

89773

DATE: December 30, 2021

TO: Board of Acquisition and Contract

FROM: Marguerite Beirne  
Chief Information Officer

RE: AUTHORITY FOR THE COUNTY OF WESTCHESTER TO AMEND AN AGREEMENT (IT-1300) WITH CAROUSEL INDUSTRIES OF NORTH AMERICA, INC., FOR THE PROVISION OF MAINTENANCE SERVICES FOR THE INDIVIDUAL EQUIPMENT AND OVERALL SYSTEM COMPONENTS COMPRISING THE COUNTY'S ENHANCED 911 SYSTEM, BY A.) EXTENDING THE TERM OF THE AGREEMENT BY ELEVEN MONTHS AND TWENTY-TWO DAYS, TO A NEW TERMINATION DATE OF DECEMBER 31, 2022, AND B.) INCREASING THE NOT-TO-EXCEED AMOUNT OF THE AGREEMENT BY \$916,502.63, TO A NEW TOTAL NOT-TO-EXCEED AMOUNT OF \$7,805,396.96, TO PAY FOR SERVICES TO BE PROVIDED DURING THE EXTENDED TERM.

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BACKGROUND:

- By resolutions approved on January 17, 2013, February 27, 2014, October 23, 2014, August 19, 2015, December 10, 2015, November 17, 2016, February 15, 2018, December 13, 2018, November 21, 2019, and December 3, 2020, collectively, your Honorable Board authorized the County of Westchester (the "County") to enter into, and then amend, an agreement ("IT-1300") with Carousel Industries of North America, Inc. ("Carousel"), pursuant to which Carousel is currently obligated to provide maintenance services for the individual equipment and overall system components comprising the County's Enhanced 911 system (the "Services"), for the period from January 10, 2013 through January 9, 2022, for a total amount not to exceed \$6,888,894.33, payable in accordance with specified terms.
- The Department of Information Technology (the "Department") continues to require the Services in order to ensure the property operation, and preserve the stability, of all the 'Customer Premise Equipment' that is part of each 'Public Safety Answering Point' in the County's Enhanced 911 system, as well as for the County's overall system.
- Accordingly, the Department now requests authority from your Honorable Board for the County to amend IT-1300 by, a.) extending its term by eleven months and twenty-two days, to a new termination date of December 31, 2022, and b.) increasing its not-to-exceed amount by \$916,502.63, from an amount not-to-exceed \$6,888,894.33 to a new total not-to-exceed amount of \$7,805,396.96, to pay for the Services to be provided during the extended term, and which amount shall be payable in accordance with specified terms (the "New Amendment").

- It should be noted that Carousel recently directly converted from a corporation to a limited liability company, and the entity therefore changed its name from Carousel Industries of North America, Inc. to Carousel Industries of North America, LLC. Accordingly, this change would be noted as part of the New Amendment.
- Except as specifically described above, all terms and conditions of IT-1300 shall remain in full force and effect.
- The proposed New Amendment will serve a public purpose by ensuring that the County has the maintenance services necessary to facilitate the proper functioning of its Enhanced 911 system.
- The goal and objective of the proposed New Amendment is to provide for the safety and security of the County's residents by ensuring that the County has the maintenance services necessary to allow its Enhanced 911 system to continue to provide reliable service for residents of Westchester County, twenty-four hours per day, seven days per week.
- The goal and objective of the proposed New Amendment is in the best interests of the County in terms of safety and security, as a properly-maintained Enhanced 911 system is necessary to allow the County to continue to reliably operate that critical public safety system.
- The goal and objective of the proposed New Amendment will be tracked and monitored by the staff of the Department.
- Authority to exempt the proposed New Amendment from the requirements of the County's Procurement Policy and Procedures, pursuant to Section 3(a)(xxi) thereof, has been submitted to your Honorable Board in accordance with a separate resolution of even date herewith.

#### ACTION REQUESTED:

Authority to amend IT-1300 by, a.) extending its term by eleven months and twenty-two days, to a new termination date of December 31, 2022, and b.) increasing its not-to-exceed amount by \$916,502.63 from an amount not-to-exceed \$6,888,894.33 to a new total not-to-exceed amount of \$7,805,396.96, to pay for the Services to be provided during the extended term, and which amount shall be payable in accordance with specified terms.

The attached resolution is submitted for your consideration.

MB/SF/bdm/nn

## **RESOLUTION**

UPON A COMMUNICATION FROM THE CHIEF INFORMATION OFFICER,  
DEPARTMENT OF INFORMATION TECHNOLOGY, BE IT HEREBY

**RESOLVED**, that the County of Westchester (the "County") is hereby authorized to amend an agreement with Carousel Industries of North America, Inc. ("Carousel"), which is now Carousel Industries of North America, LLC, pursuant to which Carousel was to provide maintenance services for the individual equipment and overall system components comprising the County's Enhanced 911 system, for the period from January 10, 2013 through January 9, 2022, for a total amount not to exceed \$6,888,894.33, ("IT-1300") by, a.) extending its term by eleven months and twenty-two days, to a new termination date of December 31, 2022, and b.) increasing its not-to-exceed amount by \$916,502.63, from an amount not-to-exceed \$6,888,894.33 to a new total not-to-exceed amount of \$7,805,396.96, to pay for the services to be provided during the extended term, and which amount shall be payable in accordance with specified terms; and be it further

**RESOLVED**, that except as specifically hereby authorized to be amended, all terms and conditions of IT-1300 shall remain in full force and effect; and be it further

**RESOLVED**, that the County Executive or his duly authorized designee is hereby authorized to execute and deliver any and all documents and to take all action necessary and appropriate to effectuate the purposes hereof.

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APPROVED BOARD OF ACQUISITION & CONTRACT - 01/06/2022 - PAYMENT 500,000 PER YEAR

Account to be Charged/Credited:  
 Agreement No. IT-1300

Original Agreement: \$930,912.00  
 First Amendment: \$450,657.00  
 Second Amendment: \$1,025,076.03  
 Third Amendment: \$490,594.00  
 Fourth Amendment: \$925,821.50  
 Fifth Amendment: \$916,717.10  
 Sixth Amendment: \$501,339.80  
 Seventh Amendment: \$433,860.45  
 Eighth Amendment: \$533,510.11  
 Ninth Amendment: \$680,406.34  
**This Amendment: \$916,502.63**  
**TOTAL: \$7,805,396.96**

Year	Fund	Dept	Major Program, Program & Phase Or Unit	Object/ Sub- Object	Trust Account	Dollars
2022	101	16	2000	4140		\$916,502.63

Budget Funding Year(s): 2022  
 (must match resolution)

Start Date: 01/10/22

End Date: 12/31/22

Funding Source	Tax Dollars	<u>\$780,080.63</u>
	State Aid	<u>\$136,422.00</u>
<u>\$916,502.63</u>	Federal Aid	<u>                    </u>
(must match resolution)	Other	<u>                    </u>

APPROVED BOARD OF ACQUISITION & CONTRACTS - 01/10/2022 - RAYMOND SCULLY, SECRETARY