



Robert P. Astorino
County Executive

Department of Social Services

Kevin M. McGuire
Commissioner

47845

DATE: August 11, 2015

TO: Board of Acquisition and Contract

FROM: Kevin M. McGuire, Commissioner
Department of Social Services

SUBJECT: Authority for the County of Westchester, acting on behalf of the Westchester-Putnam Local Workforce Development Board, to enter into an agreement with each of the fifty (50) training providers listed below, pursuant to which each provider will provide vocational training services to adult, dislocated workers, and youth pursuant to the provisions of Title I of the Workforce Innovation and Opportunity Act of 2014 for the period from July 1, 2015 through June 30, 2019, for a total aggregate amount not-to-exceed \$428,272.

Authority is respectfully requested from your Honorable Board for the County of Westchester, acting on behalf of the Westchester-Putnam Local Workforce Development Board, (the "County") to enter into an agreement with each of the fifty (50) training providers listed below, pursuant to which each provider will provide vocational training services to adult, dislocated workers, and youth pursuant to the provisions of Title I of the Workforce Innovation and Opportunity Act of 2014 ("WIOA"), for the period from July 1, 2015 through June 30, 2019, for a total aggregate amount not-to-exceed \$428,272.

The fifty (50) training providers are:

1. Alberto Sorano d/b/a Al Sorano's Professional Truck Driving School
2. Barksdale Home Care Services Corp.
3. Big Apple Occupational Safety Inc.
4. The Center for Career Freedom, Inc.
5. Childcare Council of Westchester, Inc.
6. College for Financial Planning Institutes Corporation

7. Creative Direction Construction & Design, LLC.
8. Dental Auxiliary Training Center
9. Dutchess County Board of Cooperative Educational Services
10. Dutchess Community College
11. Eagle Eye Security Solutions Inc.
12. Enterprise Training Solutions, Inc.
13. Family Home Healthcare, Inc.
14. Finger Lakes Massage Group, Inc. d/b/a Finger Lakes School of Massage
15. Fordham University
16. Froogle Institute for Social Media, LLC
17. Gerrard Le Blanc, Inc.
18. Greyston Foundation, Inc.
19. Heritage Auto School, Inc.
20. Home Builders Institute
21. Hospitality Resource Group, Inc.
22. Hudson Valley Career Training, Inc.
23. Hudson Valley School of Massage Therapy
24. Lehman College
25. Lincoln Technical Institute
26. MWBE Connect Inc.
27. National Council on Alcoholism and Drug Dependence/Westchester, Inc.
28. Netcom Learning Inc.-NY
29. New York School of Esthetics & Day Spa, Inc.
30. The New York School of Court Reporting Inc.
31. Noble Desktop, LLC
32. Pace University
33. Putnam Driving School
34. Putnam/Northern Westchester BOCES
35. Quickbooks Boot Camp
36. Rockland County BOCES
37. Rockland Community College
38. Rockland Council On Alcoholism and Other Drug Dependence
39. Selfoss Group, Inc.
40. Southern Westchester BOCES
41. Sullivan County BOCES
42. SUNY Sullivan
43. Trench Project Management
44. Ulster County Board of Cooperative Educational Services
45. Ulster County Community College
46. Brewster Institute of Technology, Inc.
47. US Wired for Education, LLC
48. Westchester Dialysis and Allied Health Training Center, Inc
49. Westchester School for Dental Assistants LLC
50. Women's Enterprise Development Center, Inc.

Each of these Fifty (50) training providers is required to be on the New York State Eligible Training Provider List, and each was selected based upon their expertise and experience in providing the necessary training services. The selected training providers will be given referrals on an as-needed basis, with the training providers paid based upon catalogued tuition prices. It should be noted that, accordingly, there is no set dollar amount for each individual training provider contract.

The services to be provided pursuant to the proposed agreements will serve a public purpose by promoting financial assistance to WIOA-eligible adult, dislocated workers, and youth in Westchester County to improve and/or enhance their job skills in order to enable them to secure jobs.

