper to effect the purposes hereof.

Account to be Charged/credited	Fund	Dept	Major Program, Program & Phase Or Unit	Object/ Sub Object	Trust Account	Dollars
	101	11	0710	4998		\$185,417 (2020)
	101	11	0710	4380		\$259,583 (2021)

Budget Funding Year(s) 2020 & 2021 Start Date 08/01/2020 End Date 07/31/2021  
(must match resolution)

Funding Source Tax Dollars     \$445,000      
 State Aid \_\_\_\_\_  
\$445,000 Federal Aid \_\_\_\_\_  
 (must match resolution) Other \_\_\_\_\_