

George Latimer
County Executive

Office of Countywide Administrative Services & Real Estate

Christopher D. Steers
Director

100746

DATE: April 20, 2023

TO: Board of Acquisition and Contract

FROM: Christopher D. Steers, Director
Office of Countywide Administrative Services & Real Estate

SUBJECT: Authority for the County of Westchester to amend an agreement with Jones Lang LaSalle Brokerage, Inc. pursuant to which Jones Lang LaSalle Brokerage, Inc. agreed to provide the County with various real estate services for a one (1) year term commencing upon execution, by extending the term of the agreement from May 26, 2023 through May 25, 2025 and to further authorize Jones Lang LaSalle Brokerage, Inc. to continue to subcontract a portion of the services to Workspace Consulting Group, LLC, One Landmark Square - 2nd Floor, Stamford, Connecticut 06902 and to Colliers International NY, LLC, 57 W 57th St, Ste. 1703, New York, NY 10019-2828.

By resolution approved on April 28, 2022 (the "April 28th Resolution"), your Honorable Board authorized the County of Westchester ("County") to enter into an agreement with the real estate firm of Jones Lang LaSalle Brokerage, Inc. ("JLL") pursuant to which JLL would provide various real estate services, including brokerage services, to assist the County in realizing efficiencies, synergies, and possible cost savings through better management of its real property and other real estate expenditures, for a one (1) year term commencing upon execution thereof by both parties and approval of same by the Office of the County Attorney, payable at the fees set forth in Schedule "A", attached to the April 28th Resolution, in an amount not-to-exceed \$478,500.00, plus commissions earned as set forth therein (the "Agreement"). The April 28th Resolution further authorized JLL to subcontract a portion of the services to Workspace Consulting Group, LLC, One Landmark Square - 2nd Floor, Stamford, Connecticut 06902 and to Colliers International NY, LLC, 57 W 57th St, Ste 1703, New York, NY 10019-2828. The Agreement was subsequently executed on May 26, 2022.

The parties now desire to amend the Agreement in order to extend the term thereof for an additional two (2) year period, commencing on May 26, 2023 and continuing through May 25, 2025. Accordingly, authority is hereby requested to amend the Agreement with JLL for the provision of various real estate services to the County, in order to extend the term thereof for an additional two (2) years, from May 26, 2023 through May 25, 2025. Authority is further requested to authorize JLL to continue to subcontract a portion of the services to Workspace Consulting Group, LLC, One

Landmark Square - 2nd Floor, Stamford, Connecticut 06902 and to Colliers International NY, LLC, 57 W 57th St, Ste 1703, New York, NY 10019-2828, during the extended term.

Except as otherwise specifically amended hereby, all remaining terms and conditions of the Agreement shall remain in full force and effect upon the parties.

Exemption of this amendment to the Agreement with RMF from the requirements of the Westchester County Procurement Policy has been granted by your Honorable Board pursuant to a separate resolution of even date herewith.

I respectfully recommend the adoption of the attached Resolution.

CDS/jpg/nm
Attachment

APPROVED BOARD OF ACQUISITION & CONTRACT - 05/18/2023 - RAYMOND SCULKY, SECRETARY

RESOLUTION

Upon a communication from the Director of the Office of Countywide Administrative Services & Real Estate, be it hereby

RESOLVED, that the County of Westchester (the “County”) is hereby authorized to amend an agreement with Jones Lang LaSalle Brokerage, Inc. (“JLL”), dated May 26, 2022 (the “Agreement”), pursuant to which JLL agreed to provide the County with various real estate services, including brokerage services, to assist the County in better management of its real property, for a one (1) year term commencing upon execution of the Agreement by both parties and approval of same by the Office of the County Attorney, payable at the fees set forth in Schedule “A”, attached to the Agreement, not to exceed the sum of \$478,500.00, plus commissions earned as set forth therein, by extending the term of the Agreement for an additional two (2) year period, commencing on May 26, 2023 and continuing through May 25, 2025; and be it further

RESOLVED, that JLL is hereby further authorized to continue to subcontract a portion of the services to Workspace Consulting Group, LLC, One Landmark Square - 2nd Floor, Stamford, Connecticut 06902 and to Colliers International NY, LLC, 57 W 57th St, Ste 1703, New York, NY 10019-2828, during the extended term; and be it further

RESOLVED, that except as otherwise specifically amended hereby, all other terms and conditions of the Agreement shall remain in full force and effect upon the parties; and be it further

RESOLVED, that the County Executive or his duly authorized designee is empowered to execute all documents and take all actions necessary to effect the purpose of this resolution.

Account to be Charged/Credited

Fund	Dept	Major Program, Program & Phase Or Unit	Object/ Sub-Object	Trust Account	Dollars
N/A					\$0.00

Budget Funding Year(s): 2023
(must match resolution)

Start date: **WHEN SIGNED**

End date: 05/25/2025

Funding source:

§ _____
(must match resolution)

Tax Dollars: \$0.00
State Aid:
Federal Aid:
Other: