

Robert P. Astorino
County Executive

Department of Social Services

Kevin M. McGuire
Commissioner

59540

DATE: October 23, 2017

TO: Board of Acquisition and Contract

FROM: Kevin M. McGuire, Commissioner
Department of Social Services

SUBJECT: Authority to amend a resolution approved on April 13, 2017, as amended by a resolution approved on August 3, 2017, which together authorized the County of Westchester, acting on behalf of the Westchester-Putnam Local Workforce Development Board, to enter into agreements with each of the fifty-two (52) employers listed in said resolutions, pursuant to which each employer would provide On-the-Job Training and/or Customized Incumbent Worker Training to eligible participants in accordance with the provisions of Title I of the Workforce Innovation and Opportunity Act of 2014, as amended, and/or other applicable local, state or federal laws, rules or regulations, for the period from January 1, 2017 through June 30, 2021 for a total aggregate amount not-to-exceed \$1,200,000, by 1) adding forty-three(43) additional employers to the list of employers set forth in the previous resolutions; and 2) correcting the name of one of the employers listed on the resolution approved on August 3, 2017.

By resolution approved on April 13, 2017 (the “April 13th Resolution”), your Honorable Board authorized the County of Westchester, acting on behalf of the Westchester-Putnam Local Workforce Development Board (the “County”), to enter into agreements with each of the thirty-six (36) employers listed in the April 13th Resolution, pursuant to which each employer would provide On-the-Job Training (“OJT”) and/or Customized Incumbent Worker Training (“CIWT”) to eligible participants in accordance with the provisions of Title I of the Workforce Innovation and Opportunity Act of 2014, as amended (“WIOA”), and/or other applicable local, state or federal laws or regulations, for the period from January 1, 2017 through June 30, 2021, for a total aggregate amount not-to-exceed \$1,200,000.

Thereafter, by resolution approved on August 3, 2017 (the “August 3rd Resolution”), your Honorable Board authorized the County to amend the April 13th Resolution by adding sixteen (16) additional employers, as set forth in the August 3rd Resolution, to the list of employers previously authorized under the April 13th Resolution, thereby increasing the total number of

employers authorized to contract with the County under this initiative from thirty-six (36) to fifty two (52).

Forty-three (43) additional employers, as listed below, have expressed an interest in participating in this program. Accordingly, authority is respectfully requested to further amend the April 13th Resolution, as amended by the August 3rd Resolution, to add the **forty-three (43)** new employers set forth below to the list of employers previously authorized by your Honorable Board under the April 13th Resolution and the August 3rd Resolution, thereby increasing the total number of employers from **fifty two (52) to ninety-five (95)**.

The * new employers are:

1. Access: Supports for Living, Inc.
2. Aging Issues Info
3. AJS Wellness Center Organizations, Inc.
4. Allied Healthcare Physician, PLLC
5. American Dental Offices PLLC
6. American Solar Partners, LLC
7. Campbell Hall Rehabilitation Center, Inc.
8. Campbell Hall Health Center, Inc.
9. Chester Hill Dental Associates, PLLC
10. Collection Bureau Of The Hudson Valley, Inc.
11. Cornerstone Family Healthcare
12. Creo Dent Hudson Valley, Inc. DbA Creo Dent Prosthetics, Ltd.
13. Croton Energy Group, Inc.
14. Empire Field Services LLC
15. Greater Hudson Valley Health System, Inc.
16. Guerrino Dentristry of Hartsdale, P.C.
17. Health Quest Medical Practice, P.C.
18. Health Quest Urgent Medical Care Practice, P.C.
19. Horizon Medical Group, P.C.
20. Hudson Valley Internal Medicine P.C.
21. Hudson Valley Mental Health, Inc.
22. Mamaroneck Medical, PLLC
23. Northeast Urgent Care Medical Associates, PLLC
24. Northern Respiratory Specialist. P.C.
25. Okun Orthodontics, P.C
26. Optimum Chiropractic Wellness, P.C.
27. Orange Regional Medical Center
28. Pelham Family Dental Arts, Pc
29. Pension Maxima Investment Advisory, Inc.
30. Planned Parenthood Hudson Peconic, Inc.
31. Rexall Consultants
32. Saint Dominic's Home
33. Silver Lining Solar, LLC
34. Singer Holding Corporation
35. Smile Design Dental Care P.C.
36. Sound Shore Medical Center Of Westchester
37. St. Luke's Cornwall Hospital

38. St. Luke's Cornwall Health System, Inc.
39. The Wartburg Home of The Evangelical Lutheran Church
40. Westchester Reproductive Medicine P.C.
41. Westchester School For Dental Assistants, LLC
42. White Plains Dental PLLC
43. White Plains Walk-In Medical Care, PLLC

* There is no set dollar amount for any individual employer.

Each of these employers has submitted to the County an On-Line Business Training Application and the County has conducted a due diligence review of each employer's application. The employers will be reimbursed for training services rendered in accordance with the requirements of the particular funding source involved, which requirements shall be specified in each employer's individual Training Voucher which shall be generated for each training request made. It should be noted that there is no set dollar amount for each individual training provider contract. However, the total aggregate amount for all contracts shall not exceed the sum of \$1,200,000.

DSS has complied with County and federal procurement rules and procedures by posting an open and continuous solicitation in which qualified businesses can submit an online application on the internet at <https://www.westchesterputnamonestop.com/employer/training-programs>.

