

Department of Parks, Recreation
& Conservation

April 15, 2010

TO: Board of Acquisition and Contract

FROM: Joseph A. Stout, Commissioner
Parks, Recreation and Conservation

RE: Authority to default Armored Money Services, LLC under Contract No. PRC-510 and enter into a new agreement with State Payroll Pick Up Service II, Inc., 825 Nassau Road, Uniondale, New York 11553 (PRC-702) for Armored Car Services For Pick-Up of Daily Receipts at Various Department of Parks, Recreation and Conservation Facilities during the period May 1, 2010 through April 6, 2012 for a total amount not to exceed \$137,869.00.

On February 22, 2007, your Honorable Board authorized the County to seek bids for armored car services for pick-up of daily receipts at various Department of Parks, Recreation and Conservation ("PRC") facilities. The bidders were required to provide per pick-up prices along with an estimated annual and total contract amount for regularly scheduled armored car pick-up services at fifteen PRC facilities. Pursuant to a resolution approved on April 5, 2007, the County entered into a contract with the only responding bidder, Mount Vernon Money Center Corp., 403 East 3rd Street, Mt. Vernon, New York 10553, the company that acquired the County's former service provider. By a resolution approved on January 31, 2008, this contract was assigned to Armored Money Services, LLC ("AMS").

In February, 2010, AMS ceased providing services to the County under this contract. A default notice was forwarded to AMS and its surety, Great American Insurance Group. Since AMS is no longer in this business, Great American, in order to fulfill its obligations under the performance and payment bond provided by AMS, advised the County to contract with another provider and Great American would pay the difference between the prices to be paid to the new provider and the prices listed under the AMS contract. The County solicited quotes from seven companies and received one quote from State Payroll Pick Up Service II, Inc. References from State Payroll Pick Up Service II, Inc. have been checked and found to be satisfactory.

This contract serves a public purpose as it ensures not only the secure transport of County funds but also the safety and security of the facilities and their personnel.

Authorization is hereby requested to declare AMS in default and enter into a new contract with State Payroll Pick Up Service II, Inc., 825 Nassau Road, Uniondale, New York 11553 for the period May 1, 2010 through April 6, 2012 for a total amount not to exceed \$137,869.00, payable at the rates set forth in Schedule A attached to the resolution.

RESOLUTION

Upon a communication from the Commissioner, Department of Parks, Recreation and Conservation,

WHEREAS, Armored Money Services LLC (“AMS”) has failed to comply with the terms of Contract No. PRC-510, for armored car services for pick-up of daily receipts at various Department of Parks, Recreation and Conservation facilities; and

WHEREAS, AMS has been duly notified by letter of its failure to perform the work for which it contracted, with no corrective measures having been taken by AMS as a result; and

WHEREAS, Great American Insurance Group, the surety for the AMS contract, in order to fulfill its obligations under the performance and payment bond provided by AMS, advised the County to contract with another provider and Great American would pay the difference between the prices to be paid to the new provider and the prices listed under the AMS contract; and

WHEREAS, this matter has been discussed with the County Attorney’s Office; now therefore, be it

RESOLVED, that said Contract No. PRC-510 between AMS, and the County of Westchester be declared in default in accordance with the terms of the contract; and be it further

RESOLVED, that the County of Westchester is authorized to award Contract PRC-702 to State Payroll Pick Up Service II, Inc., 825 Nassau Road, Uniondale, New York 11553 for armored car services for pick-up of daily receipts at various Department of Parks, Recreation and Conservation facilities during the period May 1, 2010 through April 6, 2012 for a total amount not to exceed \$137,869.00, payable in accordance with the rates set forth in Schedule A attached hereto; and be it further

RESOLVED, this Agreement is subject to County appropriations; and be it further

RESOLVED, this Agreement is also subject to further financial analysis of the impact of any New York State Budget (the “State Budget”) proposed and adopted during the term of this Agreement. The County shall retain the right, upon the occurrence of any release by the Governor of a proposed State Budget and/or the adoption of a State Budget or any amendments thereto, and for a reasonable period of time after such release(s) or adoption(s), to conduct an analysis of the impacts of any such State Budget on County finances. After such analysis, the County shall retain the right to either terminate this Agreement or to renegotiate the amounts

and rates approved herein. If the County subsequently offers to pay a reduced amount to the Contractor, then the Contractor shall have the right to terminate this Agreement upon reasonable prior written notice; and be it further

RESOLVED, that the County Executive or his authorized designee is hereby empowered to execute any and all instruments and take such other actions as may reasonably be necessary to effectuate the purposes thereof.