The goal and objective of the proposed agreements is to provide an array of eligible occupational skills training programs from which eligible WIOA customers may choose vocational skills training based on each customer's choice, employment goals and evidence of related job opportunities that pay high wages. It is anticipated that by the end of the term of the agreements, at least 80% of WIOA-eligible customers will have successfully completed training and obtained a credential and that at least 80% of WIOA-eligible customers will have found employment.

The goal and objective of the proposed agreements is in the best interests of the County in terms of fiscal responsibility, as the services and resources developed through these agreements will help participating adult, dislocated workers, and youth gain needed skill sets that will better prepare them to find competitive employment creating a financial impact that may be measured in terms of income generated through employment as a result of the training.

The goal and objective of the proposed agreements will be tracked and monitored through the monthly progress reports submitted by the training providers, program staff and through a review of customer data including services and outcomes in the New York State Department of Labor One Stop Operating System.

The proposed agreements are exempt from the Westchester County Procurement Policy pursuant to section 3(a)(xi) thereof.

It should be noted that the County is currently in the process of transitioning from the Workforce Investment Act of 1998 ("WIA") to WIOA. This transition requires, among other things, initial designation by the Governor of New York State of a new Westchester/Putnam Local Workforce Development Area (the "LWDA") which will replace the Westchester/Putnam Local Workforce Investment Area (the "LWIA") under WIA. One of the criteria for such initial designation for a multi-jurisdictional LWDA is that an agreement must be in place between the chief elected officials ("CEOs") of each County in which the CEOs will agree to organize and implement activities pursuant to WIOA (the "LWDA Agreement"). The County Board of Legislators and this Honorable Board and the Putnam County Legislature have authorized the execution of the LWDA Agreement. Once both Westchester and Putnam have executed the

LWDA Agreement, the approval of the LWDA Agreement by the Governor is required. Therefore, any such training agreements authorized by the attached resolution will be subject to the above referenced contingency being met.

I respectfully recommend the adoption of the attached Resolution.

KMM/DB/jpg/nn

APPROVED BOARD OF ACQUISITION & CONTRACT - 08/19/2015 - JOAN COCCIARDI, SECRETARY

RESOLUTION

Upon a communication from the Commissioner of the Department of Social Services, be it hereby

RESOLVED, the County of Westchester, acting on behalf of the Westchester-Putnam Local Workforce Development Board, (the “County”) is hereby authorized to enter into an agreement with each of the fifty (50) training providers listed below, pursuant to which each provider will provide vocational training services to adult, dislocated workers, and youth pursuant to the provisions of Title I of the Workforce Innovation and Opportunity Act of 2014 (“WIOA”) for the period from July 1, 2015 through June 30, 2019, for a total aggregate amount not-to-exceed \$428,272:

The fifty (50) training providers are:

1. Alberto Sorano d/b/a Al Sorano’s Professional Truck Driving School
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* There is no set dollar amount for each individual training provider. The training providers are given referrals on an as-needed basis, with the training providers paid based upon catalogued tuition prices.

; and be it further

RESOLVED, that the agreements with the above referenced training providers are expressly contingent upon initial designation by the Governor of the State of New York of a new Westchester/Putnam Local Workforce Development Area (the "LWDA") which will replace the Westchester/Putnam Local Workforce Investment Area (the "LWIA") designated under the Workforce Investment Act of 1998 ("WIA") which has now expired; and be it further

RESOLVED, that the County Executive or his duly authorized designee is empowered to execute all documents and take all actions necessary to effect the purpose of this resolution.

Account to be
Charged/Credited

Fund	Dept	Major Program, Program & Phase Or Unit	Object/ Sub- Object	Trust Account	Dollars
275	22	559P	7338	T559	\$300,000
275	22	402Q	7338	T402	\$29,466
275	22	403Q	7338	T403	\$98,806

Budget Funding Year(s): 2015-19 Start date: 07/01/15 End date: 06/30/19
(must match resolution)

Funding source:

\$428,272
(must match resolution)

Tax Dollars: N/A
State Aid: N/A
Federal Aid: 100%
Other: N/A

APPROVED BOARD OF ACQUISITION & CONTRACTS 08/19/2015 - JOAN COLETTI, SECRETARY