

**52973**

DATE: October 19, 2016

TO: Board of Acquisition and Contract

FROM: John B. McCaffrey  
Chief Information Officer  
Department of Information Technology

SUBJECT: Resolution to exempt from the Westchester County Procurement Policy and Procedures, pursuant to Section 3(a)(xxi) thereof, an agreement (IT-1403) with Creative Breakthroughs, Inc., pursuant to which it will, a.) implement Symantec Endpoint Encryption software on County laptops and tablets, and b.) train County staff how to complete such implementations.

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Authority is hereby requested from your Honorable Board to exempt from the Westchester County Procurement Policy and Procedures an agreement (IT-1403) between the County of Westchester (the "County") and Creative Breakthroughs, Inc. ("CBI"), pursuant to which CBI will, a.) implement Symantec Endpoint Encryption software on at least one (1) example of each of the ten (10) different configurations the County uses for its laptops and tablets (collectively, "Mobile Devices"), and b.) train County staff how to complete such an implementation on each type of configuration, (the "Services").

Earlier this year, the maker of the County's current laptop encryption system, Wave Systems, Corp., filed for bankruptcy, which forced the County to find a replacement encryption system. The County has chosen to use Symantec Endpoint Encryption, as it is the County's best option due to the fact that it is already included in the suite of products the County uses, and it supports the County's goal of having a common security platform through Symantec to protect all of the County's systems and devices. Now, the Services are necessary in order to ensure that the County's implementations of the replacement software are done correctly and that County personnel are properly trained in how to perform such implementations.

The Services that CBI would provide are critical to maintaining the County's cyber security and data loss prevention infrastructure, as the Services will ensure that all new County laptops and tablets (collectively, "Mobile Devices") are encrypted so that if they are lost or stolen, the data will remain safe and the County will be protected from possible security breaches. It is vital that the Services be procured and provided quickly and expertly in order to ensure the continuous protection, via encryption software, of the data stored on County Mobile Devices.

CBI is currently providing professional services in support of related cyber security and

data loss prevention initiatives at for the County under the County's Symantec Enterprise-Level Agreement. Accordingly, CBI is already actively engaged with related County security projects and has developed expertise related to the County's information technology environment. There is a direct overlap between CBI's existing work and the new Services, and working with a single, experienced vendor on all of these projects to implement highly sensitive security products will provide benefits in terms efficiency, coordination, and security. Notably, the timely, successful provision of the Services will have a direct impact on the overall success of the above-mentioned larger County cyber security and data loss prevention initiatives on which CBI is already working.

In addition to all of the foregoing, CBI is a Symantec National Platinum Partner and is the chosen partner of Symantec Corporation for the implementation of this particular product.

Based upon the foregoing, it is proposed that the best interests of the County would be served by exempting this agreement from the Westchester County Procurement Policy and Procedures, pursuant to Section 3(a)(xxi) thereof. Therefore, a resolution to exempt this procurement is hereby submitted for your consideration.

JBM/SF/bdm/nn

APPROVED BOARD OF ACQUISITION & CONTRACTS 10/21/2016 - LIS/MB/AJ/SJC/EF/AY

## **RESOLUTION**

Upon a communication from the Chief Information Officer, Department of Information Technology, be it hereby:

**RESOLVED**, that pursuant to Section 3(a)(xxi) of the Westchester County Procurement Policy and Procedures, it is hereby determined that application of the procedural requirements contained therein, including the necessity of soliciting proposals, is neither cost effective nor expedient, and accordingly, not in the best interests of the County of Westchester (the "County") in connection with the procurement of an agreement (IT-1403) between the County and Creative Breakthroughs, Inc. ("CBI"), pursuant to which CBI will, a.) implement Symantec Endpoint Encryption software on at least one (1) example of each of the ten (10) different configurations the County uses for its laptops and tablets, and b.) train County staff how to complete such an implementation on each type of configuration, (the "Services").

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