



Robert P. Astorino
County Executive

Department of Social Services

Kevin M. McGuire
Commissioner

30455

DATE: November 2, 2012

TO: Honorable Board of Acquisition and Contract

FROM: Kevin M. McGuire
Commissioner, Department of Social Services

SUBJECT: Resolution authorizing the County of Westchester to enter into an agreement with The Sharing Community, Inc. to operate a shelter located at 1 Hudson Street, Yonkers, NY for homeless single males and to provide additional space, at the same location, to accommodate overflow homeless drop-in population from the 101 North Broadway, Yonkers, NY location and to provide an emergency drop-in shelter at the Locust Hill/Holy Cross at 87 Locust Hill Avenue, Yonkers, NY for the period January 1, 2013 through December 31, 2013 in a total amount not to exceed \$1,317,706 to be paid monthly pursuant to an approved budget and subject to appropriation

The County of Westchester requests authorization to enter into an agreement with The Sharing Community, Inc. to operate a shelter located at 1 Hudson Street, Yonkers, NY for homeless single males and to provide additional space, at the same location, to accommodate overflow homeless drop-in population from the 101 North Broadway, Yonkers, NY location and to provide an emergency drop-in shelter at the Locust Hill/Holy Cross at 87 Locust Hill Avenue, Yonkers, NY for the period January 1, 2013 through December 31, 2013 in a total amount not to exceed \$1,317,706 to be paid monthly pursuant to an approved budget and subject to appropriation.

The **public purpose** of the proposed agreement is to ensure the health and safety of some of Westchester County's most vulnerable population. This is accomplished by assisting homeless single males to transition from homelessness to economic independence and self-sufficiency while providing them with shelter and supportive services. Additionally,

the emergency overnight drop-in shelters will provide a sleep site during the night hours for single men who are not current referrals to the Westchester County shelter system.

The **goals and objectives of the program** are to provide immediate emergency shelter to eligible homeless single males. The Sharing Community Shelter-Hudson Street program also provides 24 hours on-site supervision, meals and counseling. The programs' supportive services include assistance in finding permanent housing, linkages to outside agencies for job training, drug/alcohol programs, and medical treatment, education and life skills. This program is mandated in accordance with NYCRR 18 part 491.

The goals and objectives of this program are in **the best interest of the County in terms of public health and public safety** as they are aimed at enhancing and ensuring the health and safety of the targeted population by providing immediate emergency housing and onsite supervision. This program creates a safe haven for the targeted population, thereby reducing the risk of their becoming victims of crime and developing general health related issues that result from not having appropriate shelter.

The goals and objectives are in the **best interest of the County in terms of fiscal responsibility** as the services provided assist the targeted population in finding permanent housing which would in turn decrease the cost associated with providing emergency housing. Additionally, the customers, through referral to employment services, may become gainfully employed, thereby reducing their dependency on public assistance. Further, eligible customers accessing the drop-in center are provided information, referrals, counseling services and linkages to community based organizations that are available to combat their homelessness.

The goals and objectives will be tracked and monitored through performance measurement indicators developed by the Department and approved by the County Budget Office. The tracking and monitoring include the submission of monthly statistics and quarterly reports as well as direct contact with the Department staff in order to evaluate the performance of the vendor and the effectiveness of the program.

The **Department is able to report that the Vendor's Performance Measurement Indicators** reflect that the Vendor is providing emergency overnight housing to eligible customers and customers not referred through the Department. As of the end of the 3rd quarter (September 30, 2012), the average length of stay for a resident of the shelter was 52 days. This represents a 4% decrease in length of stay as compared to the same performance outcome at the end of the 3rd quarter in 2011. Also, as of the end of the 3rd quarter, 18 residents secured permanent housing and 17 residents secured transitional housing.

This agreement is exempt from the requirements of the Westchester County Procurement Policy pursuant to Section 3(a)(xiv) thereof.

Therefore, the County of Westchester is hereby requesting permission to enter into an agreement with The Sharing Community Inc. for the aforesaid purpose.

A resolution requesting the same is attached for your Honorable Board's approval.

APPROVED BOARD OF ACQUISITION & CONTRACT - 12/20/2012 - JOMARY VIERA SECRETARY

RESOLUTION

Upon a communication from the Commissioner of Social Services, be it hereby

RESOLVED, that the County of Westchester is hereby authorized to enter into an agreement with The Sharing Community, Inc. to operate a shelter located at 1 Hudson Street, Yonkers, NY for Homeless single males and to provide additional space, at the same location, to accommodate overflow homeless drop-in population from the 101 North Broadway, Yonkers, NY location and to provide an emergency drop-in shelter at the Locust Hill/Holy Cross at 87 Locust Hill Avenue, Yonkers, NY for the period January 1, 2013 through December 31, 2013 in a total amount not to exceed \$1,317,706 to be paid monthly pursuant to an approved budget; and be it further

RESOLVED, that this Contract is subject to County Appropriation; and be it further

RESOLVED, that this Agreement is also subject to further financial analysis of the impact of any New York State Budget (the "State Budget") proposed and adopted during the term of this Agreement. The County shall retain the right, upon the occurrence of any release by the Governor of a proposed State Budget and/or the adoption of a State Budget or any amendments thereto, and for a reasonable period of time after such release (s) or adoption (s), to conduct an analysis of the impacts of any such State Budget on County finances. After such analysis, the County shall retain the right to either terminate this Agreement or to renegotiate the amounts and rates approved herein. If the County subsequently offers to pay a reduced amount to the Contractor, then the Contractor shall have the right to terminate this Agreement upon reasonable prior written notice; and be it further

RESOLVED, that the County Executive or his authorized designee is empowered to execute any and all documents necessary to implement this resolution.

Account to be
Charged/Credited

	Fund	Dept	Major Program, Program & Phase Or Unit	Object/ Sub-Object	Trust Account	Dollars
2013	101	22	8900	5860	-----	\$1,317,706

Budget Funding Year(s): 2013 **Start Date:** 01/01/13 **End Date:** 12/31/13
(must match Resolution)

Funding Source

\$1,317,706
(must match resolution)

Tax Dollars: 71%
State Aid: 29%
Federal Aid:
Other:

APPROVED BOARD OF ACQUISITION & CONTRACTS 12/20/2012 - JOMAR VIEIRA, SECRETARY