

61260

DATE: February 5, 2018

TO: Board of Acquisition and Contract

FROM: Marguerite Beirne  
Interim Chief Information Officer  
Department of Information Technology

RE: AUTHORITY TO ENTER INTO AN AGREEMENT (IT-1504) WITH PICTOMETRY INTERNATIONAL CORP. FOR THE ACQUISITION OF NEW COUNTY-WIDE DIGITAL OBLIQUE AERIAL IMAGERY, FOR A TERM COMMENCING ON MARCH 1, 2018 AND CONTINUING THROUGH JULY 30, 2019 FOR A TOTAL AMOUNT NOT-TO-EXCEED \$220,962.56.

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BACKGROUND:

- The existing digital basemap of Westchester County, which is managed and made available by the County of Westchester (the "County") through the enterprise Geographic Information Systems ("GIS") program, is used extensively for emergency services, infrastructure management, health and human services, real estate, transportation and land use planning, and other County departments as well as throughout all 43 municipalities. This county-wide product, which was initially established in 2000 and has been subsequently updated with aerial photography campaigns in the spring of 2004, the spring of 2007 (in partnership with New York State's Digital Orthoimagery Program), and the spring of 2013. In addition, county-wide oblique aerial photography was captured 'leaf-off' in the fall of 2009 and the spring of 2010. This product has provided the foundation for the mapping of planimetric features such as building footprints, hydrologic features, edge of pavement, street centerlines, sidewalks, bridges, and stone walls. Such features are used extensively throughout County, local governments, and the business community.
- The acquisition of new digital oblique photography will significantly expand the utility of the County's aerial photography assets and base map products, as well as support the local governments' assessment community with the improved ability to see the front, sides and rear of each structure. Such data will provide assessors with the ability to visually confirm or update their existing records as to the condition and presence of improvements.
- In keeping with the County's strong commitment to and leadership in providing public benefits through shared services, and continuing its successful history of reducing costs to local governments specifically through geospatial data sharing, the proposed

acquisition of these imagery products and services by the County of Westchester will deliver considerable cost savings while improving services throughout all levels of County and local government.

- Benefits to local governments will include the verification and updating of assessment records, support for the defense of legal challenges, and improved performance of other related governmental functions, thereby providing significant cost savings to local governments, community planning boards, and emergency service organizations.
- All images acquired through this proposed project will also be made available to the County's Departments of Public Safety and Emergency Services to assist in responding to incidents or conditions that require knowledge of on-site physical characteristics. The imagery will provide safety officers and dispatchers with invaluable visual evidence of the number of floors, quality of access, location of entrances, stairwells and/or fire escapes, and other critical information for each structure and property. Panoramic views of property will also aid the County's Planning Department in tracking and responding to trends in land use changes.
- The imagery will be integrated into the County's enterprise GIS programs and applications, and widely distributed to hundreds of users via cloud services, further supporting functions involving public safety, planning, emergency response, facilities management, public works and engineering, and land records. Where appropriate, it can also be made available to the general public through internet mapping and visualization applications.
- Accordingly, the County respectfully requests that your Honorable Board authorize the county to enter into an agreement (IT-1504) with Pictometry International Corp. ("Pictometry"), pursuant to which Pictometry will acquire new county-wide digital oblique aerial imagery for the County, for a term commencing on March 1, 2018 and continuing through July 30, 2019, for a total amount not-to-exceed \$220,962.56, payable at the rates, and otherwise on the other terms specified, in New York State Office of General Services Contract Number PT64410 ("NYS OGS PT64410").
- The proposed Agreement is exempt from the County's Procurement Policy pursuant to Section 3(a)(i) thereof, based on the County's use of Carousel's NYS OGS PT64410 as the basis for its procurement, as described above.

**ACTION REQUESTED:**

- Authority to enter into an agreement (IT-1504) with Pictometry, pursuant to which it will acquire new county-wide digital oblique aerial imagery for the County, for a term commencing on March 1, 2018 and continuing through July 30, 2019, for a total amount not-to-exceed \$220,962.56, payable at the rates, and otherwise on the other terms specified, in NYS OGS PT64410.

A resolution is submitted herewith for your consideration.

**RESOLUTION**

UPON A COMMUNICATION FROM THE INTERIM CHIEF INFORMATION OFFICER, DEPARTMENT OF INFORMATION TECHNOLOGY, BE IT HEREBY:

**RESOLVED**, that the County of Westchester (the "County") is hereby authorized to enter into an agreement (IT-1504) with Pictometry International Corp. ("Pictometry"), pursuant to which Pictometry will acquire new county-wide digital oblique aerial imagery for the County, for a term commencing on March 1, 2018 and continuing through July 30, 2019, for a total amount not-to-exceed \$220,962.56, payable at the rates, and otherwise on the other terms specified, in New York State Office of General Services Contract Number PT64410; and be it further

**RESOLVED**, this agreement is subject to County appropriations; and be it further

**RESOLVED**, that the agreement is also subject to further financial analysis of the impact of any New York State Budget (the "State Budget") proposed and adopted during the term of the agreement. The County shall retain the right, upon the occurrence of any release by the Governor of a proposed State Budget and/or the adoption of a State Budget or any amendments thereto, and for a reasonable period of time after such release(s) or adoption(s), to conduct an analysis of the impacts of any such State Budget on County finances. After such analysis, the County shall retain the right to either terminate the agreement or to renegotiate the amounts and rates approved herein. If the County subsequently offers to pay a reduced amount to the contractor, then the contractor shall have the right to terminate the agreement upon reasonable prior written notice; and be it further

**RESOLVED**, that the County Executive or his duly authorized designee is hereby authorized to take such action and execute such documents as may be necessary and appropriate to effectuate the purpose of this Resolution.

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Account to be Charged/Credited:

Fund	Dept	Major Program, Program & Phase Or Unit	Object/ Sub-Object	Bond Act#	Dollars
316	16	BIT40-01S	6120	101-2017	\$220,962.56

Budget Funding Year(s): 2018      Start Date: March 1, 2018      End Date: July 30, 2019  
(must match resolution)

Funding Source      Tax Dollars: \$220,962.56  
State Aid: \_\_\_\_\_  
\$220,962.56      Federal Aid: \_\_\_\_\_  
(must match resolution)      Other: \_\_\_\_\_