

Memorandum Office of the County Executive

74327

January 31, 2020 Date:

The Honorable Board of Acquisition and Contract To:

From: George Latimer

County Executive

at 02/13/2020 JOAN COCCIARDY Resolution to exempt the procurement of an agreement from the Westchester County Procurement Re: Policy and Procedures pursuant to Section 3(a)(xxi) an agreement with Salvatore J. Carrera for non-legal advisory services to the County, limited to reviewing certain real estate agreements identified by the County Executive or his authorized designee, for a term from January 1, 2020 through December 31, 2020 for an amount not-to-exceed \$70,000.00 at the rate of \$125.00 per hour.

Pursuant to a separate Resolution, the County of Westchester ("County") is requesting approval from your Honorable Board to enter into an agreement with Salvatore J. Carrera for non-legal advisory services to the County, limited to reviewing certain real estate agreements identified by the County Executive or his authorized designee, for a term from January 1, 2020 through December 31, 2020 for an amount not-to-exceed \$70,000.00 at the rate of \$125.00 per hour.

Over the past few years, Mr. Carrera, a real estate expert and former Director of Real Estate for the County has provided invaluable assistance to the County in connection with numerous leases and other agreements. It is anticipated that Mr. Carrera will assist the County to negotiate future leases and license agreements.

Pursuant to Section 3(a)xxi thereof, the Westchester County Procurement Policy is not applicable to any procurement for which your Honorable Board determines, by Resolution passed prior to commencing such procurement, that compliance with the policy would not be in the best interest of the County. It is proposed that the County's interest would be served by exempting the procurement of this agreement from the County Procurement Policy. A Resolution to exempt this procurement is submitted for your consideration.

As I believe this agreement to be in the best interests of the County, I most respectfully recommend and urge the adoption of the annexed Resolution.

GL/DLV/dv

RESOLUTION

Upon a communication from the County Executive, be it hereby:

RESOLVED, that pursuant to Section 3(a)xxi of the Westchester County Procurement Policy and Procedures, it is hereby determined that application of the procedural requirements contained therein, including the necessity of soliciting proposals, is neither cost effective nor expedient, and accordingly, not in the best interest of the County in connection with the procurement of an agreement with Salvatore J, Carrera for non-legal advisory services to the County of Westchester, limited to reviewing certain real estate agreements identified by the County Executive or his authorized designee for a term from January 1, 2020 through December 31, 2020 for an amount not-to-exceed \$79,000.00 at the rate of \$125.00 per hour.

an amount not-to-exceed \$7

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