



Department of Emergency Services

Memorandum

43193

Date: November 7, 2014

To: Honorable Members of the Board of Acquisition & Contract

From: John M. Cullen, Commissioner
Department of Emergency Services

Re: Authority to enter into an agreement with Physio-Control, Inc. for the provision of technical support services for the Department of Emergency Services' Lifepak 12 Defibrillator/Monitor for the period December 1, 2014 through November 30, 2017 for an amount not-to-exceed \$3,735.00.

Authority is requested for the County of Westchester, acting by and through its Department of Emergency Services (the "Department") to enter into an agreement with Physio-Control Inc. ("Physio-Control") for the provision of technical support services for the Department's Lifepak 12 defibrillator/monitor for the period December 1, 2014 through November 30, 2017 for an amount not-to-exceed \$3,735.00 (the "Agreement") payable in one lump sum upon execution of the Agreement and receipt of an invoice. Services will include on-site repair and one (1) on-site inspection per year for each of the three years of the contract.

The Lifepak 12 is a multi-parameter device that combines semi-automated and manual defibrillation with capnography, external pacing, 12-lead electrocardiography and other monitoring functions. It is used on the Department's Hazardous Materials vehicle which responds to emergencies that potentially threaten the life, health and safety of residents and supports communities throughout the county that do not have the capabilities to deal with such specialized incidents.

It should be noted that Physio-Control has proprietary rights to the LIFEPAK 12 and is therefore uniquely qualified to maintain this equipment. In addition, the County has entered into 2 previous contracts with this vendor for the above services and has found their services to be satisfactory.

The proposed Agreement is exempt from the Westchester County Procurement Policy pursuant to Section 3(a)viii, which exempts contracts for medical or health-related services.

This Agreement will serve a public purpose by insuring the proper functioning of the Lifepak 12 defibrillator/monitor, which is used to assist first responders in making treatment decisions in life saving situations.

The goals and objectives of the Agreement will be to provide technical support services for the Department's Lifepak 12 defibrillator/monitor. The goals and objectives are in the best interests of the County in terms of public health and safety because the regular maintenance and repair of the Lifepak 12 will insure proper functioning of the device, thus saving lives. The contract will be monitored by the Special Operations and Communications/EMS Division of the Department to ensure that service is provided on a timely basis, the work is performed as agreed to under the contract to ensure the Lifepak12 is operating properly.

Accordingly, I most respectfully recommend approval of the annexed Resolution.

JMC/LL/jpg

APPROVED BOARD OF ACQUISITION & CONTRACT - 12/04/2014 JIMMY VERA, SECRETARY

RESOLUTION

Upon a communication from the Commissioner of Emergency Services, be it hereby

RESOLVED, that the County of Westchester, acting by and through its Department of Emergency Services ("Department") is hereby authorized to enter into an agreement with Physio-Control, Inc. for the provision of technical support services for the Department's Lifepak 12 Defibrillator/Monitor for the period December 1, 2014 through November 30, 2017 for an amount not-to-exceed \$3,735.00 (the "Agreement") payable in one lump sum upon execution of the Agreement and receipt of an invoice; and be it further

RESOLVED, that the County Executive or his duly authorized designee be, and hereby is, authorized to take such actions and execute such documents as may be necessary and appropriate to effectuate the purposes hereof.

Account to be
Charged/Credited

Fund	Dept	Major Program, Program & Phase Or Unit	Object/ Sub-Object	Trust Account	Dollars	
101	20	1000	4380		\$144.00	2014
101	20	1000	4380		\$3,591.00	2015

Budget Funding Year(s) 2014-2017 Start Date 12/1/14 End Date 11/30/17
(must match resolution)

Funding Source Tax Dollars \$3,735.00
State Aid _____
\$ 3,735.00 Federal Aid _____
(must match resolution) Other _____