



Robert P. Astorino
County Executive

Department of Social Services

Kevin M. McGuire
Commissioner

27047

DATE: May 14, 2012

TO: Board of Acquisition and Contract

FROM: Kevin M. McGuire
Commissioner, Department of Social Services

SUBJECT: Authority to amend an agreement with Medical Answering Services, LLC for the reimbursement of Non-Emergency Medicaid Transportation to Westchester County Medicaid Recipients through the New York State Contract Award Number C027328, from September 1, 2011 through August 31, 2012 with the County having the option at its sole discretion to extend the agreement for four (4) additional one (1) year terms, by increasing the amount not to exceed by \$200,000, from a total amount not to exceed \$450,00 to a new total amount not to exceed \$650,000

Through a Resolution approved by your Honorable Board on December 29, 2011 and as amended on February 2, 2012, the County was authorized to enter into agreement with Medical Answering Services, LLC for the period September 1, 2011 through August 31, 2012 with the County having the option at its sole discretion to extend the agreement for four (4) additional one (1) year terms in an amount not to exceed \$450,000 subject to appropriations. The agreement was subsequently executed.

Authority is now requested to amend the agreement by increasing the amount not to exceed by \$200,000, from a total amount not to exceed \$450,000 to a new total amount not to exceed \$650,000. This additional funding is requested because coincident with the enactment of this contract, medical transportation, which was previously covered for Medicaid Managed Care enrollees under a monthly per capita premium rate, is now provided as a separate fee-for-service payment. The Department had limited encounter data for Managed Care enrollees and had to estimate these additional costs. Several months of actual invoices has provided the Department with a more accurate record of expenditures.

Except as specifically amended hereby, all other terms and conditions of the original agreement shall remain the same.

I recommend approval of the attached proposed resolution.

APPROVED BOARD OF ACQUISITION & CONTRACT - 06/21/2012 - JOMARY VIEIRA, SECRETARY

RESOLUTION

Upon a communication from the Commissioner of Social Services, be it hereby

RESOLVED, that the County is hereby authorized to amend an agreement with Medical Answering Services, LLC for the reimbursement of Non-Emergency Medicaid Transportation to Westchester County Medicaid Recipients through the New York State Contract Award Number C027328, from September 1, 2011 through August 31, 2012 with the County having the option at its sole discretion to extend the agreement for four (4) additional one (1) year terms, by increasing the amount not to exceed by \$200,000, from a total amount not to exceed \$450,00 to a new total amount not to exceed \$650,000; and be it further

RESOLVED, that the Agreement is subject to County Appropriations; and be it further

RESOLVED, that this Agreement is also subject to further financial analysis of the impact of any New York State Budget (the "State Budget") proposed and adopted during the term of this Agreement. The County shall retain the right, upon the occurrence of any release by the Governor of a proposed State Budget and/or the adoption of a State Budget or any amendments thereto, and for a reasonable time after such release(s) or adoption(s), to conduct an analysis of the impacts of any such State Budget on County finances. After such analysis, the County shall retain the right either to terminate this Agreement or to renegotiate the amounts and rates approved herein. If the County subsequently offers to pay a reduced amount to the Contractor, then the Contractor shall have the right to terminate this Agreement upon reasonable prior written notice; and be it further

RESOLVED, that except as specifically amended hereby, all other terms and conditions of the original Agreement shall remain the same; and be it further

RESOLVED, that the County Executive or his duly authorized designee is authorized to execute any instruments and to take any actions reasonably necessary to implement this Resolution.

Original Contract amount: \$450,000
 This amendment: \$200,000
 Total: \$650,000

Account to be
 Charged

	Fund	Dept	Major Program, Program & Phase Or Unit	Object/ Sub-Object	Trust Account	Dollars
2012	101	22	8900	5650	-----	\$200,000

Budget Funding Year(s): 2012 Start Date: N/A End Date: N/A
 (must match resolution)

Funding Source Tax Dollars:
 State Aid: 50%
\$200,000 Federal Aid: 50%
 (must match resolution) Other:

APPROVED BOARD OF ACQUISITION & CONTRACTS 06/21/2012 - JOMARY WEIRA, SECRETARY