

County Executive

Department of Social Services

Kevin M. McGuire
Commissioner

Philippe Gille
First Deputy Commissioner

43584

Date: November 25, 2014

To: The Honorable Board of Acquisition and Contract

From: Kevin McGuire
Commissioner of Social Services

Re: **Authority to amend an agreement with the Westchester County Industrial Development Agency pursuant to which the County agreed to solicit and pay local businesses to provide On the Job Training, Customized Training, and/or Business Sector Training for full time, part time and seasonal workers for a one (1) year period commencing January 1, 2014 and continuing through December 31, 2014 for a sum of \$100,000, by increasing the sum by an additional \$100,000, from \$100,000 to \$200,000.**

By resolution approved on February 6, 2014, your Honorable Board authorized the County of Westchester (the "County"), acting by and through its Department of Social Services, Office of Workforce Investment (the "Department"), on behalf of the Westchester Putnam Local Workforce Investment Board (the "WPLWIB"), to enter into an agreement with the Westchester County Industrial Development Agency ("WCIDA"), pursuant to which the County, through the Department, on behalf of the WPLWIB, would solicit and pay local businesses to provide On the Job Training ("OJT"), Customized Training, and/or Business Sector Training for full time, part time and seasonal workers as part of the "2014 Start With A Job" initiative, for a one (1) year period commencing January 1, 2014 and continuing through December 31, 2014 for the sum of \$100,000, payable in four (4) equal quarterly payments (the "Agreement"). The Agreement was subsequently executed.

I am advised that the Board of the WCIDA, by resolution dated April 10, 2014, has awarded an additional \$100,000 to the County on behalf of the WPLWIB in support of the "2014 Start With A Job" initiative. Accordingly, authority is requested to amend the Agreement with WCIDA to increase the amount payable to the County by an additional \$100,000, from \$100,000 to \$200,000. The Department will use the additional funding to solicit additional applicants (i.e.

businesses) to apply to the WPLWIB to enter into "short form" contracts with the County for up to \$20,000 for OJT, Customized Training and/or Business Sector Training, to offset the cost of hiring.

This Agreement will serve a public purpose by encouraging local businesses to hire new workers.

The goals and objectives of the Agreement are to provide an incentive to local businesses to hire and train at least 150 county residents to better prepare them to function in their new jobs.

The goals and objectives are in the best interest of the County in terms of fiscal responsibility because the hiring of new employees will both reduce unemployment in the county as well as stimulate the local economy.

The goals and objectives of this Agreement will be tracked and monitored by the Department and the WPLWIB.

As the County is not procuring services, but instead providing them, this agreement is not subject to the Procurement Policy.

Except as specifically amended hereby, all remaining terms and conditions of the Agreement shall remain in full force and effect.

Based on the benefits provided to the County under the proposed Agreement, approval of the attached resolution is respectfully recommended.

KM/DB/AT/jpg
Attachment

RESOLUTION

Based upon a communication from the Westchester County Commissioner of Social Services, be it hereby

RESOLVED, that the County of Westchester (the "County"), acting by and through its Department of Social Services, Office of Workforce Investment (the "Department"), on behalf of the Westchester Putnam Local Workforce Investment Board (the "WPLWIB"), is hereby authorized to amend an agreement (the "Agreement") with the Westchester County Industrial Development Agency (the "WCIDA"), pursuant to which the County, through the Department, on behalf of the WPLWIB, agreed to solicit and pay local businesses to provide On the Job Training, Customized Training, and/or Business Sector Training for full time, part time and seasonal workers for a one (1) year period commencing January 1, 2014 and continuing through December 31, 2014 for an amount not-to-exceed \$100,000, by increasing the funding amount payable by the WCIDA to the County by an additional \$100,000, from \$100,000 to \$200,000; and be it further

RESOLVED, that except as specifically amended hereby, all remaining terms and conditions of the Agreement shall remain in full force and effect; and be it further

RESOLVED, that the County Executive or his duly authorized designee is authorized to execute all documents and take all actions necessary to effectuate the purposes thereof.

Original Award:	\$100,000
This Award:	<u>\$100,000</u>
Total:	\$200,000

Account to be Charged/Credited	Fund	Dept.	Major Program, Program & Phase Or Unit	Object/ Sub Object	Trust Account	Dollars
	275	22	528P	9856	7528	\$100,000

Budget Funding Year(s) Start Date 1-1-2014 End Date: 12-31-2014
(must match resolution)

Funding Source: Tax Dollars: _____
State Aid : _____
\$100,000 Federal Aid _____
(must match resolution) Other: 100% (revenue)

APPROVED BOARD OF ACQUISITION & CONTRACT - 01/08/2015 - JOMARY VIEIRA, SECRETARY