

82409

Date: February 2, 2021

To: Board of Acquisition and Contract

From: Marguerite Beirne  
Chief Information Officer

Re: Authority for the County of Westchester to amend the agreement (IT-1603) with Motorola Solutions, Inc. for the provision of maintenance services for the County's UHF Trunked and VHF F1 and F3 conventional analog two-way radio systems in order to exercise the first of two (2) one-year renewal options for the period commencing on January 1, 2021 and terminating on December 31, 2021 for a total amount not to exceed \$656,994.48.

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Your Honorable Board approved a resolution on December 19, 2019 authorizing the County of Westchester (the "County") to enter into an agreement (IT-1603) with Motorola Solutions, Inc. ("Motorola") for the provision of maintenance services for the County's UHF Trunked and VHF F1 and F3 conventional analog two-way radio systems for a period of one year commencing on January 1, 2020 and terminating on December 31, 2020 for an amount not to exceed \$637,860.42, with the County having the option to renew the agreement for two (2) one year renewal options on the same terms and condition with a 3% annual renewal increase (the "Agreement").

Authority is now requested to amend the Agreement in order to exercise the first of the two (2) one-year renewal options for the period January 1, 2021 to December 31, 2021 for a total amount not to exceed amount \$656,994.48 payable quarterly (the "First Amendment"). This not to exceed amount is an all-inclusive flat rate.

Motorola, as the original equipment manufacturer responsible for the design and implementation of the County's complex radio systems, is the most efficient and knowledgeable source of maintenance services for these systems. The approval of the First Amendment is key to the County's continued ability to reliably operate these critical systems.

The objective of the requested maintenance services is to ensure that the County's radio systems provide reliable service for emergency responders and the Westchester County Bee-Line bus system twenty-four hours a day, seven days a week, and to ensure that these radio systems are properly maintained. These radio systems are critical infrastructure and are relied upon by the County's emergency response and public transportation systems. It is in the County's best interest to see that this infrastructure continues to be properly maintained to prevent both unnecessary

downtime and to achieve the necessary lifespan of the system. The Department of Information and Technology (“DoIT”) will track day-to-day performance to ensure Motorola meets or exceeds the contractual service level in the First Amendment. DoIT also will oversee work performed under the First Amendment.

By resolution previously approved by your Honorable Board, the procurement of the First Amendment has been exempted from the operation of the Westchester County Procurement policy.

Accordingly, I recommend approval of the annexed resolution.

MB/RAN/rn  
Attachment

APPROVED BOARD OF ACQUISITION & CONTRACT - 02/25/2021 - LISA MARIJA SECRETARY

**RESOLUTION**

Upon a communication from the Chief Information Officer, be it hereby

**RESOLVED**, that the County of Westchester (the “County”) is authorized to enter into an amendment (the “First Amendment”) to the agreement (the “Agreement”) with Motorola Solutions, Inc. (“Motorola”) for the provisions of maintenance services for the County’s UHF Trunked and VHF F1 and F3 conventional analog two-way radio systems in order to exercise the first of its two (2) one-year renewal options for the period commencing on January 1, 2021 and terminating on December 31, 2021, for the total amount not to exceed \$656,994.48, which is a total all-inclusive flat rate amount, payable quarterly; and be it further

**RESOLVED**, that except as specifically amended hereby, all terms and conditions of the Agreement shall remain unchanged; and be it further

**RESOLVED**, that the County Executive or his duly authorized designee is hereby authorized to execute any documents and take any actions reasonably necessary and appropriate to effectuate the purposes of this Resolution.

Agreement Number: IT-1603  
 Original Agreement: \$ 637,860.42  
 This Amendment: \$ 656,994.48  
 TOTAL \$1,294,854.90

Account to be Charged/Credited:

Year	Fund	Dept	Major Program, Program & Phase Or Unit	Object/ Sub-Object	Trust Account	Dollars
2020	101	16	2500	4070		\$637,860.42
2021	101	16	2500	4070		\$656,994.48
2022	101	16	2500	4070		\$676,706.12

Budget Funding Year(s): 2020-2022 Start Date: January 1, 2021 End Date: December 31, 2021  
 (must match resolution)

Funding Source

\$656,994.48  
 (must match resolution)

Tax Dollars \$656,994.48  
 State Aid \_\_\_\_\_  
 Federal Aid \_\_\_\_\_  
 Other \_\_\_\_\_