In addition, the name of one of the new employers listed on August 3rd Resolution, VeeKast d/b/a Debo Media, Inc., is incorrect. The correct name of this employer is Debo Media, Inc. d/b/a VeeKast. The agreement with this vendor has not yet been executed. Accordingly, authority is also requested to amend the April 13th Resolution, as amended by the August 3rd Resolution, in order to change the name of this vendor from VeeKast d/b/a Debo Media, Inc. to Debo Media, Inc. d/b/a VeeKast.

Except as specifically amended hereby, all remaining terms and conditions set forth in the April 13th Resolution, as amended by the August 3rd Resolution shall remain in full force and effect.

The proposed Agreements shall serve a public purpose by providing skills training to existing employees to upgrade skill sets and prevent layoffs.

The goals and objectives of the Agreements shall be to provide employees with training to upgrade their employee skill sets and competencies to meet the current and future needs.

The goals and objectives of the proposed Agreements are in the County's best interest regarding fiscal responsibility as the upgrading of employee skill sets and competencies benefits both the employer and employee through mutually increased productivity and increased income resulting in beneficial economic benefits to the County through increased tax revenues and reduced dependence on public assistance.

The goals and objectives of the proposed agreements will be tracked and monitored through the monthly progress reports submitted by the training providers, program staff and

through a review of customer data including services and outcomes in the New York State Department of Labor One Stop Operating System.

I respectfully recommend the adoption of the attached Resolution.

KMM/DB/jpg/nn

APPROVED BOARD OF ACQUISITION & CONTRACT - 11/16/2017 - LISA MRIJAJ, SECRETARY

RESOLUTION

Upon a communication from the Commissioner of the Department of Social Services, be it hereby

RESOLVED, that the resolution approved on April 13, 2017 (the “April 13th Resolution”), as amended by the resolution approved on August 3, 2017 (the “August 3rd Resolution”) which together authorized the County of Westchester, acting on behalf of the Westchester-Putnam Local Workforce Development Board (the “County”), to enter into agreements with each of the fifty-two (52) employers listed in the April 13th Resolution and the August 3rd Resolution, pursuant to which each employer would provide On-the-Job Training (“OJT”) and/or Customized Incumbent Worker Training (“CIWT”) to eligible participants in accordance with the provisions of Title I of the Workforce Innovation and Opportunity Act of 2014, as amended, and/or other applicable local, state or federal laws, rules or regulations, for the period from January 1, 2017 through June 30, 2021 for a total aggregate amount not-to-exceed \$1,200,000, is hereby amended by adding forty-three (43) additional employers, as set forth below, to the list of employers previously authorized under the April 13th Resolution, as amended by the August 3rd Resolution, thereby increasing the total number of employers authorized to contract with the County under this initiative from **fifty two (52) to ninety-five (95)**.

The **Forty-three (43)*** new employers are:

1. Access: Supports for Living, Inc.
2. Aging Issues Info
3. AJS Wellness Center Organizations, Inc.
4. Allied Healthcare Physician, PLLC
5. American Dental Offices PLLC
6. American Solar Partners, LLC
7. Campbell Hall Rehabilitation Center, Inc.
8. Campbell Hall Health Center, Inc.
9. Chester Hill Dental Associates, PLLC
10. Collection Bureau of the Hudson Valley, Inc.
11. Cornerstone Family Healthcare
12. Creo Dent Hudson Valley, Inc. DbA Creo Dent Prosthetics, Ltd.
13. Croton Energy Group, Inc.
14. Empire Field Services LLC
15. Greater Hudson Valley Health System, Inc.
16. Guerrino Dentistry of Hartsdale, P.C.
17. Health Quest Medical Practice, P.C.
18. Health Quest Urgent Medical Care Practice, P.C.
19. Horizon Medical Group, P.C.
20. Hudson Valley Internal Medicine P.C.
21. Hudson Valley Mental Health, Inc.
22. Mamaroneck Medical, PLLC
23. Northeast Urgent Care Medical Associates, PLLC
24. Northern Respiratory Specialist. P.C.
25. Okun Orthodontics, P.C
26. Optimum Chiropractic Wellness, P.C.
27. Orange Regional Medical Center

28. Pelham Family Dental Arts, Pc
29. Pension Maxima Investment Advisory, Inc.
30. Planned Parenthood Hudson Peconic, Inc.
31. Rexall Consultants
32. Saint Dominic's Home
33. Silver Lining Solar, LLC
34. Singer Holding Corporation
35. Smile Design Dental Care P.C.
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41. Westchester School For Dental Assistants, LLC
42. White Plains Dental PLLC
43. White Plains Walk-In Medical Care, PLLC

* There is no set dollar amount for any individual employer.

; and be it further

RESOLVED, that the April 13th Resolution, as amended by the August 3rd Resolution, is hereby further amended by changing the name of one of the vendors listed on the August 3rd Resolution from VeeKast d/b/a Debo Media, Inc. to Debo Media, Inc. d/b/a VeeKast; and be it further

RESOLVED, that except as otherwise specifically amended hereby, all remaining terms and conditions set forth in the April 13th Resolution, as amended by the August 3rd Resolution, shall remain in full force and effect; and be it further

RESOLVED, that the County Executive or his duly authorized designee is empowered to execute all documents and take all actions necessary to effect the purpose of this resolution.

Fund	Dept	Major Program, Program & Phase Or Unit	Object/ Sub-Object	Trust Account	Additional Dollars
N/A	N/A	N/A	N/A	N/A	N/A

Budget Funding Year(s):N/A Start date: N/A End date: N/A
(must match resolution)

Funding source:

\$N/A

(must match resolution)

Tax Dollars: N/A
State Aid: N/A
Federal Aid: N/A
Other: N/A