

**68358**

**DATE:** March 11, 2019

**TO:** Board of Acquisition and Contract

**FROM:** Kenneth W. Jenkins  
Deputy County Executive

**RE:** **Authority to enter into an agreement with the Hudson River Museum of Westchester for the provision of various artistic, cultural and educational programs to the public and to schools throughout the County for the period January 1, 2019 through December 31, 2019 for an amount not to exceed \$702,455.00 pursuant to an approved budget**

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Authority is requested for your Honorable Board for the County of Westchester (the "County") to enter into an agreement with the Hudson River Museum of Westchester (the "Museum" or "Contractor"), pursuant to which the Museum will provide various artistic, cultural and educational programs including planetarium and science activities and exhibitions to the public and to schools throughout the county for the period commencing January 1, 2019 and continuing through December 31, 2019. In consideration for services rendered, the County will pay the Museum an amount not to exceed \$702,455.00, pursuant to an approved budget, payable in quarterly installments (the "Agreement").

The Agreement will serve a public purpose by enhancing the quality of life for Westchester residents as well as visitors from outside the county, through a wide array of high quality cultural and educational programming and exhibits including planetarium programs.

The goals and objectives of the Agreement are to provide cultural, artistic and educational experiences offered by the Museum to the residents of Westchester County. The Agreement will serve a public purpose by enhancing the quality of life for Westchester residents as well as visitors from outside the county, through a wide array of high quality cultural and educational programming and exhibits including planetarium programs. The goals and objectives under this Agreement, include, but are not limited to, the following:

The Agreement will serve approximately 65,000 patrons, as follows:

The Museum will host approximately 250 school, community and summer camp group visits, for school aged children who will receive docent-led tours of the gallery and/or attend hands-on workshops taught by staff instructors; and the HRMW will continue its partnerships with private, parochial schools and public schools in Yonkers, offering students various curriculum-related programming both at the Museum and at off-site locations. All told, approximately 25,000 school aged children will benefit from these visits.

The Museum will host approximately 25 visits for adult groups from senior centers, assisted living facilities and community organizations, which will receive gallery tours and/or attend planetarium shows. Approximately 500 adults will benefit from these visits.

The Museum will offer approximately 9 “Arts in the Afternoon” sessions which will provide a rich array of lectures, programs, concerts and other activities. A significant number of attendees are 62 and over, giving the museum a strong connection with this audience. Approximately 800 seniors will take advantage of this program.

Over 100 junior docents will strengthen their communications skills during weekly training sessions and develop job-related skills while working at the museum with the public on weekends; and these junior docents will serve nearly 6,000 children and adults in the workshops on the weekends, as well as special event and school break programs, such as SOSI (Schools Out, Stars Are In).

The museum amphitheater will continue to entertain over 3,000 visitors from the surrounding community and the county who come for free high quality, live music, Shakespeare, comedy, and movies.

The museum planetarium will continue to educate and inspire the 12,000 visitors who attend the public shows.

The museum will continue to remain open to the public Wednesdays through Sundays every week of the year, receiving approximately 25,000 general admission visitors.

Quarterly and annual performance reports will be submitted to the County Executive’s Office by the Contractor which will enable the County to track the progress of the Contractor in meeting the established goals and objectives of this program.

The Agreement is exempt from the Westchester County Procurement Policy pursuant to Section 3(a) xiii thereof.

Authority for the County to enter into the Agreement with the Museum for the purposes as herein described is most respectfully requested.

Attachment

APPROVED BOARD OF ACQUISITION & CONTRACTS - 04/09/2019 - USA MUSEUM SECRETARY

**RESOLUTION**

Upon a communication from the Deputy County Executive, be it hereby

**RESOLVED**, that the County of Westchester (the "County") is hereby authorized to enter into an agreement with the Hudson River Museum of Westchester for the provision of various artistic, cultural and educational programs including planetarium and science activities and exhibitions to the public and to schools throughout the county for the period January 1, 2019 through December 31, 2019, for an amount not to exceed \$702,455.00, pursuant to an approved budget, payable in quarterly installments pursuant to an approved budget (the "Agreement"); and be it further

**RESOLVED**, that the Agreement is subject to County appropriations; and be it further

**RESOLVED**, that the Agreement is also subject to further financial analysis of the impact of any New York State Budget (the "State Budget") proposed and adopted during the term of this Agreement. The County shall retain the right, upon the occurrence of any release by the Governor of a proposed State Budget and/or the adoption of a State Budget or any amendments thereto, and for a reasonable period of time after such release(s) or adoption(s), to conduct an analysis of the impacts of any such State Budget on County finances. After such analysis, the County shall retain the right to either terminate this Agreement or to renegotiate the amounts and rates approved herein. If the County subsequently offers to pay a reduced amount to the Contractor, then the Contractor shall have the right to terminate this Agreement upon reasonable prior written notice; and be it further

**RESOLVED**, that the County Executive or his duly authorized designee is authorized to execute said agreement and all documents necessary to effectuate the purposes hereof.

Account to be  
Charged/Credited

Fund	Dept	Major Program, Program & Phase Or Unit	Object/ Sub- Object	Trust Account	Dollars
101	52	2508	5100		\$15,300.00
101	52	2015	5100		687,155.00

Budget Funding Year(s) **2019**      Start Date **January 1, 2019**      End Date **December 31, 2019**

(must match resolution)

Funding Source      Tax Dollars       **\$702,455.00**        
                                  State Aid \_\_\_\_\_  
**\$702,455.00**      Federal Aid \_\_\_\_\_  
 (must match resolution)      Other \_\_\_\_\_