



Robert P. Astorino
County Executive

Department of Social Services

Kevin M. McGuire
Commissioner

30010

DATE: October 23, 2012

TO: Board of Acquisition and Contract

FROM: Kevin M. McGuire
Commissioner, Department of Social Services

SUBJECT: Resolution authorizing the County of Westchester to enter into an Agreement with East Harlem Employment Service, Inc. d/b/a STRIVE (Support and Training Result in Valuable Employees) to provide the County with a license to use the STRIVE program and related materials as well as to provide two orientation workshops and five technical assistance visits to designated Department of Social Services employees and contractors in an amount not to exceed \$40,000 for the period July 1, 2012 through June 30, 2013

Authority is requested for the County to enter an agreement with East Harlem Employment Service Inc., d/b/a STRIVE (Support and Training Result in Valuable Employees, hereinafter "STRIVE") to provide the County with a license to use the STRIVE program and related materials as well as to provide two orientation workshops and five technical assistance visits to designated Department of Social Services employees and contractors in an amount not to exceed \$40,000 for the period July 1, 2012 through June 30, 2013. The STRIVE program is an attitudinal / job readiness program for Temporary Assistance Recipients which has been successfully utilized by the Department of Social Services (the "Department") since July 2011. The STRIVE service model provides training techniques for implementing a program that will help clients maintain gainful employment, improve their chances or wage growth and progress towards self-sufficiency. The two orientation programs and five full-day technical assistance visits will ensure the integrity of service delivery and increase the likelihood of success in implementing the STRIVE service model.

The proposed agreement is exempt from the Westchester County Procurement Policy pursuant to Section 3(a)(iv) of the policy.

The public purpose of this program is to provide the Department and designated contractors with training in the STRIVE service model which will give persons currently on public assistance the skills and resources needed to obtain employment which will lead to an end to their dependence on public assistance. The goal and objective of providing training in the STRIVE methodology will be monitored by the Department through performance measures guidelines.

Accordingly, your Honorable Board's approval of the attached resolution is respectfully recommended.

KMM/DI

RESOLUTION

Upon a communication from the Commissioner of the Department of Social Services, be it hereby

RESOLVED, that the County of Westchester is hereby authorized to enter into an agreement with East Harlem Employment Service Inc., d/b/a STRIVE (Support and Training Result in Valuable Employees, hereinafter "STRIVE") to provide the County with a license to use the STRIVE program and related materials as well as to provide two orientation workshops and five technical assistance visits to designated Department of Social Services employees and contractors in an amount not to exceed \$40,000, payable pursuant to an approved budget, for the period July 1, 2012 through June 30, 2013; and be it further

RESOLVED, that this agreement is subject to County appropriation; and be it further

RESOLVED, that this agreement is also subject to further financial analysis of the impact of any New York State Budget (the "State Budget") proposed and adopted during the term of this Agreement. The County shall retain the right, upon the occurrence of any release by the Governor of a proposed State Budget and/or the adoption of a State Budget or any amendments thereto, and for a reasonable period of time after such release(s) or adoption(s), to conduct an analysis of the impacts of any such State Budget on County finances. After such analysis, the County shall retain the right to either terminate these agreements or to renegotiate the amounts and rates approved herein. If the County subsequently offers to pay a reduced amount to the Contractor, then the Contractor shall have the right to terminate these agreements upon reasonable prior written notice; and be it further

RESOLVED, that the County Executive, or his authorized designee, is authorized to execute any and all documents necessary to effectuate the purposes hereof.

Account to be
Charged/Credited

| Fund | Dept | Major Program, Program & Phase Or Unit | Object/ Sub- Object | Trust Account | Dollars |
|------|------|--|------------------------|------------------|----------|
| 263 | 22 | 708M | 4380 | T708 | \$20,000 |
| 101 | 22 | 8900 | 5860 | ----- | \$20,000 |
| | | | | | |

| | | |
|--|-----------------------------|---------------------------|
| Budget Funding Year(s): <u>2012-13</u> | <u>Start Date: 07/01/12</u> | <u>End Date: 06/30/13</u> |
| (Must match resolution) | <u>5860</u> | <u>T708</u> |
| Funding Source | Tax Dollars: 71% | |
| | State Aid: 29% | |
| <u>\$40,000</u> | Federal Aid: 100% | |
| (must match resolution) | Other: | |