



Robert P. Astorino
County Executive

Department of Social Services

Kevin McGuire
Commissioner

21787

DATE: September 15, 2011

TO: Board of Acquisition and Contract

FROM: Kevin McGuire
Commissioner, Department of Social Services

SUBJECT: Resolution authorizing the County of Westchester to enter into contracts with the agencies listed below for the provision of Title XIX funded home care services in the Assisted Living Program (ALP) for the period December 1, 2011 through November 30, 2012 for an aggregate amount not to exceed \$12,000,000 to be paid pursuant to an approved budget and subject to appropriations at the rates approved by the New York State Department of Health

The County of Westchester is hereby requesting permission to enter into contracts with the following agencies for the provision of Title XIX funded home care services to Medicaid recipients eligible for the Assisted Living Program for an aggregate amount not to exceed \$12,000,000 to be shared non-exclusively with these ALP services and other vendors to be named at a later date, subject to approval by the Program Office and by the state, to be paid pursuant to an approved budget and subject to appropriations at the current rates established by the New York State Department of Health and attached hereto as Schedule "A" or at such other rates as may be approved by the New York State Department of Health during the contract term: The term of these proposed agreements will be from December 1, 2011 through November 30, 2012.

- Catharine Field Home d/b/a The Seabury at Fieldhome
- Crestview Manor Home for Adults
- Westchester ALP Management, LLC d/b/a Westchester Center for Independent and Assisted Living
- Mount Vernon Assisted Living Program, Inc.

The Assisted Living Program offers another option for people who require more care and supervision that can be provided in their homes through Personal Care alone, but who do not require the extensive care available through a nursing home. The Assisted Living Program was established to serve individuals who are eligible for Nursing Home Placement, but whose medical needs can be met in a less costly and less restrictive setting. This Program meets the needs of such individuals by combining the residential services of an adult home with supportive home care services. The home care services covered are: nursing, personal care, therapies, medical supplies, adult day health care and emergency response system. These services will be

reimbursed according to the attached rate schedule as currently set by the New York State Department of Health (attached hereto as Schedule "A"), or at such other rates as may be approved by the New York State Department of Health during the contract term.

The Assisted Living Programs (ALP) will serve a **public purpose** by providing resident services, medical assistance services, and case management services to the eligible elderly, frail and disabled recipients, and, at the same time, ensuring their independence, personal dignity, and freedom of choice in a less costly and less restrictive alternative to a Nursing Home.

The **goals and objectives** of this agreement are:

1. To increase the capacity of Westchester County's community based long term care services system to serve greater numbers of people now and in the future
2. To provide a cost effective level of care for Medical Assistance recipients in need of residential and home care services

These **goals and objectives are in the best interests of the County in terms of public health** as they are aimed at providing an alternate level of care for Westchester County Medical Assistance recipients whose placement choices were previously limited to residential health care facilities. Further, they are in the **best interests of the County regarding fiscal responsibility** in that Assisted Living Program services are provided at a fifty (50%) per cent lower cost than residential health care facility services, thereby lessening the burden on the taxpayer. The not to exceed amount is based upon the projected number of Medicaid beds that will be available through these contracts in 2012. The funds appropriated for these contracts will only be accessed as requested by Medicaid recipients eligible for ALP through the Medical Services Office with pre-approvals.

Assisted Living Programs are approved to operate and are overseen by the New York State Department of Health. The local social services' district will monitor complaints and infractions as they occur and report them to the state.

The **Department is able to report** that all Medicaid beds were utilized under the 2010-2011 contract. The Assisted Living Programs provide the Medical Services staff with the required documentation incidental to every case in a timely manner. All reviews of the contractor's performance have been satisfactory, including the paper reviews.

This contract is exempt from the Westchester County Procurement Policy pursuant to Section 3(a) viii of that document.

A resolution requesting your Honorable Board's approval is attached.

RESOLUTION

Upon a communication from the Commissioner of the Department of Social Services, be it hereby

RESOLVED, that the County of Westchester is hereby authorized to enter into contracts with the agencies named below to provide home care services to individuals in the Assisted Living Program under Title XIX of the Social Security Act for the period December 1, 2011 through November 30, 2012 for an amount not to exceed \$12,000,000 to be paid pursuant to an approved budget at the current rates set by the New York State Department of Health and attached hereto as Schedule "A" or at such other rates as may be approved by the New York State Department of Health during the contract term

- Catharine Field Home d/b/a The Seabury at Fieldhome
- Crestview Manor Home for Adults
- Westchester ALP Management, LLC d/b/a Westchester Center for Independent and Assisted Living
- Mount Vernon Assisted Living Program, Inc.

and be it further

RESOLVED, that these Contracts are subject to County Appropriations;
and be it further

RESOLVED, that these Agreements are also subject to further financial analysis of the impact of any New York State Budget (the "State Budget") proposed and adopted during the term of these Agreements. The County shall retain the right, upon the occurrence of any release by the Governor of a proposed State Budget and/or the adoption of a State Budget or any amendments thereto, and for a reasonable period of time after such release(s) or adoption(s), to conduct an analysis of the impacts of any such State Budget on County finances. After such analysis, the County shall retain the right to either terminate these Agreements or to renegotiate the amounts and rates approved herein. If the County subsequently offers to pay a reduced amount to the Contractor, then the Contractor shall have the right to terminate the Agreement upon reasonable prior written notice; and be it further

RESOLVED, that the County Executive or his authorized designee is empowered to execute any document necessary to implement this resolution.

Account to be
Charged/Credited

	Fund	Dept	Major Program, Program & Phase Or Unit	Object/ Sub-Object	Trust Account	Dollars
2011	101	22	8900	5760	_____	\$ 1,000,000
2012	101	22	8900	5760	_____	\$ 11,000,000

Budget Funding Year(s) 2011-2012 Start Date: 12/1/11 End Date: 11/30/12
(must match resolution)

Funding Source → **As of 1/1/06, the funding for this program is subject to MA CAP.**

\$12,000,000
(must match resolution)

Tax Dollar:
State Aid:
Federal Aid:
Other:

APPROVED BOARD OF ACQUISITION & CONTRACT - 11/03/2011 - JOMARY W. WEAVER, SECRETARY

**SCHEDULE A
ASSISTED LIVING PROGRAM – 2011-2012
DAILY REIMBURSEMENT RATE SCHEDULE**

<i>Code</i>	<i>Description</i>	<i>Rate Amount</i>
3301	Rehabilitation A	\$116.13
3303	Rehabilitation B	\$126.50
3305	Special Care A	\$113.50
3307	Special Care B	\$124.51
3309	Clinically Complex A	\$ 75.54
3311	Clinically Complex B	\$ 97.93
3313	Clinically Complex C	\$104.38
3315	Clinically Complex D	\$119.50
3317	Behavioral A	\$ 74.95
3319	Behavioral B	\$ 90.77
3321	Behavioral C	\$101.15
3323	Reduced Physical Functioning A	\$ 63.47
3325	Reduced Physical Functioning B	\$ 81.50
3327	Reduced Physical Functioning C	\$ 90.77
3329	Reduced Physical Functioning D	\$ 97.34
3331	Reduced Physical Functioning E	\$108.65