

59632

DATE: October 26, 2017

TO: Board of Acquisition and Contract

FROM: Sherlita Amler, M.D.
Commissioner of Health

RE: Authorization to Enter into an Agreement with Laboratory Corporation of America Holdings to Provide Various Laboratory Testing Services for Clinic Patients of the Westchester County Department of Health's Tuberculosis (TB) and Sexually Transmitted Disease (STD) Programs, for the Period 12/01/17 to 11/30/20, in the total Not-to-Exceed Amount of \$150,000 payable at the fees stated in Schedule "A"

The Westchester County Department of Health ("WCDH") requests authorization to enter into an agreement with Laboratory Corporation of America Holdings ("LabCorp") to provide various laboratory testing services for clinic patients of the WCDH's Tuberculosis ("TB") and Sexually Transmitted Disease ("STD") programs, for the period 12/01/17 to 11/30/20, in the total not-to-exceed amount of \$150,000 payable at the fees stated in Schedule "A". The WCDH will bill those patients who have insurance to recoup some of the costs. The fees have not increased from the prior term and will remain fixed for the duration of the contract term.

As mandated by the New York State Department of Health and Public Health Law, the WCDH provides TB and STD health services at its district office clinics located in Yonkers and White Plains. Laboratory testing is required for the proper medical management of these patients in order to confirm a diagnosis and monitor treatment for both its efficacy and side effects. The Department of Labs and Research does not provide these specific lab tests.

In addition, since there was a change in NYS Public Health Law in 2014 pertaining to Article 28 licensed diagnostic and treatment facilities, of which the WCDH is one, laboratory testing services also include Hepatitis C virus screening and confirmatory testing which are provided to both TB and STD clinic patients according to NYSDOH guidelines to expand our standard of medical care.

Over the past year and a half there also has been a change in clinician practices regarding the confirmation of diagnosis, monitoring and treatment of TB. A more sensitive and clinically accurate test is used when medically indicated.

WCDH currently contracts with LabCorp and continuing the ongoing contractual arrangement would greatly minimize the disruption to patient services and clinic operations involved in changing to a new laboratory provider. From early on, the WCDH and LabCorp have worked to create a bi-directional electronic health data sharing interface between LabCorp's electronic lab test order and reporting system and the WCDH's web-based electronic health, case management, billing and reporting software. The successful implementation of this interface has contributed to streamlining clinic services and creating operational efficiencies, such as reducing the chance of ordering unnecessary or duplicate lab tests and receiving out-of-range test results more timely.

The public purpose is to promote the public health and general welfare of County residents by ensuring that proper courses of treatment for TB and STD disease screenings are provided to WCDH patients, and to their contacts who may have already been exposed. The goal is to properly screen, treat and monitor patients with both newly identified and active TB and STD cases through the provision of specific laboratory tests to control and prevent the spread of TB and STDs to minimize the public health risks, and improve patients' overall well-being.

The WCDH monitors and tracks the management of patients with TB, STD, Hepatitis C and other blood-borne pathogens (Hepatitis B and HIV) through the analyses of test results and physicians' review of WCDH clinic program reports on an as-needed and monthly basis. During 2016 approximately 1,134 lab tests were provided representing approximately 305 patients. Through 2017 year to date, approximately 1,266 lab tests were provided representing approximately 402 patients who have been evaluated and treated for potential TB, STD, Hepatitis C and other blood-borne pathogens (Hepatitis B and HIV) exposure and infection.

This contract would be exempt from the Westchester County Procurement Policy under Section 3 (a) (viii) - contracts for medical or health-related services.

Accordingly, the WCDH requests authorization to enter into a three-year contract with LabCorp for the various tests to be provided payable at the fees stated in Schedule "A".

Approval of the attached resolution is respectfully requested.

/dc
Attachment

APPROVED BOARD OF ACQUISITION & CONTRACT - 1/30/2018 - 10:01 AM - MARIJAJ, SECRETARY

RESOLUTION

RESOLVED, that the County of Westchester, acting by and through its Department of Health, (“WCDH”), is authorized to enter into an agreement with Laboratory Corporation of America Holdings to provide various laboratory testing services for clinic patients of the WCDH’s Tuberculosis (“TB”) and Sexually Transmitted Disease (“STD”) programs, for the period 12/01/17 to 11/30/20, in the total not-to-exceed amount of \$150,000 payable at the fees stated in Schedule “A; and, be it further

RESOLVED, that the fees will remain fixed for the duration of the term; and, be it further

