



George Latimer  
County Executive

Department of Finance

Ann Marie Berg  
Commissioner

**66249**

DATE: November 27, 2018

TO: Honorable Members of the Board of Acquisition and Contract

FROM: Ann Marie Berg  
Commissioner of Finance

RE: Resolution Authorizing the County of Westchester to enter into an agreement with the Health Insurance Plan of Greater New York for the provision of health maintenance organization services under the Westchester County Employee Health Benefit program, for a one year term commencing January 1, 2019 and terminating December 31, 2019, at a total aggregate cost not-to-exceed \$9,000,000, pursuant to an approved budget and subject to future appropriation.

The County of Westchester, acting by and through its Department of Finance (the "Department"), has in the past entered into agreements with Health Insurance Plan of Greater New York ("HIP") to provide health maintenance organization services to County employees. The availability of a health maintenance organization ("HMO") option is guaranteed by various County collective bargaining agreements and has been a part of the County Health benefit program since 1978. With consideration given to premium costs, benefit level provided, geographic service area covered, customer service provided, and their willingness to abide by the County's underwriting and benefit policy requirements, we are satisfied with the performance record of this referenced HMO.

Authority is hereby requested from Your Honorable Board for the County to enter into an agreement with the referenced HMO for the term January 1, 2019 through December 31, 2019. The total aggregate cost for this agreement will be an amount not-to-exceed of \$9,000,000, at the rates indicated in the attached resolution (the "Resolution"), pursuant to an approved budget and subject to future appropriation. It should be noted that the ultimate cost will be a function of the enrollment experienced by the HMO during the 2019 benefit plan year.

It should additionally be noted by Your Honorable Board that the agreement is exempt from the requirements of the Westchester County Procurement Policy pursuant to Section 3(a) viii thereof, as it constitutes “contracts for medical or health-related services and contracts with healthcare workers or agencies....”.

The subject agreement serves a public purpose in that it enables the County to ensure the provision of high quality health care for certain of its employees and retirees and their respective families, in accordance with the County’s health benefit plan.

I believe it is in the best interest of the County to enter into the above described agreement and accordingly I recommend that Your Honorable Board approve the annexed Resolution.

AMB/DCK/lh  
Attachment

APPROVED BOARD OF ACQUISITION & CONTRACT - 12/20/2018 - JOAN COCCIARDI SECRETARY

**RESOLUTION**

UPON A COMMUNICATON FROM COMMISSIONER OF FINANCE, BEIT HEREBY

**RESOLVED** that the County of Westchester (“County”) is authorized to enter into an agreement (the “Agreement”) for the provision of health care maintenance organization services for eligible County employees for a one year term commencing January 1, 2019, and terminating December 31, 2019, with the below referenced health maintenance organization (the “HMO”) at the monthly premium rates as follows:

<u>Health Maintenance Organization</u>	<u>Individual Rate</u>	<u>Family Rate</u>
Health Insurance Plan of Greater New York	\$1,072.69	\$2,628.11

And be further

**RESOLVED**, that the total aggregate cost of the Agreement shall be in an amount not-to-exceed of \$9,000,000, pursuant to an approved budget and subject to future appropriations, noting that the ultimate cost will be a function of the enrollment experienced by the HMO during the 2019 benefit plan year; and be it further

**RESOLVED**, that the Agreement is subject to County appropriations; and be it further

**RESOLVED**, that the Agreement is also subject to further financial analysis of the impact of any New York State Budget (the “State Budget”) proposed and adopted during the term of the Agreement. The County shall retain the right, upon the occurrence of any release by the Governor of a proposed State Budget and/or the adoption of a State Budget or any amendments thereto, and for a reasonable period of time after such release(s) or adoption (s), to conduct an analysis of the impact of any such State Budget on County finances. After such analysis, the County shall retain the right to either terminate the Agreement or to renegotiate the amounts and rates approved herein. If the County subsequently offers to pay a reduced amount to the HMO, the HMO shall have the right to terminate the Agreement upon reasonable prior written notice; and be it further

**RESOLVED**, that the County Executive or his duly authorized designee is authorized and empowered to execute all documents and to take all action necessary to accomplish the purposes thereof.

Account to be

Charged/Credited

Fund	Dept.	Major Program, Program & Phase  Or Unit	Object/ Sub-Object	Trust Account	Dollars
617	61	0010	1680	N/A	\$9,000,000.

Budget Funding Year(s) 2019 Start Date 1/1/19 End Date 12/31/19

(Must match resolution)

Funding Source Tax Dollars \$ 9,000,000

State Aid \_\_\_\_\_

\$ 9,000,000 Federal Aid \_\_\_\_\_

(Must match resolution) Other