

74869

DATE: February 25, 2020

TO: Board of Acquisition and Contract

FROM: Marguerite Beirne, Chief Information Officer
Department of Information Technology

RE: AUTHORITY TO ENTER INTO AN AGREEMENT (IT- 1604) WITH MOTOROLA, SOLUTIONS, INC. ("MOTOROLA") WHEREBY MOTOROLA WILL PROVIDE MAINTENANCE SERVICES FOR THE COUNTY'S MICROWAVE SYSTEM COMMENCING ON MARCH 1, 2020 AND TERMINATING ON DECEMBER 31, 2024 FOR A TOTAL NOT TO EXCEED CONTRACT AMOUNT OF \$686,318.64 SUBJECT TO APPROPRIATION.

Attached herewith is a resolution, which, if approved, would authorize the County of Westchester ("the County") to enter into an agreement (IT- 1604) with Motorola whereby Motorola will provide maintenance services for the County's microwave links ("Microwave System"), which support the County's UHF trunked analog two-way radio system ("Trunked Radio System") and two VHF conventional analog two-way radio systems ("F1 and F3 Radio Systems") (collectively, referred to as the "Radio Systems").

The County utilizes Lightpath fiber optic lines for primary connectivity between the County's Radio system sites. The Microwave System supports the Radio Systems by providing a backup to these fiber optic lines which rely on utility poles that are vulnerable to damage caused by storms and motor vehicle accidents.

The Radio Systems facilitate effective communication among emergency responders throughout the County, including the Department of Emergency Services, local fire departments and local emergency medical services. The County Department of Public Works and Transportation also utilizes the systems as a means to communicate with its surface bus fleet. The F1 and F3 Radio Systems facilitate communications for the Department of Public Safety and, also, provide interoperability with municipal police departments within the County.

Pursuant to the proposed agreement, Motorola will provide microwave maintenance service commencing on March 1, 2020 and terminating on December 31, 2024, for a total not to exceed contract amount of \$686,318.64, comprised of an all-inclusive monthly rate of \$11,833.08, payable quarterly in equal installments, subject to appropriation. The County, also, shall have the right to terminate on thirty (30) days written notice.

Motorola, as the original equipment manufacturer responsible for the design and implementation of the County's complex radio and microwave systems, is the most efficient and knowledgeable source of maintenance services for these systems. The approval of the proposed agreement is key to the County's continued ability to reliably operate these critical systems.

The objective of the requested maintenance services is to provide a back up to the County Radio Systems and ensure that the Radio Systems provide reliable service for emergency responders and the Westchester County Bee-Line bus system twenty-four hours a day, seven days a week. The Radio Systems are critical infrastructure and are relied upon by the County's emergency response and public transportation systems. It is in the County's best interest to see that this infrastructure has a proper backup in case the Lighpath system goes down. The Department of Information and Technology ("DoIT") will track day-to-day performance to ensure Motorola meets or exceeds the contractual service level in the Agreement. DoIT, also, will oversee work performed under the Agreement.

In addition, Motorola seeks approval to use the following subcontractors to provide maintenance services under the Agreement:

Electronic Service Solutions, Inc.
250 Clearbrook Road
Elmsford, NY 10523

and

Aviat U.S., Inc.
860 N. McCarthy Blvd
Milpitas, CA, 95035

Authority to exempt the procurement of the proposed agreement from the requirements of the Westchester County Procurement Policy and Procedures, pursuant to Section 3(a)(xxi) thereof, has been submitted for your Board's consideration via separate resolution.

Accordingly, the attached resolution is submitted for your consideration.

MB/ran

RESOLUTION

UPON A COMMUNICATION FROM THE CHIEF INFORMATION OFFICER OF THE DEPARTMENT OF INFORMATION TECHNOLOGY, BE IT HEREBY

RESOLVED, that the County of Westchester (“the County”) is authorized to enter into an agreement with Motorola Solutions, Inc. (“Motorola”), having a place of business located at 1301 East Algonquin Road, Schaumburg, Illinois 60196, whereby Motorola will provide maintenance services for the County’s microwave system for a period commencing on March 1, 2020 and terminating on December 31, 2024, for a total not to exceed of \$686,318.64, comprised of an all-inclusive flat monthly rate of \$11,833.08, payable quarterly in equal installments, subject to appropriation, and be it further

RESOLVED, that the County shall have the right to terminate the Agreement on thirty (30) days written notice; and be it further

RESOLVED, the following subcontractors are hereby approved to provide maintenance services under the Agreement:

Electronic Service Solutions, Inc.
250 Clearbrook Road
Elmsford, NY 10523

and

Aviat U.S., Inc.
860 N. McCarthy Blvd
Milpitas, CA 95035

and, be it further

RESOLVED, this Agreement is subject to County appropriations; and be it further

RESOLVED, that the County Executive or his duly authorized designee is hereby authorized to execute and deliver any and all documents and to take all action necessary and appropriate to effectuate the purposes hereof.

Account to be Charged/Credited:

Year	Fund	Dept	Major Program, Program & Phase Or Unit	Object/ Sub-Object	Trust Account	Dollars
2020	101	16	2500	4070		\$118,330.80
2021	101	16	2500	4070		\$141,996.96
2022	101	16	2500	4070		\$141,996.96
2023	101	16	2500	4070		\$141,996.96
2024	101	16	2500	4070		\$141,996.96

Budget Funding Year(s) 2020-2024 Start Date: March 1, 2020
 (must match resolution)

End Date: December 31, 2024

Funding Source

Tax Dollars: \$686,318.64

State Aid: _____

\$686,318.64
 (must match resolution)

Federal Aid: _____

Other: _____

APPROVED BOARD OF ACQUISITION & CONTRACT - 03/19/2020 - LISA M. J. SECRETARY