RESOLVED, that this Agreement is subject to County Appropriations; and, be it further

RESOLVED, that this Agreement is also subject to further financial analysis of the impact of any New York State Budget (the “State Budget”) proposed and adopted during the term of this Agreement. The County shall retain the right, upon the occurrence of any release by the Governor of a proposed State Budget and/or the adoption of a State Budget or any amendments thereto, and for a reasonable period of time after such release(s) or adoption(s), to conduct an analysis of the impacts of any such State Budget on County finances. After such analysis, the County shall retain the right to either terminate this Agreement or to renegotiate the amounts and rates approved herein. If the County subsequently offers to pay a reduced amount to the Contractor, then the Contractor shall have the right to terminate this Agreement upon reasonable prior written notice; and, be it further

RESOLVED, that the County Executive or his duly authorized designee be and hereby is authorized and empowered to execute all appropriate contracts or documents necessary to effectuate the purposes of this resolution in the manner prescribed by law.

Department of Health
 County of Westchester
 10 County Center Road, 2nd Floor
 White Plains, New York 10601
 October 26, 2017

Original Agreement	\$
First Amendment	\$
This Amendment	\$
TOTAL	\$ _____

Agreement #

Account to be Charged/Credited	Fund	Dept	Major Program, Program & Phase or Unit	Object/ Sub-Object	Trust Account	Dollars
	101	27	0010 - HSSN	5200-4238-04		\$2,917 (2017) Dec
	101	27	0010 – HSSN	5000-4380-04		\$1,250 (2017) Dec
	101	27	0010 - HSSN	5200-4238-04		\$35,000 (2018)
	101	27	0010 – HSSN	5000-4380-04		\$15,000 (2018)
	101	27	0010 - HSSN	5200-4238-04		\$35,000 (2019)
	101	27	0010 - HSSN	5000-4380-04		\$15,000 (2019)
	101	27	0010 - HSSN	5200-4238-04		\$32,083 (2020) Jan-Nov
	101	27	0010 – HSSN	5000-4380-04		\$13,750 (2020) Jan-Nov

Budget Funding Year(s) (must match resolution)	2017-2020	Start Date	12/01/17	End Date	11/30/20
Funding Source	Tax Dollars		\$96,000		
	State Aid		\$54,000		
\$150,000	Federal Aid				
(must match resolution)	Other				

SCHEDULE "A"

Approx. ANNUAL Number of Tests - 1	CPT Code	Test Description	Price per Test
500	80099 **	BioChemical Evaluations	\$7.21
60	N/A ***	BUN/Creatinine Ratio	\$4.50
10	82248	Bilirubin Reflex Testing	\$5.15
200	80099 **	Liver Profiles	\$5.67
30	80099 **	Hepatitis Profiles (Custom)	\$38.11
10	86709	With Hepatitis A Reflex Testing if Hepatitis A Total Ab is positive	\$27.81
500	85025	Complete Blood Count with Differential, Platelet count	\$3.10
10	85045	Reticulocyte counts	\$6.18
10	80099 **	Iron/TIBC/Ferritin	\$36.05
10	80099 **	Folic Acid & Vitamin B12	\$32.96
10	83735	Magnesium Serum	\$6.18
15	85651	Sedimentation Rates (ESR)	\$6.18
10	80099 **	Coagulation Profiles (PT/PTT/INR)	\$21.63
		U/A & Urine > C/S:	\$26.47
10	81001	Urinalysis, routine	\$7.21
10	87086	Culture, Urine	\$20.60
10	80099 **	Thyroid Profiles Comprehensive	\$34.00
10	84702	HCG, Quantitative Serum	\$36.05
5	83036	Hemoglobin A1c (Glycohemoglobin)	\$10.30
10	86361	CD4 T Cell Count	\$41.20
10	83655	Lead, Blood (Pediatric) - Venous	\$24.40
25	86803	Hepatitis C Virus (HCV) Antibody - with	\$13.34
10	87522	Reflex to Quantitative Real-Time PCR	\$170.00
10	86480	QuantiFERON TB Gold (Client Incubated -by LabCorp) TB IGRA	\$55.00
120	86480	QuantiFERON TB Gold (In Tube) TB IGRA (specimen drawn at Health Dept)	\$65.00
		Draw Fee – (Venous)	\$3.00

1 – Projected ANNUAL number of tests

** 80099 is the CPT code used for all tests that are not a pre-determined AMA panel

Other tests and procedures may occasionally be requested in accordance with the Contractor's Net Fee Rate Test Schedule dated 2017_ less _60% discount RATE