



George Latimer
County Executive

Department of Social Services

Kevin M. McGuire
Commissioner

76808

DATE: May 15, 2020

TO: Board of Acquisition and Contract

FROM: Kevin M. McGuire
Commissioner, Department of Social Services

SUBJECT: Authority to exercise the County's second option under its agreement with LexisNexis Risk Solutions Inc., pursuant to which it was to provide the County with data solutions for comprehensive background screenings of applicants for, and recipients of, various social service programs.

By a resolution approved on December 28, 2017, your Honorable Board authorized the County of Westchester (the "County") to, among other things, enter into an agreement (the "Original Agreement") with LexisNexis Risk Solutions Inc. ("LexisNexis"), pursuant to which LexisNexis was to provide the County with data solutions for comprehensive background screenings of applicants for, and recipients of, various social service programs (the "Services"), for an amount not-to-exceed \$25,800.00, payable monthly as a monthly flat fee of \$2,150.00, for a period commencing upon the first provision of the Services by LexisNexis and continuing for one (1) year thereafter (the "Initial Term"), with the County having the sole option to extend the term for up to two (2) one (1) year periods beyond the Initial Term, on the same terms and conditions as the Initial Term (each an "Option Term"). The Original Agreement was subsequently executed and the first provision of the Services by LexisNexis occurred on June 1, 2018. Accordingly, the Initial Term of the Original Agreement expired on May 31, 2019.

By a resolution approved on May 23, 2019, your Honorable Board authorized the County to exercise its first option under the Original Agreement and thereby, a.) extend the term thereof by one (1) year, to a new termination date of May 31, 2020, and 2.) increase the not-to-exceed amount thereof by \$25,800.00, to a new total not-to-exceed amount of \$51,600.00, to pay for the Services during the first Option Term (the "First Option Exercise"). The First Option Exercise was subsequently completed.

The County continues to require the Services. Therefore, the Department of Social Services (“DSS”) reviewed and analyzed the costs in the Original Agreement for the second Option Term in order to ensure that they were reasonable. DSS requested from LexisNexis information about its current pricing for the Services and LexisNexis advised that its current pricing is the same as is available under the second Option Term. For the purposes of its cost analysis, DSS also sought pricing information from other companies that, to the best of the County’s knowledge, customarily provide the Services. One other company responded to the County’s inquiry and indicated that its pricing would be in line with the pricing that is available under the second Option Term. Therefore, DSS’s analysis found that the costs for the second Option Term are reasonable.

Accordingly, the County respectfully requests authority from your Honorable Board to exercise its second option under the Original Agreement, as modified by the First Option Exercise, (the “Agreement”) and thereby, 1.) extend the term thereof by one (1) year, to a new termination date of May 31, 2021, and 2.) increase the not-to-exceed amount thereof by \$25,800.00, to a new total not-to-exceed amount of \$77,400.00, to pay for the Services during the second Option Term (the “Second Option Exercise”).

Except as specifically described above, all terms and conditions of the Agreement shall remain in full force and effect.

The proposed Second Option Exercise will serve a public purpose by enabling the County to continue to receive the Services, which will provide assistance in the detection and prevention of fraud in various public programs.

The goal and objective of the proposed Second Option Exercise is to enable the County to continue to receive the Services, which will provide assistance in the detection and prevention of fraud in various public programs.

The goal and objective of the proposed Second Option Exercise is in the best interests of the County in terms of fiscal responsibility, as the County continuing to receive the Services will ensure that the County has access to useful tools designed to help reduce fraud and waste in various public programs.

The goal and objective of the Second Option Exercise will be monitored by the staff of DSS.

I respectfully recommend the adoption of the attached resolution.

KMM/EC/bdm/mn

RESOLUTION

Upon a communication from the Commissioner of Social Services, be it hereby

RESOLVED, that the County of Westchester (the “County”) is hereby authorized to exercise its second option under an agreement (the “Agreement”) with LexisNexis Risk Solutions Inc. (“LexisNexis”), pursuant to which LexisNexis was to provide the County with data solutions for comprehensive background screenings of applicants for, and recipients of, various social service programs (the “Services”), for an amount not-to-exceed \$51,600.00, payable monthly as a monthly flat fee of \$2,150.00, for a period commencing on June 1, 2018 and continuing through May 31, 2020, with the County having the sole option to extend the term for up to one (1) additional one (1) year period, on the same terms and conditions as the initial term and the first option term, and thereby, 1.) extend the term thereof by one (1) year, to a new termination date of May 31, 2021, and 2.) increase the not-to-exceed amount thereof by \$25,800.00, to a new total not-to-exceed amount of \$77,400.00, to pay for the Services during the second option term (the “Second Option Exercise”); and be it further

RESOLVED, that except as specifically hereby authorized to be modified by the Second Option Exercise, all terms and conditions of the Agreement shall remain in full force and effect; and be it further

RESOLVED, that the County Executive or his duly authorized designee is hereby authorized to execute any documents and take any actions reasonably necessary and appropriate to effectuate the purposes of this Resolution.

Account to be
Charged/Credited

	Fund	Dept	Major Program, Program & Phase Or Unit	Object/ Sub-Object	Trust Account	Dollars
2020	101	22	4000	4420		\$15,050.00
2021	101	22	4000	4420		\$10,750.00

Budget Funding Year(s): 2020-2021 Start Date: 06/01/2020 End Date: 05/31/2021
(must match resolution)

Funding Source	Tax Dollars:	41%
<u>\$25,800.00</u>	State Aid:	9%
(must match resolution)	Federal Aid:	50%
	Other:	0%