



# Westchester Community College

State University of New York

65817

October 31, 2018

To: Board of Acquisition and Contract

From: Belinda S. Miles  
President, Westchester Community College

Re: Resolution authorizing the County of Westchester, acting by and through Westchester Community College to enter into an agreement with Bargaining Associates, LLC for the provision of consulting services to Westchester Community College in connection with labor negotiations and related matters for the term September 1, 2018 through August 31, 2020 for an amount not to exceed \$156,000.00 payable at an hourly rate of \$200.00 pursuant to an approved budget

---

Authority is requested to enter into an agreement with Bargaining Associates, LLC ("Bargaining Associates") for the provision of consulting services to Westchester Community College in connection with labor negotiations and related ongoing contractual matters including, without limitation, arbitrations, grievances, unfair labor practices charges, improper practice charges and labor management committee meetings. The term of the agreement will be September 1, 2018 through August 31, 2020 for an amount not to exceed \$156,000.00 payable at an hourly rate of \$200.00 pursuant to an approved budget.

A separate resolution of even date herewith seeking authority to exempt the proposed agreement from the requirements of the Westchester County Procurement Policy pursuant to Section 3 (a) xxi thereof has been submitted to your Honorable Board for approval.

Given Bargaining Associates' principal, Michael Wittenberg's vast experience and familiarity with County labor practices and procedures, it would serve the public interest for his firm to continue providing consulting services to Westchester Community College in connection with labor negotiations and related matters. This agreement will be tracked and monitored by College personnel.

Accordingly, approval of the annexed proposed Resolution is requested.

BSM/jpi  
Attachment

**RESOLUTION**

Upon a communication from the President of Westchester Community College, be it hereby

**RESOLVED**, that the County of Westchester, acting by and through Westchester Community College, is hereby authorized to enter into an agreement with Bargaining Associates, LLC for the provision of consulting services to Westchester Community College in connection with labor negotiations and related matters for the term September 1, 2018 through August 31, 2020 in an amount not to exceed \$156,000.00 payable at an hourly rate of \$200.00 pursuant to an approved budget; and be it further

**RESOLVED**, that the County Executive or his duly authorized designee is authorized to execute all documents and take all actions necessary to effectuate the purposes thereof.

Account to be Charged/Credited	Fund	Dept.	Major Program, Program & Phase Or Unit	Object/ Sub Object	Trust Account	Dollars
	010	0130		4425		\$156,000

Budget Funding Year(s) 2017/18      Start Date: 9/1/18      End Date: 8/31/20  
 (must match resolution)

Funding Source:	Tax Dollars	\$37,440 _____	Contractor Federal I.D. No./ Social Security No.:
	State Aid	\$42,120 _____	
<u>\$156,000</u> (must match resolution)	Federal Aid	_____	Vendor No.:
	Other	<u>\$76,440 (Tuition)</u> _____	Encumbrance No.: _____