



Department of Emergency Services

Memorandum

23236

Date: November 28, 2011

To: Honorable Members of the Board of Acquisition & Contract

From: John M. Cullen, Acting Commissioner
Department of Emergency Services

Re: Authority to enter into an agreement with Physio-Control, Inc. for the provision of technical support services for the Department of Emergency Services' Lifepak 12 Defibrillator/Monitor for the period December 1, 2011 through November 30, 2014 for an amount not-to-exceed \$3,465.00

Authority is requested for the County of Westchester, acting by and through its Department of Emergency Services (the "Department") to enter into an agreement with Physio-Control, Inc. ("Physio-Control") for the provision of technical support services for the Department's Lifepak 12 defibrillator/monitor for the period December 1, 2011 through November 30, 2014 for an amount not-to-exceed \$3,465.00 (the "Agreement"). Services will include on-site repair and one (1) on-site inspection per year for each of the three years of the contract.

The Lifepak 12 is a multi-parameter device that combines semi-automated and manual defibrillation with capnography, external pacing, 12-lead electrocardiography and other monitoring functions. It is used on the Department's Hazardous Materials vehicle which responds to emergencies that potentially threaten the life, health and safety of residents and supports communities throughout the county that do not have the capabilities to deal with such specialized incidents.

This Agreement will serve a public purpose by insuring the proper functioning of the Lifepak 12 defibrillator/monitor, which is used to assist first responders in making treatment decisions in life saving situations.

The goals and objectives of the Agreement will be to provide technical support services for the Department's Lifepak 12 defibrillator/monitor. The goals and objectives are in the best interests of the County in terms of public health and safety because the regular maintenance and repair of the Lifepak 12 will insure proper functioning of the device, thus saving lives. The contract will be monitored by the Special Operations and Communications/EMS Division of the

Department to ensure that service is provided on a timely basis, and the work is performed as agreed to under the contract to ensure the Lifepak12 is operating properly.

The proposed Agreement is exempt from the Westchester County Procurement Policy pursuant to Section 3(a)viii, which exempts contracts for medical or health-related services.

Accordingly, I most respectfully recommend approval of the annexed Resolution.

APPROVED BOARD OF ACQUISITION & CONTRACT - 12/22/2011 - JOMARY VIERA, SECRETARY

RESOLUTION

Upon a communication from the Acting Commissioner of Emergency Services, be it hereby

RESOLVED, that the County of Westchester, acting by and through its Department of Emergency Services, ("Department") is hereby authorized to enter into an agreement with Physio-Control, Inc. for the provision of technical support services for the Department's Lifepak 12 Defibrillator/Monitor for the period December 1, 2011 through November 30, 2014 for an amount not-to-exceed \$3,465.00; and be it further

RESOLVED, that this Agreement is subject to County appropriations; and be it further

RESOLVED, that this Agreement is also subject to further financial analysis of the impact of any New York State Budget (the "State Budget") proposed and adopted during the term of this Agreement. The County shall retain the right, upon the occurrence of any release by the Governor of a proposed State Budget and/or the adoption of a State Budget or any amendments thereto, and for a reasonable period of time after such release(s) or adoption(s), to conduct an analysis of the impacts of any such State Budget on County finances. After such analysis, the County shall retain the right to either terminate this Agreement or to renegotiate the amounts and rates approved herein. If the County subsequently offers to pay a reduced amount to the Contractor, then the Contractor shall have the right to terminate this Agreement upon reasonable prior written notice; and be it further

RESOLVED, that the County Executive or his duly authorized designee be, and hereby is, authorized to take such actions and execute such documents as may be necessary and appropriate to effectuate the purposes hereof.

Account to be Charged/Credited

FY	Fund	Dept	Major Program, Program & Phase Or Unit	Object/ Sub-Object	Trust Account	Dollars
2011	101	20	1000	4380		\$3,465.00

Budget Funding Year(s) 2011-2014 Start Date 12/1/11 End Date 11/30/14
(must match resolution)

Funding Source Tax Dollars \$3,465.00
State Aid _____
\$ \$3,465.00 Federal Aid _____
(must match resolution) Other _____