

73814

DATE: January 8, 2020

TO: Board of Acquisition & Contract

FROM: Mae Carpenter, Commissioner
Department of Senior Programs and Services

RE: Authority to enter into an agreement with Westchester Public/Private Membership Fund for Aging Services, Inc. to provide Telehealth Intervention Program for Seniors services, for an amount not-to-exceed \$320,000 in County funds, subject to an approved budget, for the program period January 1, 2020 through December 31, 2020.

The County of Westchester (the "County"), acting by and through the Department of Senior Programs & Services (the "Department"), seeks authority from your Honorable Board to enter into an agreement (the "Agreement") with the Westchester Public/Private Membership Fund for Aging Services, Inc. (the "Contractor") to provide Telehealth Intervention Program for Seniors services (the "Program") to Westchester County seniors, for an amount not to exceed \$320,000 in County funds, subject to an approved budget for the program period January 1, 2020 through December 31, 2020. The County at its sole option may renew the Agreement with the Contractor for up to four (4) additional one-year periods subject to the prior approval of your Honorable Board.

The Contractor will provide coordinated telehealth and enhanced support services to Westchester County seniors living in community or congregate settings. Services will include, but are not limited to, remote patient monitoring services by trained technicians, full needs assessments, benefits information and counseling, care planning and educational services to support ongoing mental and physical health improvements.

The proposed Agreement will serve a public purpose by providing direct benefits towards improved mental and physical health status and lower out of pocket and system costs.

The goals and objectives of the proposed Agreement are to improve patient outcomes and to provide access to quality care at lower costs to the individual and tax payers.

The goals and objectives of the proposed Agreement are in the best interests of the County in that keeping individuals healthy in their own homes has been shown through multiple US and international studies and reports to lower costs for both individuals and the health care system through fewer medical visits and hospitalizations, while also delivering effective preventive health services. In addition, aging-in-place is significantly less expensive than aging in an institutional health care centers. Therefore, services will ultimately reduce

preventable physician and hospital interventions for congregate and community-dwelling elderly and will have an impact on individual health status and wellbeing, as well as out-of-pocket costs.

The goals and objectives of the proposed Agreement will be tracked and monitored through monthly reporting activities submitted by the Contractor and by the Department through onsite reviews to determine if the contract performance goals and objectives are being met in a fiscally responsible and appropriate fashion.

The agreement with the Contractor is exempt from the Westchester County Procurement Policy pursuant to Section 3 (a) (xix) thereof.

Accordingly, I most respectfully recommend adoption of the attached proposed resolution.

APPROVED BOARD OF ACQUISITION & CONTRACT - 01/30/2020 - LISA MARIJAJ, SECRETARY

RESOLUTION

UPON COMMUNICATION FROM THE COMMISSIONER OF THE WESTCHESTER COUNTY DEPARTMENT OF SENIOR PROGRAMS AND SERVICES:

RESOLVED, that the County of Westchester (the "County") is hereby authorized to enter into an agreement (the "Agreement") with the Westchester Public/Private Membership Fund for Aging Services, Inc. (the "Contractor") to provide Telehealth Intervention Program for Seniors services (the "Program") to Westchester County Seniors, for an amount not to exceed \$320,000 in County funds, subject to an approved budget, for the program period January 1, 2020 through December 31, 2020; and be it further

RESOLVED, that the County at its sole option may renew the agreement with the Contractor for up to four (4) additional one-year periods subject to the prior approval of the Westchester County Board of Acquisition and Contract; and be it further

RESOLVED, that the Agreement with the Contractor is subject to County appropriations; and be it further

RESOLVED, that the Agreement with the Contractor is also subject to the further financial analysis of the impact of any New York State Budget (the "State Budget") proposed and adopted during the term of these Agreements. The County shall retain the right, upon the occurrence of any release by the Governor of a proposed State Budget and/or the adoption of a State Budget or any amendments thereto, and for a reasonable period of time after such release(s) or adoption(s), to conduct an analysis of the impacts of any such State Budget on County finances. After such analysis, the County shall retain the right to either terminate the Agreement with the Contractor or to renegotiate the amount and rate approved therein. If the County subsequently offers to pay a reduced amount to the Contractor, then the Contractor shall have the right to terminate the Agreement upon reasonable prior written notice; and be it further

RESOLVED, that the County Executive or his duly authorized designee be, and hereby is, authorized to take such actions and execute such documents as may be necessary and appropriate to effectuate the purposes hereof.

Account to be Charged

Fund	Dept	Major Program, Program & Phase Or Unit	Object/ Sub-Object	Trust Account	Dollars
263	85	686V	4380	T686	\$320,000

Budget Funding Year(s) 2020 Start Date 1/1/20 End Date 12/31/20
 (must match resolution)

Funding Source Tax Dollars \$320,000

State Aid \$0

\$320,000 Federal Aid \$0

(must match resolution)

APPROVED BOARD OF ACQUISITION & CONTRACT - 01/30/2020 - LISA MARIJAL SECRETARY