

73269

DATE: December 10, 2019

TO: Board of Acquisition and Contract

FROM: Marguerite Beirne, Chief Information Officer, Department of Information Technology

RE: RESOLUTION TO EXEMPT THE PROCUREMENT OF AN AGREEMENT WITH MOTOROLA SOLUTIONS, INC. ("MOTOROLA") FROM THE APPLICATION OF THE COUNTY OF WESTCHESTER'S (THE "COUNTY") PROCUREMENT POLICY AND PROCEDURES PURSUANT TO SECTION 3(A)XXI THEREOF PURSUANT TO WHICH MOTOROLA WILL PROVIDE MAINTENANCE SERVICES FOR THE COUNTY'S UHF TRUNKED AND VHF F1 AND F3 CONVENTIONAL ANALOG TWO-WAY RADIO SYSTEMS (IT-1603).

Authority of your Honorable Board is hereby requested to exempt the procurement of an agreement from the application of the County's Procurement Policy and Procedures pursuant to Section 3(a)xxi thereof pursuant to which Motorola will provide maintenance services for the County's UHF Trunked and VHF F1 and F3 conventional analog two-way radio systems for a term on January 1, 2010 to December 31, 2020 with the County having the option to renew for two (2) one year renewal periods, noting that the agreement will automatically renew for each renewal period unless the County notified Motorola of its intention not to renew at least thirty (30) days prior to the end of the then existing term.

The County operates a UHF trunked analog two-way radio system ("Trunked Radio System") and two VHF conventional analog two-way radio systems ("F1 and F3 Radio Systems") (collectively, the "Radio Systems"). The Trunked Radio System facilitates effective communications among emergency responders throughout the County, including the Department of Emergency Services, local fire departments and local emergency medical services. The County Department of Public Works and Transportation also utilizes the Trunked Radio System as a means to communicate with its surface bus fleet. The F1 and F3 Radio Systems facilitate communications for the Department of Public Safety and, also, provide interoperability with municipal police departments within the County. It is vitally important that these life-safety systems continue to function reliably and with minimal disruption.

Motorola was the original equipment manufacturer and vendor responsible for implementation of the Radio Systems and has maintained the Radio Systems under service contracts with the County since the Radio Systems were built. In addition to being uniquely familiar with both the underlying equipment and design of these vital systems, Motorola is the only source of critical replacement components, and as such it is the most responsible choice as a service provider for a maintenance contract.

Pursuant to Section 3(a)xxi, the Westchester County Procurement Policy is not applicable to any procurement for which this Honorable Board determines, by resolution passed prior to commencing such procurement, that compliance with the policy would not be in the best interests of the County. Based on the reasons described above, it is proposed that the best interests of the County would be served by exempting this procurement from the County Procurement Policy.

A separate resolution is also before your Honorable Board requesting authorization to enter into a maintenance services agreement with Motorola for a term of January 1, 2020 to December 31, 2020 with the County having the option to renew for two (2) one year renewal periods.

Accordingly, the attached resolution is submitted for your consideration.

MB/RAN

APPROVED BOARD OF ACQUISITION & CONTRACT - 02/19/2019 - JUDY M. JAMES, SECRETARY

RESOLUTION

UPON A COMMUNICATION FROM THE CHIEF INFORMATION OFFICER OF THE DEPARTMENT OF INFORMATION TECHNOLOGY; BE IT HEREBY

RESOLVED: that pursuant to Section 3(a)xxi of the Westchester County Procurement Policy, it is hereby determined that application of the procedural requirements contained therein, including the necessity of soliciting proposals, is neither cost effective nor expedient, and, accordingly, not in the best interests of the County of Westchester (“County”) in connection with the procurement of an agreement with Motorola, Solutions, Inc., (“Motorola”) whereby Motorola will provide maintenance service for the County’s UHF trunked analog two-way radio system and F1 and F3 VHF conventional analog two-way radio systems for a term of January 1, 2020 to December 31, 2020 with the County having the option to renew for two (2) one year renewal periods, noting that the agreement will automatically renew for each renewal period unless the County notifies Motorola of its intention not to renew at least thirty (30) days prior to the end of the then existing term.

APPROVED BOARD OF ACQUISITION & CONTRACTS - 12/19/2019 - LISA M. NAJ, SECRETARY