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DATE: January 20, 2020

TO: Board of Acquisition and Contract

FROM: Marguerite Beirne  
Chief Information Officer  
Department of Information Technology

RE: Resolution to exempt from the Westchester County Procurement Policy and Procedures, pursuant to Section 3(a)(xxi) thereof, the procurement of an agreement (IT-1678) with Pictometry International Corp. for the acquisition of new county-wide digital oblique aerial imagery and the provision of products related to the use of such imagery, for a term commencing on March 1, 2021 and continuing through May 31, 2030.

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Authority is requested from your Honorable Board to exempt from the Westchester County Procurement Policy and Procedures, pursuant to Section 3(a)(xxi) thereof, the procurement of an agreement (IT-1678) between the County of Westchester (the "County") and Pictometry International Corp. ("Pictometry"), pursuant to which Pictometry will acquire new county-wide digital aerial imagery and provide products related to the use of such imagery, for a term commencing on March 1, 2021 and continuing through May 31, 2030.

Since 2000 Westchester County has been acquiring digital aerial imagery in support of the countywide base map program. The oblique imagery component of this program is used extensively for emergency services, infrastructure management, health and human services, real estate, transportation and land use planning, and by other County departments as well as throughout all 43 municipalities. The current oblique imagery component is based upon previous oblique aerial image acquisitions by Pictometry and it is operated through Pictometry products related to such imagery. Pictometry's imagery-related products are proprietary and are solely available through Pictometry. Obtaining the work for IT-1678 from a different vendor would require the County to either upend its entire existing system or essentially have two separate systems operating in parallel going forward. That would be practically and financially inefficient and onerous.

Therefore, it is proposed that the best interests of the County would be served by exempting the procurement of the proposed Agreement from the Westchester County Procurement Policy and Procedures, pursuant to Section 3(a)(xxi) thereof. Accordingly, a resolution to exempt this procurement is hereby submitted for your consideration.

MB/SW/bdm/nn

## **RESOLUTION**

UPON A COMMUNICATION FROM THE CHIEF INFORMATION OFFICER,  
DEPARTMENT OF INFORMATION TECHNOLOGY, BE IT HEREBY:

**RESOLVED**, that pursuant to Section 3(a)(xxi) of the Westchester County Procurement Policy and Procedures, it is hereby determined that application of the procedural requirements contained therein, including the necessity of soliciting proposals, is neither cost effective nor expedient, and accordingly, not in the best interests of the County of Westchester (the "County") in connection with the procurement of an agreement (IT-1673) between the County and Pictometry International Corp. ("Pictometry"), pursuant to which Pictometry will acquire new county-wide oblique digital aerial imagery and provide products related to the use of such imagery, for a term commencing on March 1, 2021, and continuing through May 31, 2030.

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APPROVED BOARD OF ACQUISITION & CONTRACT - 01/23/2022 - [Signature] SECRETARY