Fund	Dept	Major Program, Program & Phase Or Unit	Object/ Sub-Object	Trust Account	Dollars	
165	42	1100	4380		\$41,678.00	2010
165	42	5520	4380		\$ 3,600.00	2010
165	42	5540	4380		\$ 1,250.00	2010
263	42	776K	4380		\$16,997.00	2010
165	42	1100	4380		\$45,266.00	2011
165	42	5520	4380		\$3,800.00	2011
165	42	5540	4380		\$1,400.00	2011
263	42	776K	4380		\$21,278.00	2011
165	42	1100	4380		\$1,575.00	2012
165	42	5540	4380		\$700.00	2012
263	42	776K	4380		\$325.00	2012

Budget Funding Year(s) 2010-2012 Start Date 5/1/10 End Date 4/6/12
 (must match resolution)

Funding Source Tax Dollars \$99,269
 State Aid _____
 \$ 137,869 Federal Aid _____
 (must match resolution) Other \$38,600

APPROVED BOARD OF ACQUISITION & CONTRACTS - 4-29-2010 - JOMARIE SECRETARY

Schedule A

Rate Sheets

WESTCHESTER COUNTY DEPARTMENT OF PARKS, RECREATION AND CONSERVATION
PROVIDE ARMORED CAR SERVICES FOR PICK-UP OF DAILY RECEIPTS AT VARIOUS COUNTY
OPERATED FACILITIES IN WESTCHESTER COUNTY, NEW YORK.

QUOTATION

PLEASE NOTE: The number of pickups shown is based on an estimated average number of pick-ups for each year. This is a good faith estimate by the County but no guarantee that the number of pick-ups required at any time will not exceed or be less than that estimate.

A. May 1, 2010- December 31, 2010

	ESTIMATED # of Pickups	QUOTE Cost per Pickup	Estimated Total
Monday - Saturday	1440	\$ 35.00	= \$ 50400
Sundays	325	\$ 35.00	= \$ 11375
Holidays	50	\$ 35.00	= \$ 1750
		Estimated Total - 2010	\$ 63525

A. January 1, 2011- December 31, 2011

	Estimated # of Pickups	QUOTE Cost per Pickup	Estimated Total
Monday - Saturday	1510	\$ 38	= \$ 57380
Sundays	325	\$ 38	= \$ 12350
Holidays	53	\$ 38	= \$ 2014
		Estimated Total - 2011	\$ 71744

A. January 1, 2012- March 31, 2012

	Estimated # of Pickups	QUOTE Cost per Pickup	Estimated Total
Monday - Saturday	65	\$ 40	= \$ 2600
Sundays	0	\$ -	= \$ -
Holidays	0	\$ -	= \$ -
		Estimated Total - 2012	\$ 2600

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QUOTE SUMMARY PAGE

B.

Total - May 1, 2010- December 31, 2010 \$ 63525
Total - January 1, 2011- December 31, 2011 \$ 71744
Total - January 1, 2012- March 31, 2012 \$ 2600

Total Amount for All Years \$ 137,869

Total amount in words One hundred thirty seven thousand eight hundred & sixty nine Dollars
and XX Cents.

Company Name: STATE PAYROLL PICKUP SVCS INC
Company Address: 825 NASSAU RD.
UNIONDALE, NY 11553

Phone: 516 489-7688
FAX: 516 489-4550

Signature of Proposer Barbara Iglesias
Typed or Printed Name of Proposer Barbara Iglesias
Typed or Printed Email of Proposer statepayroll@aol.com

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