



66416

November 30, 2018

To: Honorable Members of the Board of Acquisition and Contract

From: Joseph K. Spano  
Commissioner of Correction

Re: Authority for the County of Westchester to enter into an agreement with Aramark Correctional Services, Inc., to provide food service at the Westchester County Department of Correction for the period from January 1, 2019 through December 31, 2020, at a cost not to exceed \$4,589,198.00, payable at the per meal rates specified in Exhibit "A" to the proposed Resolution, with the County's sole option to renew the agreement for up to three (3) additional one (1) year terms.

---

Authority is hereby sought from your Honorable Board for the County of Westchester ("County") acting by and through its Department of Correction ("Department") to enter into an agreement with Aramark Correctional Services, Inc. ("Aramark") to provide food service at the Westchester County Department of Correction for the period from January 1, 2019 through December 31, 2020, at a cost not to exceed \$4,589,198.00, payable at the per meal rates specified in Exhibit "A" to the proposed Resolution, with the County's sole option to renew the agreement for up to three (3) additional one (1) year terms. The agreement will be subject to budget appropriations.

In compliance with the County Procurement Policy, the Department issued a Request for Proposals for this service and received three proposals in response: Aramark; Summit Food Service; and GD Correctional Services. After having evaluated the proposals, the Department believes that Aramark's proposal is the most advantageous to the County.

The price per meal quoted by Aramark is lower than the other proposers, even factoring in an adjusted per meal price scale that would be applicable during a planned main kitchen renovation that will disrupt normal operations. Further, Aramark was the only proposer to specify its plan of operation during the kitchen renovation. This renovation was mentioned in the RFP and discussed during the mandatory walk-through of the two kitchens. Neither of the other proposers discussed their plans. Lastly, the Department believes that Aramark has the most

robust and comprehensive inmate training and education program. Aramark offers its IN2WORK Vocational Program for inmates. IN2WORK not only offers inmates the opportunity to learn all areas of food preparation and retail skills and earn a certificate, but follows that up with an employment portal that helps graduates find jobs as well as scholarships to follow up with their education. This level of education and support further distinguished Aramark from its competitors.

Aramark will provide a comprehensive food service operation, including food purchasing and preparation. It should be noted that the maximum price per meal specified in Exhibit "A" to the Resolution is based on an inmate population of 1,000-1,024. Should the inmate population increase, the price per meal will decrease.

Aramark has provided excellent service to the Department since 1996. Based on the reasons above, the Department recommends that Aramark be retained for a new contract term.

I believe that the proposed agreement is in the County's best interest and therefore recommend approval of the attached Resolution.

JKS/DLV/dv

APPROVED BOARD OF ACQUISITION & CONTRACTS 04/03/2019 USAMRIJAS/SECRETARY

## RESOLUTION

Based on a communication from the Commissioner of Correction, be it hereby

**RESOLVED**, that the County of Westchester ("County") is authorized to enter into an agreement with Aramark Correctional Services, Inc., to provide food service at the Westchester County Department of Correction for the period from January 1, 2019 through December 31, 2020, at a cost not to exceed \$4,589,198.00, payable at the per meal rates specified in Exhibit "A" attached hereto, with the County's sole option to renew the agreement for up to three (3) additional one (1) year terms; and be it further

**RESOLVED**, that the maximum price per meal specified in Exhibit "A" is based on an inmate population of 1,000-1,024. Should the inmate population increase, the price per meal shall decrease as specified in Exhibit "A"; and be it further

**RESOLVED**, that this agreement shall be subject to budget appropriations; and be it further

**RESOLVED**, that this agreement is also subject to further financial analysis of the impact of any New York State Budget (the "State Budget") proposed and adopted during the term of this agreement. The County shall retain the right, upon the occurrence of any release by the Governor of a proposed State Budget and/or the adoption of a State Budget or any amendments thereto, and for a reasonable period of time after such release(s) or adoption(s), to conduct an analysis of the impacts of any such State Budget on County finances. After such analysis, the County shall retain the right to either terminate this agreement or to renegotiate the amounts and rates approved herein. If the County subsequently offers to pay a reduced amount to the Contractor, then the Contractor shall have the right to terminate this agreement upon reasonable prior written notice; and be it further

**RESOLVED**, that the County Executive or his designee is authorized to execute any instruments and take any actions reasonably necessary to effectuate the purposes hereof.

Account to be Charged/credited	Fund	Agency	Capital Project Or Org	Object/ Sub Object	Trust Account	Activity	Dollars
2019	101	35	1000	4380			2,294,599
2020	101	35	1000	4380			2,294,599

Budget Funding Year(s) 2019-2020 Start Date 01/01/2019 End Date 12/31/2020  
 (must match resolution)

Funding Source Tax Dollars 4,589,198

State Aid \_\_\_\_\_

\$4,589,198

(must match resolution) Federal Aid \_\_\_\_\_

Other \_\_\_\_\_

APPROVED BOARD OF ACQUISITION & CONTRACT - 01/03/2019 - LISA MRIJAJ, SECRETARY

**EXHIBIT "A"**

Westchester County Department of Correction  
Pricing for Normal Operation and During Kitchen Renovation  
Price per meal eff. 01/01/2019-12/31/2020

**INMATE MENU**

Number of Inmates	Cost Per Meal
1000 - 1024	\$1.815
1025 - 1049	\$1.802
1050 - 1074	\$1.782
1075 - 1099	\$1.748
1100 - 1124	\$1.723
1125 - 1149	\$1.704
1150 - 1174	\$1.687
1175 - 1199	\$1.681
1200 - 1224	\$1.657
1225 - 1249	\$1.633
1250 - 1274	\$1.618
1275 - 1299	\$1.588
1300 - 1324	\$1.574
1325 - 1349	\$1.551
1350 - 1374	\$1.538
1375 - 1399	\$1.534
1400 - 1424	\$1.524
1425 - 1449	\$1.513
1450 - 1474	\$1.502
1475 - 1499	\$1.489
1500+	\$1.479

**KITCHEN CONSTRUCTION MENU**

Number of Inmates	Cost Per Meal
1000 - 1024	\$1.875
1025 - 1049	\$1.862
1050 - 1074	\$1.842
1075 - 1099	\$1.808
1100 - 1124	\$1.783
1125 - 1149	\$1.764
1150 - 1174	\$1.747
1175 - 1199	\$1.741
1200 - 1224	\$1.717
1225 - 1249	\$1.693
1250 - 1274	\$1.678
1275 - 1299	\$1.648
1300 - 1324	\$1.634
1325 - 1349	\$1.611
1350 - 1374	\$1.598
1375 - 1399	\$1.594
1400 - 1424	\$1.584
1425 - 1449	\$1.573
1450 - 1474	\$1.562
1475 - 1499	\$1.549
1500+	\$1.539

APPROVED BOARD OF ACQUISITION CONTRACT - 01/03/2019 LISA MARIJAJ, SECRETARY