



Robert P. Astorino  
County Executive

Department of Social Services

Kevin McGuire  
Commissioner

**60327**

DATE: December 15, 2017

TO: Board of Acquisition and Contract

FROM: Kevin M. McGuire  
Commissioner, Department of Social Services

RE: Authority for the County of Westchester to enter into an Agreement with the Yonkers Chamber of Commerce to extend a demonstration project that assists in enrolling individuals who are not recipients of public assistance but may otherwise be eligible and are yet unenrolled in the Medicaid program with the goal of capturing additional FMAP (Federal Medical Assistance Percentage) revenues in an amount not to exceed \$650,000 to be paid pursuant to an approved budget and subject to appropriation for the period from January 1, 2018 through December 31, 2018.

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Attached for your consideration is a resolution which, if approved by your Honorable Board, would authorize the County of Westchester, through its Department of Social Services, to enter into an agreement with the Yonkers Chamber of Commerce for a demonstration project that assists in enrolling individuals who are not recipients of public assistance but may otherwise be eligible and are yet unenrolled in the Medicaid program with a secondary goal of capturing additional FMAP revenues in an amount not to exceed \$650,000 to be paid pursuant to an approved budget and subject to appropriation for the period from January 1, 2018 through December 31, 2018.

Under the proposed agreement, the Yonkers Chamber of Commerce will continue to implement its outreach program to enroll non-recipients of public assistance without health insurance coverage who might be eligible for Medicaid particularly, but not exclusively, those uncovered and uninsured individuals and childless couples, ages 19 to 64, whose income is more than 100% but less

than 138% of the federal poverty level.<sup>1</sup> This category remains of interest to the Department because new enrollments will increase the amount of federal aid available through FMAP thereby reducing the net cost of the county's weekly Medicaid share expense.<sup>2</sup>

The public purpose of this agreement is to provide aid, care and support of persons in need of medical assistance and are eligible low-income Westchester residents who are not currently recipients of public assistance.

The goal of this agreement is to assist the Department in preventing poverty by enrolling the uninsured individuals and childless couples, ages 19 to 64, that are very low income but above the federal poverty level in the Medicaid program. The objectives of this agreement are to continue to implement an outreach program, replicate it in an additional geographic area of the county with a potentially large number of unenrolled but eligible persons and determine if there are measurable program results in increased federal aid for the county government.

The goal and objectives are in the best interests of the County in terms of fiscal responsibility in that the Department will prevent catastrophic medical events from pushing certain individuals and childless couples into poverty as well as potentially increase federal aid to the county government.

The goal and objectives will be monitored continuously with quarterly summary reports through performance and fiscal measurement indicators developed by the Department.

This extension of the Agreement is exempt from procedures of the Westchester County Procurement Policy pursuant to Section 3 (a) (xiv) of policy as its purpose is to provide for the aid, care and support of persons in need of medical assistance, a public assistance program. Moreover, it is the finding of the procuring officer, upon reasonable investigation, that the Chamber is the only reasonable source for this service, given the scope of work already done without paying for duplicate services to establish and implement such a program. Accordingly, the proposed agreement is exempt from the application of the competitive procurement requirements of the Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards (formerly, the Grants Management Common Rule) based on the Sole Source exemption.

Accordingly, authority is requested for the County of Westchester to enter into an agreement with the Yonkers Chamber of Commerce, Inc. for the aforesaid purpose.

A resolution requesting the same is attached for your Honorable Board's approval.

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<sup>1</sup> The US Census Bureau's 2010-2014 5-year estimate states that 14.6% (+/- 0.8%) of adults in Westchester County have no health insurance coverage.

<sup>2</sup> For a household of one, 138% of the FPL is \$16,242; for two it is \$21,983. More than 51,000 households in Westchester County have income of \$24,999 or less according to the Census Bureau.

## RESOLUTION

Upon a communication from the Commissioner of the Department of Social Services, be it hereby

**RESOLVED**, that the County of Westchester is hereby authorized to enter into an Agreement with Yonkers Chamber of Commerce, Inc. for a demonstration project that assists in enrolling individuals who are not recipients of public assistance but may otherwise be eligible and are yet unenrolled in the Medicaid program with the goal of capturing additional FMAP revenues in an amount not to exceed \$650,000 to be paid pursuant to an approved budget and subject to appropriation for the period from January 1, 2018 through December 31, 2018; and be it further

**RESOLVED**, that this Contract is subject to County Appropriation; and be it further,

**RESOLVED**, that this agreement is also subject to further financial analysis of the impact of any New York State Budget (the "State Budget") proposed and adopted during the term of this agreement. The County shall retain the right, upon the occurrence of any release by the Governor of a proposed State Budget and/or the adoption of a State Budget or any amendments thereto, and for a reasonable period of time after such release (s) or adoption (s), to conduct an analysis of the impacts of any such State Budget on County finances. After such analysis, the County shall retain the right to either terminate this agreement or to renegotiate the amounts and rates approved herein. If the County subsequently offers to pay a reduced amount to the Contractor, then the Contractor shall have the right to terminate this agreement upon reasonable prior written notice; and be it further

**RESOLVED**, that the County Executive or his duly authorized designee is hereby authorized to execute all instruments and take all actions reasonably necessary to effectuate the purposes hereof.

Account to be  
Charged/Credited

	Fund	Dept	Major Program, Program & Phase Or Unit	Object/ Sub- Object	Trust Account	Dollars
2018	101	22	8900	5650	-----	\$650,000
					-	

Budget Funding Year(s): 2018  
(must match resolution)

Start Date: 01/01/2018

End Date: 12/31/18

Funding Source

Tax Dollars: 0%  
State Aid: 50%  
Federal Aid: 50%  
Other:

**\$650,000**

(must match resolution)

APPROVED BOARD OF ACQUISITION & CONTRACT - 12/21/2017 - LISA MARIJAJ SECRETARY