

13901

TO: Honorable Board of Acquisition and Contract

FROM: John J. Hsu, P.E.
Acting Commissioner of Transportation

DATE: September 8, 2010

SUBJECT: Authority for the County of Westchester to enter into an agreement with PASSUR Aerospace, Inc. to provide field condition reports to airlines for a term from September 1, 2010 through August 31, 2012 for a fee not to exceed \$73,440.00 payable at the rate of \$3,060.00 monthly.

Authority is requested for the County of Westchester to enter into an agreement with PASSUR Aerospace, Inc. ("PASSUR") to provide field condition reports to airlines at the Westchester County Airport for a term from September 1, 2010 through August 31, 2012 for a fee not to exceed \$73,440.00 payable at the rate of \$3,060.00 monthly.

PASSUR will provide critical real-time operations information regarding the Westchester County Airport to the County, airlines and corporate tenants. PASSUR's system will track airfield conditions, terminal/landside conditions, runway/braking conditions, TSA security issues, severe weather conditions, airline schedule changes, gate management information and construction. This information will help avoid flight delays and promote flight safety, among other things.

PASSUR is the only company that provides aircraft operational data through the use of a company-owned network of Passive Surveillance Radar (over 90 currently installed across the US, Canada, Europe and Asia) including at the Westchester County Airport. The radar data is then integrated with additional aviation data sets, to create a single, standardized source of complete, accurate and timely information that feeds the PASSUR OPSnet Field Condition Report Software. PASSUR is the only company which offers the PASSUR OPSnet™ software program.

Therefore, I recommend to your Honorable Board that this procurement be treated as a sole source procurement pursuant to Section 9 of the Westchester County Procurement Policy.

This service will benefit the traveling public by reducing flight delays and increasing the efficiency of the airport in serving both commercial and general aviation. The goals and objectives are to reduce delays for airport users by providing accurate and timely information. This contract will be monitored by the Airport Operations department, and payments will be made upon confirmation of satisfactory service and receipt of a monthly invoice from PASSUR.

Payment for this agreement will be made from the Airport Special Revenue Fund, not the County General Fund, and will not impact the County tax levy.

I recommend approval of the attached proposed Resolution.

JJH/DLV/dv

APPROVED BOARD OF ACQUISITION & CONTRACT - 9-23-2010 - JONARY VIEIRA, SECRETARY

RESOLUTION

Upon a communication from the Acting Commissioner of Transportation, it is hereby

RESOLVED, that the County of Westchester is authorized to enter into an agreement with PASSUR Aerospace, Inc. ("PASSUR") to provide field condition reports to airlines at the Westchester County Airport for a term from September 1, 2010 through August 31, 2012 for a fee not to exceed \$73,440.00 payable at the rate of \$3,060.00 monthly; and be it further

RESOLVED, that this procurement is deemed to be a sole source procurement pursuant to Section 9 of the Westchester County Procurement Policy; and be it further

RESOLVED, that the County Executive, or his duly appointed designee be and hereby is, authorized to execute such documents and take such actions as may be necessary and appropriate to effect the purposes hereof.

Account to be Charged/credited

Fund	Dept	Major Program, Program & Phase Or Unit	Object/ Sub Object	Trust Account	Dollars
161	44	4110	4380-01		\$12,240.00 YEAR 2010
161	44	4110	4380-01		\$36,720.00 YEAR 2011
161	44	4110	4380-01		\$24,480.00 YEAR 2012

Budget Funding Year(s) 2010 - 2012 Start Date 09/01/2010 End Date 08/31/2012
 (must match resolution)

Funding Source Tax Dollars _____
 State Aid _____
 Federal Aid _____

\$73,440.00 Other 100% Airport Special Revenue Fund
 (must match resolution)

APPROVED BY BOARD OF ACQUISITION & CONTRACT - 9-23-2010 - JOMARY VIEIRA, SECRETARY