

79035

Date: August 31, 2020

To: The Honorable Board of Acquisition and Contract

From: George Latimer
County Executive

Re: Resolution to exempt from the Westchester County Procurement Policy and Procedures pursuant to Section 3(a)(xxi) thereof, the procurement of an agreement with Entrepreneur Ready, Inc. dba How to Start Something, Inc., to provide an online entrepreneur training program for up to 1,000 entrepreneurs, for a term from August 1, 2020 through March 31, 2021, for an amount not-to-exceed \$1,559,000.00, payable pursuant to an approved budget and subject to appropriation.

Authority of your Honorable Board is requested to exempt from the Westchester County Procurement Policy the procurement of an agreement with Entrepreneur Ready, Inc. dba How to Start Something, Inc., to provide an online entrepreneur training program for up to 1,000 entrepreneurs, for a term from August 1, 2020 through March 31, 2021, for an amount not-to-exceed \$1,559,000.00 payable pursuant to an approved budget and subject to appropriation.

These services are necessary to combat steep unemployment which has arisen during 2020 as a result of the COVID-19 pandemic, and the inability or unwillingness of some people to return to their old jobs or workspaces. The County will provide 1,000 people with the tools, skills, and money to launch a business or develop a new stream of income.

Pursuant to Section 3(a)xxi, the Westchester County Procurement Policy is not applicable to any procurement for which your Honorable Board determines, by Resolution passed prior to commencing such procurement, that compliance with the policy would not be in the best interest of the County. It is proposed that the County's interest would be served by exempting the procurement of this agreement from the County Procurement Policy. A Resolution to exempt the procurement of this agreement is submitted for your consideration.

As I believe this agreement to be in the best interests of the County, I most respectfully recommend and urge the adoption of the annexed Resolution.

GL/BG/DLV/dv

RESOLUTION

Upon a communication from the County Executive, be it hereby:

RESOLVED, that pursuant to Section 3(a)xxi of the Westchester County Procurement Policy, it is hereby determined that application of the procedural requirements contained therein, including the necessity of soliciting proposals, is neither cost effective nor expedient, and accordingly, not in the best interest of the County of Westchester in connection with the procurement of an agreement with Entrepreneur Ready, Inc. dba How to Start Something, Inc., to provide an online entrepreneur training program for up to 1,000 entrepreneurs, for a term from August 1, 2020 through March 31, 2021, for an amount not-to-exceed \$1,559,000.00 payable pursuant to an approved budget and subject to appropriation.

APPROVED BOARD OF ACQUISITION & CONTRACT 09/01/2020 - USA MBIJAJ, SECRETARY