

**Robert P. Astorino**  
County Executive

Department of Social Services  
Grant E. Mitchell, MD  
Acting Commissioner

14706

**DATE:** November 29, 2010

**TO:** Board of Acquisition and Contract

**FROM:** Grant E. Mitchell, MD  
Acting Commissioner, Department of Social Services

**SUBJECT:** Authority to enter into agreements with each of the three (3) listed agencies for the purpose of providing training programs under the Hudson Valley Green Talent Pipeline Program throughout the Hudson Valley region for the period October 1, 2010 through April 30, 2011, in an aggregate amount not-to-exceed \$98,602

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Attached for your Honorable Board's consideration is a resolution which, if approved, would authorize the County of Westchester ("the County") to enter into separate agreements with each of the three (3) agencies listed below, for the purpose of developing and implementing training programs under the Hudson Valley Green Talent Pipeline Program throughout the Hudson Valley region, for the period October 1, 2010 through April 30, 2011 in an aggregate amount not-to-exceed \$98,602, in the individual amounts set forth below. All three (3) programs will be funded by the New York State Department of Labor ("NYSDOL") under "#13N Regional Strategies for Economic Transformation through a Cluster or Cluster-Based Approach."

<u>Agency Name</u>	<u>Funding Amount</u>
Ulster County Board of Cooperative Educational Services PO Box 601 Port Ewen, NY 12466	\$49,900
Sullivan County Board of Cooperative Educational Services 6 Wierk Ave Liberty, NY 12754	\$21,000

Hudson Valley Regional Council, Inc.  
1662 State Route 300, Suite 155,  
Newburgh, NY 12550

\$27,702

TOTAL

\$98,602

In 2008, the County's Department of Social Services, Office of Workforce Investment (the "Department"), acting on behalf of the Westchester/Putnam Local Workforce Investment Board ("WPLWIB"), was awarded a grant by the New York State Department of Labor ("NYSDOL") to create the Hudson Valley Green Talent Pipeline Program (the "Partnership"), consisting of a comprehensive team of strong organizations, including various economic development agencies, higher education institutions, local workforce investment boards, and both private and public employers from the entire Hudson Valley Region that were dedicated to addressing the needs of the 'green' jobs in the region. The purpose of the Green Talent Pipeline program is to create a regional strategy that will enhance the Hudson Valley Region's global competitiveness by focusing on talent development and retention activities that integrate workforce development, economic development, and education at the regional level for "green" workers. Since all the goals for the first and second year of the program were successfully met, DSS received notice from NYSDOL that the Partnership has been approved for another \$500,000 in funding for a third year.

In accordance with Section 6 of the Westchester County Procurement Policy, on July 16, 2010, the Department issued a Request for Proposals to procure agencies to develop and implement training initiatives designed to prepare workers and jobseekers for employment in energy efficiency, retrofitting, renewable energy, and/or green building.

On August 17, 2010, proposals were received from seven (7) agencies: Sustainable Design Collaborative, Steven Winter Associates, Ulster BOCES, Sullivan County BOCES, Westchester Institute for Computer Technology, Hudson Valley Regional Council, and Dutchess County Community College.

After a careful review of each proposal with reference to the evaluation criteria set forth in the RFP, Ulster BOCES, Sullivan County BOCES, and Hudson Valley Regional Council were selected for funding based on relevancy of the programs offered, availability to offer the program across the Hudson Valley region and cost effectiveness. Although they scored high in the RFP, Dutchess County Community College did not propose to provide the program across the seven county region as required in the RFP and Sustainable Design Collaborative cost proposal was too high (\$60,250 of the available \$100,000). Westchester Institute for Computer Technical was rated/scored poorly.

Below is a summary of the reviewers rating scores:

	Stephen Mitchell	Scott Fernquist	Katherine Harris	Christopher Marx	Average Score
Sustainable Design Collaborative	66	88	91	65	77.5
Steven Winter Associates	70	87	60	64	70.25
<i>Sullivan County BOCES</i>	63	77	82	76	74.50
<i>Ulster BOCES</i>	78	80	45	78	70.25
<i>Hudson Valley Regional Council</i>	83	88	86	82	84.70
Westchester Institute for Computer Technical	49	86	55	75	66.25
Dutchess County Community College	46	82	83	73	71

The Hudson Valley Regional Council, Inc. is located in Dutchess County and was created under Article 5-G of the New York State General Municipal Law, as a joint undertaking by its original member counties--Dutchess, Orange, Putnam, Rockland, Sullivan, Ulster, and Westchester. . The Council's purpose is to foster a cooperative effort in resolving problems, policies and plans that are common and regional in nature and to assist the counties in the development and review of policies, plans and priorities for regional growth, development, and conservation.

**The goals and objectives** of these contracts are to implement 'green' training initiatives throughout the Hudson Valley region for job-seekers, workers, and businesses that will, among other things, develop awareness about energy efficiency, renewable energy, and 'green' jobs.

The objectives of these contracts are:

1. Proposers must provide education and training programs that prepare or educate individuals for jobs that support green industries
2. The education and training programs offered must be part of a career pathway that leads to a certificate.

All proposed training programs must be available throughout the seven (7) counties in the Hudson Valley region.

**The goals and objectives are in the best interest of the County in terms of social responsibility** because these training programs will provide environmental and energy efficiency training to students, teachers, job seekers and workers throughout the Hudson Valley region. These efforts will increase participants' awareness and impact their behavior in their homes,

schools and workplace as they practice more environmentally friendly and energy saving techniques.

**These goals and objectives will be tracked and monitored** via the monthly reports submitted by the contractors, the program staff and the statewide case management One Stop operating system. Monthly reports will include number of individuals registered for each workshop, number of individuals completing training and number of individuals who have retained their jobs and or find new jobs.

An appropriate resolution is herewith attached for your Honorable Board's consideration.

APPROVED BOARD OF ACQUISITION & CONTRACT - 12-16-2010 - JOMARY VIEIRA, SECRETARY

## RESOLUTION

Upon a communication from the Acting Commissioner of the Department of Social Services, be it hereby

**RESOLVED**, that the County of Westchester is authorized to enter into agreements with each of the three (3) agencies listed below for the purpose of developing and implementing training programs throughout the Hudson Valley region under the Hudson Valley Green Talent Pipeline Program for the period October 1, 2010 through April 30, 2011 in an aggregate amount not-to-exceed \$98,602, in the individual amounts set forth below.

<u>Agency Name</u>	<u>Funding Amount</u>
Ulster County Board of Cooperative Educational Services P.O. Box 601 Port Ewen, NY 12466e	\$49,900
Sullivan County Board of Cooperative Educational Services 6 Wierk Avenue Liberty, NY 12754	\$21,000
Hudson Valley Regional Council, Inc. 1662 State Route 300, Suite 155, Newburgh, NY 12550	\$27,702
TOTAL	\$98,602

**RESOLVED**, that the County Executive or his duly authorized designee is empowered to execute all documents and take all actions necessary to effect the purpose of this resolution.

Account to be  
Charged/Credited

Fund	Dept	Major Program, Program & Phase Or Unit	Object/ Sub- Object	Trust Account	Dollars
275	22	876K	7335	T876	\$98,602

Budget Funding Year(s): 2010 (Grant Year) Start Date: 10/01/2010 End Date: 04/30/2011

(Must match resolution)

Funding Source                      Tax Dollars: \_\_\_\_\_

