

March 8, 2010

To: Honorable Board of Acquisition and Contract

From: Lawrence C. Salley
Commissioner of Transportation

Re: Authority to enter into concession agreements with ExxonMobil Corporation and Chevron Corporation for the storage and distribution of aviation fuels from the Fuel Farm at Westchester County Airport for a term from October 8, 2010 through October 7, 2011, subject to the County's option to renew the agreements for up to four (4) additional one (1) year periods.

Authority is requested to enter into concession agreements with ExxonMobil Corporation and Chevron Corporation for the storage and distribution of aviation fuels from the Fuel Farm at Westchester County Airport for a term from October 8, 2010 through October 7, 2011, subject to the County's option to renew the agreements for up to four (4) additional one (1) year periods.

Under the proposed agreements, ExxonMobil and Chevron will pay the County a fuel flowage fee (currently 16.5 cents per gallon) for all fuel pumped at the Fuel Farm. They will also be responsible for all maintenance of the Fuel Farm.

This agreement will benefit the traveling public by providing an adequate quantity of fuel to meet the aviation demands at the airport including those of commercial aircraft operators and allowing airlines to operate at the airport with no service interruptions. The County Airport will benefit from this agreement by collecting a fuel flowage fee of 16.5c per gallon of fuel pumped into aircraft. The overall goal of this agreement is to provide an uninterrupted flow of fuel to aircraft at the airport and the agreement will be monitored by airport administration for compliance.

These concession agreements are exempt from the operation of the Westchester County Procurement Policy pursuant to Section 3 (b) thereof.

I recommend approval of the attached proposed resolution.

LCS/DLV/dv

RESOLUTION

Upon a communication from Lawrence C. Salley, Commissioner of Transportation, be it hereby

RESOLVED, that the County of Westchester (the "County") is hereby authorized to enter into concession agreements with ExxonMobil Corporation and Chevron Corporation for the storage and distribution of aviation fuels from the fuel farm at Westchester County Airport for a term from October 8, 2010 through October 7, 2011, subject to the County's option to renew the agreements for up to four (4) additional one (1) year periods; and be it further

RESOLVED, that under the proposed agreements, ExxonMobil and Chevron shall pay the County a fuel flowage fee (currently 16.5 cents per gallon) for all fuel pumped at the Fuel Farm and be responsible for all maintenance of the Fuel Farm; and be it further

RESOLVED, that the County Executive or his authorized designee is hereby authorized to execute all instruments and take all actions reasonably necessary to implement this Resolution.

APPROVED BOARD OF ACQUISITION & CONTRACT - 3-25-2010 - PRIMARY HEREIN SECRET

Account to be Charged/credited

Fund	Dept	Major Program, Program & Phase Or Unit	Object/ Sub Object	Trust Account	Dollars
161	44	4110	9099		\$1,300,000 Year 2010
161	44	4110	9099		\$3,900,000 Year 2011

Budget Funding Year(s) 2010-2011 Start Date 10/8/2010 End Date 10/07/2011
 (must match resolution)

Revenue Tax Dollars _____
 State Aid _____
 Federal Aid _____
 Airport Special Revenue Fund \$5,200,000 _____

APPROVED BOARD OF ACQUISITION & CONTRACT - 3-25-2010 - JOMARY VIEIRA, SECRETARY