

28694

DATE: August 13, 2012

TO: Board of Acquisition and Contract

FROM: Marguerite Beirne, Chief Information Officer

RE: AUTHORIZATION TO AMEND THE AGREEMENT (IT-1075) WITH TRIMBLE NAVIGATION, LTD FOR MOBILE RESOURCE MANAGEMENT SERVICES IN ORDER TO EXTEND THE TERM OF THE AGREEMENT FROM SEPTEMBER 30, 2012 TO A NEW TERMINATION DATE OF MARCH 31, 2013

BACKGROUND:

- On July 23, 2009 your Honorable Board approved a resolution authorizing the County to enter into an agreement (IT-1075) with Trimble Navigation, LTD ("Trimble") for mobile resource management services, which is due to expire on September 30, 2012. This AVL (automatic vehicle locator) service uses GPS (Global Positioning System) technology to pinpoint the exact location of a County vehicle fitted with a CrossCheck tracking unit (procured via New York State Office of General Services (NYS OGS) contract).
- Benefits in identifying the location of a vehicle for such departments as Public Safety and Department of Correction ("DOC") include the following: 1) Enhances officer safety through live access to information about the vehicle's location, 2) Improves dispatching capabilities (i.e. find nearest officer), which provides liability protection, and 3) Supports inter-departmental or countywide incident response coordination, with multiple departments' vehicle locations viewable in the same system at incident command.
- The Department of Information Technology, in conjunction with the Department of Public Safety and DOC will be reviewing alternative options and the future direction of the AVL program. More time is required to complete the review process and therefore a six month extension of the agreement with Trimble is needed.
- Pursuant to Section 9 of the Westchester County Procurement Policy and Procedures, it is our recommendation that after reasonable investigation, it has been determined that mobile resource management services from Trimble Navigation, LTD is the only one practicable source for this service. Trimble is the sole source for a bundled solution of wireless airtime and their mobile resource management service is the only service compatible with Trimble's CrossCheck tracking unit procured via NYS OGS contract and utilized in Department of Public Safety vehicles.

ACTION REQUESTED:

- Authorization to amend an agreement (IT-1075) with Trimble Navigation, LTD, having an office and place of business located at 935 Stewart Drive, Sunnyvale, California 94085, for mobile resource management services, in order to extend the term of the agreement by six (6) months to a new termination date of March 31, 2013, with all other terms and conditions of the original agreement remaining the same and at no additional cost to the County.

A resolution authorizing the above agreement is submitted herewith for your approval.

APPROVED BOARD OF ACQUISITION & CONTRACT - 09/20/2012 - JONARY VIEIRA, SECRETARY

RESOLUTION

UPON A COMMUNICATION FROM THE CHIEF INFORMATION OFFICER,
DEPARTMENT OF INFORMATION TECHNOLOGY, BE IT HEREBY

RESOLVED, that the County of Westchester is hereby authorized to amend an agreement (IT-1075) with Trimble Navigation, LTD, having an office and place of business located at 935 Stewart Drive, Sunnyvale, California 94085, for mobile resource management services, in order to extend the term of the agreement by six (6) months to a new termination date of March 31, 2013, and at no additional cost to the County; and be it further

RESOLVED, that this Agreement is subject to County appropriations; and be it further

RESOLVED, that pursuant to Section 9 of the Westchester County Procurement Policy and Procedures, it has been determined that Trimble Mobile Solutions is the only practicable source for this service; and be it further

RESOLVED, that all other terms and conditions of the original agreement shall remain the same; and be it further

RESOLVED, that the County Executive or his duly authorized designee is hereby authorized to execute and deliver any and all documents and to take all action necessary and appropriate to effectuate the purposes hereof.

RESOLUTION

Contract No. IT-1075 Total: Original Agreement: \$135,322
This Amendment: \$ 0
\$135,322

Account to be
Charged/Credited:

Year	Fund	Dept	Major Program, Program & Phase Or Unit	Object/ Sub-Object	Trust Account	Dollars
						N/A

Budget Funding Year(s): 2009-2013 Start Date: October 1, 2009 End Date: March 31, 2013
(must match resolution)

Funding Source: Tax Dollars: N/A
(must match resolution) State Aid _____
\$ Federal Aid _____
(must match resolution) Other _____

APPROVED BOARD OF ACQUISITION & CONTRACT - 09/25/2012 - JOMARY PERA, SECRETARY