

48110

**TO:** Board of Acquisition and Contract

**FROM:** Jay T. Pisco, P.E.  
Commissioner of Public Works and Transportation

**DATE:** August 14, 2015

**SUBJECT:** Resolution to Award to the Second Bidder  
Contract No. 15-201  
Security Guard Services  
Various Locations  
Westchester County, New York

**Contractor:** Dreamland Security Services, Inc. (*MBE*)  
**Amount:** \$1,825,646.40

On November 19, 2014, thirteen (13) bids were received and opened for Contract No. 15-201 for Security Guard Services, Various Locations, Westchester County, New York.

On December 18, 2014, your Honorable Board awarded Contract No. 15-201 for Security Guard Services, Various Locations, Westchester County, New York to the apparent low bidder PEC Group of NY, Inc. (*WBE*), 935 South Lake Boulevard, Suite 7, Mahopac, New York 10541 in the amount of \$1,784,025.60.

At this time the County is terminating Contract No. 15-201 with PEC Group of NY, Inc. (*WBE*) for convenience and is seeking authority from your Honorable Board to award Contract No. 15-201 to the second low bidder Dreamland Security Services, Inc. (*MBE*), 369 East 149 Street, 3rd Floor, Bronx, New York 10455.

The bids were reviewed by the Department and it was determined that PEC Group of NY, Inc. submitted the lowest bid in the amount of \$1,784,025.60 and that Dreamland Security Services, Inc. submitted the second lowest bid in the amount of \$1,825,646.40.

The second lowest bidder has been investigated and it has been found that Dreamland Security Services, Inc.:

- Performed satisfactory work in the past for the County.  
 Past experience has been investigated and found satisfactory.

Funds for this project are available in the:

- Capital Budget  
 Non-Recurring Budget  
 Operating Budget

The objective of this contract is to maintain a security presence at various County buildings and facilities located throughout Westchester County.

This contract is in the public's best interest because it will promote the health and safety of the general public by supplementing the County's full time security forces in order to provide adequate coverage at various County buildings and facilities, thus addressing the County Executive's priority area: Safety & Security (SS).

As expenditures are made pursuant to this authorization, detailed records will be kept in the County's on-line financial system. These records will be easily accessible by Finance, Budget and department staff and will be reviewed regularly to ensure that funds are used appropriately.

This contract is for a term of three (3) years with one two (2) year renewal at the discretion of the County.

It is my recommendation that Contract No. 15-201 be awarded to Dreamland Security Services, Inc. in the amount of \$1,825,646.40, subject to appropriations.

This Resolution has been reviewed by the Law Department.

APPROVED BOARD OF ACQUISITION & CONTRACT 08/19/2015 - NOAN COCCIARDI, SECRETARY

# RESOLUTION

## CONTRACT NO. 15-201

Upon communication from the Commissioner of Public Works and Transportation, be it

**RESOLVED**, that Contract No. 15-201 for Security Guard Services, Various Locations, Westchester County, New York be and is hereby awarded to the second lowest bidder, Dreamland Security Services, Inc. (**MBE**), 369 East 149 Street, 3rd Floor, Bronx, New York 10455, in the amount of \$1,825,646.40; and be it further

**RESOLVED**, that as set forth in the Contract No. 15-201 bid specifications this contract is for a term of three (3) years with one two (2) year renewal at the discretion of the County; and be it further

**RESOLVED**, that this contract is subject to County appropriations; and be it further

**RESOLVED**, that this Agreement is also subject to further financial analysis of the impact of any New York State Budget (the "State Budget") proposed and adopted during the term of this Agreement. The County shall retain the right, upon the occurrence of any release by the Governor of a proposed State Budget and/or the adoption of a State Budget or any amendments thereto, and for a reasonable period of time after such release(s) or adoption(s), to conduct an analysis of the impacts of any such State Budget on County finances. After such analysis, the County shall retain the right to either terminate this Agreement or to renegotiate the amounts and rates approved herein. If the County subsequently offers to pay a reduced amount to the Contractor, then the Contractor shall have the right to terminate this Agreement upon reasonable prior written notice; and be it further

**RESOLVED**, that the County Executive or his authorized designee is hereby authorized and empowered to execute any and all documents necessary or appropriate to effectuate the purposes hereof.

Account to be Charged/Credited	Fund	Dept.	Major Program, Program & Phase Or Unit	Object/ Sub Object	Trust Account	Dollars
	101	46	3200	4380		\$ 86,966.13 (2015)
	101	46	3300	4380		\$104,816.53 (2015)
	165	42	7150	4380		\$ 11,066.93 (2015)
	101	46	3200	4380		\$260,898.40 (2016)
	101	46	3300	4380		\$314,449.60 (2016)
	165	42	7150	4380		\$ 33,200.80 (2016)
	101	46	3200	4380		\$260,898.40 (2017)
	101	46	3300	4380		\$314,449.60 (2017)
	165	42	7150	4380		\$ 33,200.80 (2017)
	101	46	3200	4380		\$173,932.27 (2018)
	101	46	3300	4380		\$209,633.07(2018)
	165	42	7150	4380		\$ 22,133.87 (2018)

**Budget Funding Year(s)** 2015-2018      **Start Date:** September 1, 2015      **End Date:** August 31, 2018  
(must match resolution)

**Funding Source:**      **Tax Dollars** 100% County

**Contractor Federal I.D. No./**  
**Social Security No.:** \_\_\_\_\_

**State Aid** \_\_\_\_\_

\$1,825,646.40  
(must match resolution)

**Federal Aid** \_\_\_\_\_

**Vendor No.:** \_\_\_\_\_

**Other** \_\_\_\_\_

**Encumbrance No.:** \_\_\_\_\_