

59537

TO: Board of Acquisition and Contract

FROM: Vincent F. Kopicki, P.E.
Commissioner of Public Works and Transportation

DATE: October 24, 2017

SUBJECT: Resolution to Award to the Low Bidder
Contract No. 17-212
Countywide Maintenance Service
Large Air Conditioning Systems
(50 Tons and Above)
Various Locations
Westchester County, New York

Contractor: Johnson Controls, Inc.
Amount: \$2,460,195.00

On September 20, 2017, two (2) bids were received and opened for Contract No. 17-212 for Countywide Maintenance Service, Large Air Conditioning Systems (50 Tons and Above), Various Locations, Westchester County, New York.

Two (2) contractors submitted bids for this project. The project was advertised on the Empire State Purchasing Group website, in addition to the Journal News (Westchester-Putnam Edition), and was viewed by fifteen (15) entities on the Empire State Purchasing Group website. In addition, e-mails were sent to those fifteen (15) entities and to an additional two hundred forty two (242) suppliers and contractors.

The bids were reviewed by the Department and it was determined that Johnson Controls, Inc. submitted the low bid in the amount of \$2,460,195.00.

The low bidder has been investigated and it has been found that Johnson Controls, Inc.:

- Performed satisfactory work in the past for the County.
 Past experience has been investigated and found satisfactory.

Funds for this project are available in the:

- Capital Budget
 Non-Recurring Budget
 Operating Budget
 Trust Budget

The objective of this contract is to maintain large air conditioning and refrigeration equipment for continuous and uninterrupted operation.

This contract is in the public's best interest because it will promote the health and safety of the general public by maintaining air conditioning within specified parameters.

As expenditures are made pursuant to this authorization, detailed records will be kept in the County's on-line financial system. These records will be easily accessible by Finance, Budget and department staff and will be reviewed regularly to ensure that funds are used appropriately.

This contract is for a term of three (3) years with one two (2) year renewal at the discretion of the County.

It is my recommendation that Contract No. 17-212 be awarded to Johnson Controls, Inc. in the amount of \$2,460,195.00.

APPROVED BOARD OF ACQUISITION & CONTRACT - 11/22/2017 - LISA MRINAS SECRETARY

RESOLUTION

CONTRACT NO. 17-212

Upon communication from the Commissioner of Public Works and Transportation, be it

RESOLVED, that Contract No. 17-212 for Countywide Maintenance Service, Large Air Conditioning Systems (50 Tons and Above), Various Locations, Westchester County, New York, be and is hereby awarded to the low bidder, Johnson Controls, Inc., 8 Skyline Drive, Hawthorne, New York 10532, in the amount of \$2,460,195.00; and be it further

RESOLVED, that as set forth in the Contract No. 17-212 bid specifications this contract is for a term of three (3) years with one two (2) year renewal at the discretion of the County; and be it further

RESOLVED, that this Agreement is subject to County appropriations; and be it further

RESOLVED, that this Agreement is also subject to further financial analysis of the impact of any New York State Budget (the "State Budget") proposed and adopted during the term of this Agreement. The County shall retain the right, upon the occurrence of any release by the Governor of a proposed State Budget and/or the adoption of a State Budget or any amendments thereto, and for a reasonable period of time after such release(s) or adoption(s), to conduct an analysis of the impacts of any such State Budget on County finances. After such analysis, the County shall retain the right to either terminate this Agreement or to renegotiate the amounts and rates approved herein. If the County subsequently offers to pay a reduced amount to the Contractor, then the Contractor shall have the right to terminate this Agreement upon reasonable prior written notice; and be it further

RESOLVED, that the County Executive or his authorized designee is hereby authorized and empowered to execute any and all documents necessary or appropriate to effectuate the purposes hereof.

Account to be Charged/Credited	Fund	Dept.	Major Program, Program & Phase Or Unit	Object/ Sub Object	Trust Account	Dollars
	101	46	3200	4380		\$319,088.00 (2018)
	101	46	3300	4380		\$141,285.00 (2018)
	101	46	3400	4380		\$359,692.00 (2018)
	101	46	3200	4380		\$319,088.00 (2019)
	101	46	3300	4380		\$141,285.00 (2019)
	101	46	3400	4380		\$359,692.00 (2019)
	101	46	3200	4380		\$319,088.00 (2020)
	101	46	3300	4380		\$141,285.00 (2020)
	101	46	3400	4380		\$359,692.00 (2020)

Budget Funding Year(s): 2018 - 2020
(must match resolution)

Start Date: January 1, 2018

End Date: December 31, 2020

Funding Source: **Tax Dollars** \$2,460,195.00 County

State Aid _____

\$2,460,195.00 **Federal Aid** _____
(must match resolution)

Other _____