



Robert P. Astorino
County Executive

Department of Social Services

Kevin M. McGuire
Commissioner

35511

DATE: August 13, 2013

TO: Board of Acquisition and Contract

FROM: Kevin M. McGuire, Commissioner
Department of Social Services

SUBJECT: Authority for the County of Westchester, acting on behalf of the Westchester-Putnam Local Workforce Investment Board, to enter into an agreement with each of the fifty-one (51) training providers listed below, pursuant to which each provider will provide vocational training services to adult, dislocated workers, and youth pursuant to the provisions of Title I of the Workforce Investment Act of 1998, as amended, for the period July 1, 2013 through June 30, 2015, for a total aggregate amount not-to-exceed \$300,000

Authority is respectfully requested from your Honorable Board for the County of Westchester, acting on behalf of the Westchester-Putnam Local Workforce Investment Board, (the "County") to enter into an agreement with each of the fifty-one (51) training providers listed below, pursuant to which each provider will provide vocational training services to adult, dislocated workers, and youth pursuant to the provisions of Title I of the Workforce Investment Act of 1998, as amended, ("WIA") for the period July 1, 2013 through June 30, 2015, for a total aggregate amount not-to-exceed \$300,000.

The fifty-one (51) training providers are:

1. Alberto Sorano d/b/a Al Sorano's Professional Truck Driving School
2. Barksdale Home Care Services Corp.
3. Bergen Community College
4. Big Apple Occupational Safety Inc.
5. The Center for Career Freedom, Inc.
6. CJL Security Services LLC
7. The Commercial Driver's License School, Inc.

8. Davidson Community Center, Inc. d/b/a Learning Curve Career Center
9. Dutchess Community College
10. Eagle Eye Security Solutions Inc.
11. Empire Education Corporation
12. Enterprise Training Solutions, Inc.
13. Finger Lakes Massage Group, Inc. d/b/a Finger Lakes School of Massage
14. Froogle Institute for Social Media, LLC
15. Heritage Auto School, Inc.
16. Hospitality Resource Group, Inc.
17. Hudson Valley Career Training, Inc.
18. Hudson Valley Technology Development Center, Inc.
19. Creative Direction Consturction & Design LLC
20. Infinite Solar, Inc.
21. Institute For Building Technology and Safety
22. John F. Earvin d/b/a Trijohn Security/Investigation & Training School
23. Lehman College
24. Manpower Incorporated of New York
25. Mercy College
26. Mical Home Health Care, Inc.
27. Monroe College
28. MWBE Connect Inc.
29. National Council on Alcoholism and Drug Dependence/Westchester, Inc.
30. Netcom Learning Inc.-NY
31. New York School of Esthetics & Day Spa, Inc.
32. The New York School of Court Reporting Inc.
33. Noble Desktop, LLC
34. Pace University
35. PEC Group of N.Y., Inc.
36. Point and Click Learning, Inc.
37. Putnam/Northern Westchester BOCES
38. Ramapo College
39. The Resource Training Center Inc.
40. Rockland County BOCES
41. Southern Westchester BOCES
42. Sullivan County BOCES
43. SW Design & Communications, LLC
44. The Technical Institute of America, Inc.
45. Trocaire College
46. Ulster County Board of Cooperative Educational Services
47. Ulster County Community College
48. US Technical Services Inc. d/b/a Brewster Technology
49. US Wired for Education, LLC
50. Visionary Consulting Firm LLC
51. Westchester School for Dental Assistants LLC

Each of these fifty-one (51) training providers is required to be on the New York State Eligible Training Provider List, and each was selected based upon their expertise and experience in providing the necessary training services. The selected training providers will be given referrals on an as-needed basis, with the training providers paid based upon catalogued tuition prices. It should be noted that, accordingly, there is no set dollar amount for each individual training provider contract.

The services to be provided pursuant to the proposed agreements will serve a public purpose by promoting financial assistance to WIA-eligible adult, dislocated workers, and youth in Westchester County to improve and/or enhance their job skills in order to enable them to secure jobs.

The goal and objective of the proposed agreements is to provide an array of eligible occupational skills training programs from which eligible WIA customers may choose vocational skills training based on each customer's choice, employment goals and evidence of related job opportunities that pay high wages. It is anticipated that by the end of the term of the agreements, at least 80% of WIA-eligible customers will have successfully completed training and obtained a credential and that at least 80% of WIA-eligible customers will have found employment.

The goal and objective of the proposed agreements is in the best interests of the County in terms of fiscal responsibility, as the services and resources developed through these agreements will help participating adult, dislocated workers, and youth gain needed skill sets that will better prepare them to find competitive employment creating a financial impact that may be measured in terms of income generated through employment as a result of the training.

The goal and objective of the proposed agreements will be tracked and monitored through the monthly progress reports submitted by the training providers, program staff and through a review of customer data including services and outcomes in the New York State Department of Labor One Stop Operating System.

The proposed agreements are exempt from the Westchester County Procurement Policy pursuant to section 3(a)(xi) thereof.

I respectfully recommend the adoption of the attached Resolution.

RESOLUTION

Upon a communication from the Commissioner of the Department of Social Services, be it hereby

RESOLVED, the County of Westchester, acting on behalf of the Westchester-Putnam Local Workforce Investment Board, (the "County") is hereby authorized to enter into an agreement with each of the fifty-one (51) training providers listed below, pursuant to which each provider will provide vocational training services to adult, dislocated workers, and youth pursuant to the provisions of Title I of the Workforce Investment Act of 1998, as amended, for the period July 1, 2013 through June 30, 2015, for a total aggregate amount not-to-exceed \$300,000:

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; and be it further

RESOLVED, that the County Executive or his duly authorized designee is empowered to execute all documents and take all actions necessary to effect the purpose of this resolution.

Account to be
Charged/Credited

Fund	Dept	Major Program, Program & Phase Or Unit	Object/ Sub-Object	Trust Account	Dollars
275	22	087L	7338	T087	\$300,000

Budget Funding Year(s): 2011 Start date: 07/01/13 End date: 06/30/15
(must match resolution)

Funding source:	Tax Dollars:	<u>N/A</u>
	State Aid:	<u>N/A</u>
<u>\$300,000</u>	Federal Aid:	<u>100%</u>
(must match resolution)	Other:	<u>N/A</u>